STAFF SUMMARY

Date:

October 11, 2017

File#

A-616



TO:		FOR	₹:	FROM:
7,	General		Make	Dept.: Accounting
X	Manager	X	Vote	Author: Gerard J. Murphy
X	Board Members		Information	Subject:
				Proposed 2018 Operating Budget

PURPOSE: To review and request approval of the staff's proposed 2018 Operating Budget.

BACKGROUND: Attached is a copy of the Statement of Revenues and Expenses and a Statement of Detailed Operating Expenses for the 2018 Operating Budget.

The 2018 projected operating revenues continue to be based upon traffic carried from August, 2016 through July, 2017. The estimate for 2017 is based upon 7 months actual revenues and expenses and 5 months budgeted revenues and expenses along with updated expense adjustments. The estimate for 2017 is provided for comparison purposes.

OPERATING EXPENSES: The Authority's total operating expenses in 2018 are expected to be approximately \$97,840,000. The Authority's actual operating expenses in 2016 totaled approximately \$93,751,000. Total operating expenses for 2017 are expected to be approximately \$93,535,000. The projected cost of service for 2018 represents a 4.6% increase in total operating expenses versus the estimate for 2017. The most significant variances in projected cost are attributed primarily to the following cost categories:

EXPENSE DESCRIPTION	2016 ACTUAL	2017 ESTIMATE	2018 BUDGET	VARIANCE	% CHANGE
PAYROLL	\$33,195,293	\$34,030,661	\$35,502,648	\$1,471,987	4.3%
PENSION	7,772,039	7,972,726	7,993,141	20,415	0.3%
HEALTH & WELFARE	7,007,601	7,957,564	8,548,151	590,587	7.4%
PAYROLL TAXES	2,405,791	2,439,806	2,557,730	117,924	4.8%
DEPRECIATION	10,689,754	10,078,795	11,620,722	1.541,927	15.3%
VESSEL FUEL OIL	4,967,467	5,949,219	6,651,208	701,989	11.8%
MAINTENANCE - VESSELS (####################################	9,291,097	6,293,203	7,873,700	1,580,497	25.1%
MAINTENANCE - TERMINALS (excluding labor)	2,727,672	2,389,934	1,058,750	(1,331,184)	-55.7%
TELEPHONES	812,957	1,058,597	994,990	(63,607)	-6.0%
CASUALTIES & INSURANCE	3,683,975	3,544,446	3,661,510	117,064	3.3%
OTHER	11, 197,809	11,819,748	11,377,329	(442,419)	-3.7%
TOTAL	\$93 ,751,455	\$93,534,699	\$97,839,879	\$4,305,180	4.6%

Vessel operating expenses are expected to increase by \$1,464,000 or 6.7% in 2018. During 2018, it is expected that the Steamship Authority will use approximately 3,234,000 gallons of vessel fuel oit. Currently, we are expecting the delivered price of fuel, including hedging premiums, to range between \$2.0363 and \$2.1542 per gallon with an overall average of \$2.0776. The comparable crude oil price would range from between \$49.00 and \$51.00 per barrel. Fuel expense is expected to be approximately \$6,651,000 in 2018 or an 11.8% increase over the estimate for 2017. Approximately 90% of our expected fuel usage will be "covered" by our hedges for 2018.

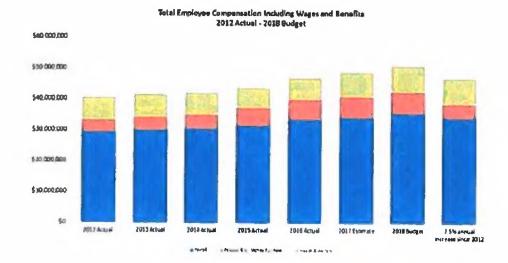
Depreciation expense is expected to increase by 15.3% with the addition of a full year of depreciation for the Temporary Woods Hole Terminal building and the General Administration building along with a partial year of the M/V Martha's Vineyard Mid-life Refurbishment and the new generators for the M/V Governor.

Overall, maintenance expense is expected to increase by \$442,000 or 2.8% in 2018. Vessel drydock expense is expected to increase by \$1,952,000 or 65.9% versus the estimate for 2017 as drydocks are scheduled for the M/V Sankary, M/V Nantucket, M/V Katama, M/V Eagle, M/V Island Home, and the M/V Iyanough during 2018. Vessel engine repairs and parts expense is expected to increase by \$207,000 or 113.3% versus the estimate for 2017. Vessel overhaul expense is expected to decrease by \$585,000 or 19.5% in 2018. Terminal repairs are expected to decrease by \$236,000 or 13.4% and dolphin and dock repairs will decrease by \$1,126,000 or 71.2% versus 2017.

Casualties and insurance expense is expected to increase by \$117,000 or 3.3% and reflects the addition of the Temporary Woods Hole Terminal building and the General Administration building on the policies for a full year.

Employee compensation; including wages, pension, health and payroll taxes; is expected to increase by \$2,083,000 or 4.2%. Overall, payroll expense is anticipated to increase by \$1,472,000 or 4.3%. This increase reflects, in part, the expense of additional vessel operating days as a result of schedule changes as compared to 2017; additional customer service personnel during the summer season; and additional maintenance requirements as a result of repairs being performed in the summer season on a vessel. Health care expense is expected to increase by \$591,000 or 7.4% versus the current estimate for 2017 and continues to reflect contributions by employees towards their medical plans. Unemployment taxes are expected to decrease by 6.9% or \$48,000 in 2018 versus the 2017 cost. Pension expense is expected to increase by \$20,000 or 0.3% versus the expected 2017 costs.

The following graph illustrates the overall increase in compensation (including wages and benefits) received by the Authority's employees from 2012 through 2018 (as proposed). During this timeframe, overall wages have increased at less than 3.4% per year while contributions to the employees' pension plans and health care expenses have increased, on average by 5.9% per year.



OPERATING REVENUES: The projected operating revenues for 2018 are generally based on actual traffic statistics for the 12-month period ending July 31, 2017, with the exception of the M/V Iyanough, for which traffic statistics from June and July of 2016 were used. The Authority's traffic statistics over the past few years are as follows:

	2016 Actual	2017 Budget	2017 Estimate	2018 Budget
No. of Passengers carried	3,127,304	3,116,112	3,064,948	3,125,571
No. of Automobiles carried	482,699	479,275	481,232	471,064
No. of Trucks carried	182,099	179,055	183,253	186,297
No. of Cars Parked	190,026	191,294	185,874	184,725
No. of Trips	22,703	23,456	22,763	24,372
No. of Miles Traveled	337,560	354,672	338,986	360,240

The projected operating revenues of \$105,809,000 in 2018 represent an increase of \$2,729,000 or 2.6% versus the estimate for 2017. Automobile revenue is expected to increase by approximately \$515,000 or 1.7%; freight revenue is expected to increase by approximately \$568,000 or 2.1%; passenger revenue is expected to increase by \$1,429,000 or 4.5% while parking revenue is expected to increase by \$111,000 or 1.5% in 2018.

The Authority's Sinking Fund requirements for 2018 include estimated bond interest payments of \$1,449,200 on September 1, 2018, \$1,449,200 on March 1, 2019 and bond principal payment of \$7,145,000 due on March 1, 2019.

Based on our estimate of revenues and expenses for 2018, the Authority's net operating income next year is expected to be approximately \$7,205,000.

The projections for the 2018 cash transfers, based upon anticipated cash disbursements and receipts, indicate that \$10,043,400 will be transferred to the Sinking Fund; \$9,417,387 would be transferred to the Replacement Fund; and an additional \$106,850 would be transferred to the Bond Redemption Account. The transfer to the Bond Redemption fund would be as a result of the Reserve Fund exceeding the maximum allowable amount in that account, based upon outstanding bonds.

Attached is a statement of projected net operating income by route for 2018. Based on the cost allocation method, operating revenues and other non-service income would be split 56.7% from the Martha's Vineyard route and 43.3% from the Nantucket route. The allocation of the total cost of service would be split 59.6% to the Martha's Vineyard route and 40.4% to the Nantucket route.

Attached please also find an estimated 5-year projection on the Authority's operating expenses and the rate increases which would be needed to maintain the current operating margin of \$7,205,000. Estimated depreciation expense and bond interest and principal expense have been calculated based upon current schedules and anticipated additions, including the additional expense for the M/V Martha's Vineyard Mid-Life Refurbishment, the new administration building and the Woods Hole terminal reconstruction. Assumptions regarding payroll and related labor costs, fuel oil expense and other expenses indicate that without any traffic volume increases or additional sources of revenues or service levels changes, future average annual rate increases of 1.76% may be required in order to adequately fund the projected cost of services.

The Port Council at their October meeting voted to recommend that the 2018 Operating Budget be adopted as proposed.

RECOMMENDATION: It is recommended that the attached 2018 Operating Budget be adopted as proposed.

Gerard J. Murphy
Treasurer/Comptroller

APPROVED:

Robert B. Davis General Manager

Attachments

2016	2017	2017	2018	2018 vs. 2017	ESTIMATE
ACTUAL	BUDGET	ESTIMATE .	BUDGET	Inc(Dec)	% Inc(Dec)
30.181.713	30,580,158	30.303.192	30.818.422	515 230	1.7%
,					2.1%
33,232,039					4.5%
1,460,448					1.8%
3,911,077					0.8%
7,398,054					1.5%
583,425	497,240	611,143	659,000	47,857	7.6%
103,896,139	104,404,166	103,079,546	105,808,897	2,729,351	2.6%
20.881.303	22.416.860	21.852.419	23.316.493	1 464 074	6.7%
-		•		•	2.3%
10,689,754	-			•	15.3%
19,880,255				-	2.5%
21,979,504	23,703,326	23,689,548		-	3.1%
3,683,975	3,756,088	3,544,446			3.3%
3,166,465	3,117,821				2.0%
877,108	984,133	1,221,565			-35,8%
2,405,791	2,418,960	2,439,806		117,924	4.8%
93,751,455	95,184,599	93,534,699	97,639,879	4,305,180	4.6%
10,144,694	9,219,567	9,544,847	7,969,015	(1,575,829)	-15.5%
26.065	0	0	0	0	0.0%
	-				3.5%
					35.3%
-					12.1%
		-		-	32.3%
144,963				•	0.0%
1,382,656				_	5.6%
3,061,620	3,462,868	3,929,715	4,601,958	672,243	17.1%
*					
22.044					
99,213	0	0	0	0	0 0%
		AT 275	_		
					-100.0%
					0.0%
					12.9%
					99%
		-			0.0%
			499,715		-3.6%
2,806,075	3,199,769	3,239,767	3,468,469	228,702	7.1%
10,400,229	9,482,666	10,234,795	9,102,507	(1,132,288)	-11.1%
239,537	62,100	293,954	397.750	103.796	35.3%
205,270	1,133,792	1,133,792	1,500,000	366,200	32.3%
	30,181,713 27,149,383 33,232,039 1,460,448 3,911,077 7,398,054 563,425 103,896,139 20,881,303 11,207,300 10,689,754 18,880,255 21,979,504 3,683,975 3,166,465 977,108 2,405,791 93,751,455 10,144,694 26,065 35,321 239,537 1,027,806 205,270 144,963 1,382,656 3,061,620 99,213 0 1,655 17,983 2,150,859 0 536,365 2,806,075	ACTUAL BUDGET 30,181.713 30,580,158 27,149,383 26,754,057 33,232,039 33,661,655 1,460,448 1,442,006 3,911,077 3,977,050 7,398,054 7,492,000 563,425 497,240 103,896,139 104,404,166 20,881,303 22,416,860 11,207,300 11,706,707 10,689,754 10,164,413 18,880,255 18,916,291 21,979,504 23,703,326 3,683,975 3,756,088 3,166,465 3,117,821 977,108 984,133 2,405,791 2,418,960 93,751,455 95,184,599 10,144,684 9,219,567 26,065 0 35,321 38,000 239,537 62,100 1,027,808 923,976 205,270 1,133,792 144,963 0 1,302,656 1,305,000 3,061,620 3,462,868 99,213 0 0 0 1,655 0 1,392,656 1,305,000 3,061,620 3,462,868 239,537 62,100 2,150,859 2,660,380 0 536,365 518,389 2,806,075 3,199,769	ACTUAL BUDGET ESTIMATE * 30,181,713 30,580,158 30,303,192 27,149,383 26,754,057 27,386,889 39,232,039 33,661,655 32,035,273 1,460,448 1,442,006 1,465,168 3,911,077 3,977,050 3,686,952 7,398,054 7,492,000 7,308,931 563,425 497,240 611,143 103,896,139 104,404,166 103,078,546 20,881,303 22,416,860 21,852,419 11,207,300 11,706,707 11,852,379 10,689,754 10,164,413 10,078,794 18,800,255 16,916,291 15,719,327 21,979,504 23,703,326 23,689,548 3,683,975 3,756,088 3,544,446 3,166,465 3,117,821 3,136,415 977,108 984,133 1,221,565 2,405,791 2,416,960 2,439,806 93,751,455 95,184,599 93,534,699 10,144,694 9,219,567 9,544,647 26,0	ACTUAL BUDGET ESTIMATE BUDGET	ACTUAL BUDGET ESTMATE BUDGET Inc(Dec) 30,181,713 30,580,168 30,303,192 30,818,422 515,200 27,149,383 26,754,057 27,386,889 27,958,089 688,170 33,232,039 33,661,655 32,035,277 33,484,516 1,420,243 1,460,448 1,442,006 1,465,168 1,492,025 26,859 3,911,077 3,977,050 3,968,952 3,999,875 30,923 7,396,054 7,492,000 7,308,931 7,420,000 111,069 563,425 497,240 611,143 655,000 47,857 103,896,139 104,404,166 103,079,546 105,806,887 2,729,351 20,881,303 22,416,860 21,852,419 23,316,483 1,464,074 11,207,300 11,706,707 11,852,379 12,120,295 267,916 10,889,754 10,164,413 10,078,794 11,622,722 1,541,928 18,800,255 18,916,291 15,719,327 19,161,445 442,118 21,979,504 23,703,326 23,889,548 3,4446 3,661,510 117,064 3,166,465 3,117,821 3,136,415 3,198,637 62,222 977,108 984,133 1,221,665 74,482,17 728,893 2,405,791 2,418,960 2,439,806 2,857,730 117,924 93,751,465 95,184,599 93,534,699 97,839,879 4,305,180 10,144,894 9,219,567 9,544,647 7,869,018 (1.575,829) 26,065 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

^{*} ESTIMATE BASED ON 7 MONTHS ACTUAL PLUS 5 MONTHS BUDGET WITH UPDATED EXPENSE ADJUSTMENTS

STATEMENT OF DETAILED OPERATING EXPENSES - PROPOSED 2018 OPERATING BUDGET VS 2017 ADJUSTED ESTIMATE

	2016	2017	2017	2018	2018 vs. 2017	ESTIMATE
	ACTUAL	BUDGET	ESTIMATE '	BUDGET	Inc(Dec)	% Inc(Dec
OPERATION OF VESSELS:						
Telephones	33,478	35,590	41,753	39,260	(2,493)	-6.0°
Wages- Crew	14,895,491	14,866,056	14,842,274	15,648,495	806,221	5.49
Fuel	4,967,467	6,528,220	5,949,220	6,651,206	701,988	11.89
Lubricants	195,798	237,225	207,431	235,800	28,169	13.6
Food Supplies	73,165	63,285	62,008	76,495	14,487	23.49
Stores, Supplies & Equipment	411,546	355,889	353,634	338,055	(15,579)	-4.45
Other Vessel Expense	284,358	330,595	396,099	327,350	(68,719)	-17.39
TOTAL OPERATION OF VESSELS	20,861,303	22,416,860	21,852,419	23,316,493	1,464,074	6.79
DPERATION OF TERMINALS:						
Telephones	122,691	133,035	140,355	128,080	(12,275)	-8.79
Agents,Clarks & Attendants	3,747,513	3,852,040	3,926,258	4,091,935	165,677	4.25
Stevedoring & Cargo Expense	2,955,354	3,041,740	3,129,838	3,152,846	23,008	0.79
Light, Heat, Power & Water	468,804	527,749	510,118	457,840	(52,278)	-10.29
Stationery & Printing	52,730	60,000	48,513	68,775	20,262	41 89
Other Terminal Expenses & Parking Lots	3,860,208	4,092,143	4,097,297	4,220,819	123,522	3.09
TOTAL OPERATION OF TERMINALS	11,207,300	11,706,707	11,852,379	12,120,296	267,916	2.35
DEPRECIATION EXPENSE	10,689,754	10,164,413	10,078,794	11,620,722	1,541,928	15.31
MAINTENANCE EXPENSE:						
Supervision	867,715	806,415	005 403			
Repairs- MV Martha's Vineyard	770,465	1,113,789	895,407	947,988	52,581	5.9
Repairs- MV Woods Hote	447,465	500,402	943,500	589,215	(374,285)	-39,79
Repairs- MV Governor	1,623,908	634,755	555,346 1,262,468	489,265	(66,091)	-11.9
Repairs- M/V Sankaty	3,074,887	512,196	503,990	407,864	(854,604)	-67.7
Repairs- MV Nantucket	982,636	814,394	676,973	1,474,708	970,718	192.61
Repairs- MV Ketame	874,691	2,378,666	1,119,777	1,859,053	1,212,090	179.09
Repairs- MV Eagle	1,802,827	1,379,516	1,189,233	1,334,725	214,948	19.29
Repairs- M/V Gay Head	902,279	2,079,307	1,510,943	1,707,086	517,853	43.59
Repairs- M/V Island Home	720,192	1,149,942	834,888	1,894,519	(1,184,028) 1,059,631	-78.4°
Repairs- M/V lyanough	1,131,676	998,235	707,460	1,036,733	329,273	
Repairs- Bidgs. & Structures	3,113,690	2,345,871	2,916,978	1,584,799	(1,332,179)	46.59 -45.79
Repairs- Office & Term Equip	1,360,316	1,222,221	1,371,689	1,363,214	(8,475)	-0.69
Repairs- Vehicles	335,337	196,800	310,590	240,000	(70,590)	-22.75
Miscellaneous Maintenance	872,171	783,780	920,085	895,361	(24,724)	-2.79
TOTAL MAINTENANCE EXPENSE	18,880,255	16,916,291	15,719,327	16,161,445	442,118	2 89
ENERAL EXPENSE:						
General Officers & Clerks	3.146,799	3,426,610	3,461,124	3,595,885	134,761	3.99
General Office Supplies & Expenses	609,494	821,771	856,921	791,580	(65,341)	-7.69
Legal Expenses	235,447	240,000	260,848	252,000	(8,848)	-3 49
Pension & Relief	14,779,640	16,268,229	15,930,291	16,541,292	611,001	3.69
Stationery & Printing	177,404	185,640	176,792	192,000	15,208	8.69
Other Expenses	3,030,720	2,761,076	3,003,572	3,045,460	41,898	1.49
TOTAL GENERAL EXPENSE	21,979,504	23,703,326	23,689,548	24,418,217	728,669	3.19

STATEMENT OF DETAILED OPERATING EXPENSES - PROPOSED 2018 OPERATING BUDGET Vs. 2017 ADJUSTED ESTIMATE

	2016	2017	2017	2018	2018 vs. 2017	ESTIMATE
	ACTUAL	BUDGET	ESTIMATE .	BUDGET	Inc(Dec)	% inc(Dec)
CASUALTIES & INSURANCE						
Hull Insurance & Losses	685,064	751,832	761,737	761,610	(127)	0.0%
Cargo Insurance,Loss & Damage	64,945	67,284	56,510	64,890	8,380	14.8%
Liability Insurance & Loss-Marine	1,251,962	1,309,092	1,308,910	1,309,380	470	0.0%
Liability Ins & Loss- Non-Marine	1,151,267	1,012,974	822,723	934,800	112,077	13.6%
Other Insurance	550,737	604,906	594,566	590,830	(3,736)	-0.6%
TOTAL CASUALTIES & INSURANCE	3,683,975	3,756,088	3,544,446	3,661,510	117,064	3.3%
TRAFFIC EXPENSE:						
Reservation Sureaus	1,488,479	1,555,998	1,504,730	1,552,917	48,187	3.2%
Advertising	1,338,667	1,288,000	1,311,071	1,323,470	12,399	0.9%
Other Traffic Expense	339,319	273,823	320,614	322,250	1,636	0.5%
TOTAL TRAFFIC EXPENSE	3,166,465	3,117,821	3,136,415	3,198,637	62,222	2.0%
OPERATING RENTS	877,108	984,133	1,221,565	784,830	(436, 735)	-35.8%
PAYROLL TAXES - SOCIAL SECURITY	2,405,791	2,418,960	2,439,806	2,557,730	117,924	4.8%
TOTAL OPERATING EXPENSES	93,751,455	95,184,599	93,534,699	97,839,879	4,305,180	4.6%

SUPPLEMENTAL INFORMATION - PROPOSED 2018 OPERATING BUDGET vs. 2017 ADJUSTED ESTIMATE

	2016	2017	2017	2018	2018 vs. 2017	ESTIMATE
	ACTUAL	BUDGET	ESTIMATE *	BUDGET	Inc(Dec)	% Inc(Dec)
OTHER INCOME						
Miscellaneous Income						
Profit (Loss) from Sale of Property	(73.148)	0	0	o	D	0.0%
Other	144,963	0	0	0	Đ	0.0%
Reduction in Present Value of Receivable	0	0	0	0	0	0.0%
License Fees	1,382,656	1,305,000	1,477,813	1,560,000	82,187	5.6%
Total Miscellaneous Income	1,454,471	1,305,000	1,477,813	1,560,000	82,187	5.6%
GENERAL EXPENSE:						
Pension & Relief						
Pension Expense	6,547,356	6,706,967	6,720,720	6,755,419	34,699	0.5%
Health & Welfare Expense	8,772,144	10,278,673	9,910,871	10,636,422	725.551	7.3%
Health & Welfare Contribution	(1,764,543)	(2,016,617)	(1,953,310)	(2,088,271)	(134,961)	6.9%
Long Term Disability	529,182	510,025	551.824	585,519	33,695	6.1%
Unemployment Tax	695,501	789,181	700,186	652,203	(47,983)	-6.9%
Total Pension & Relief	14,779,640	16,268,229	15,930,291	16,541,292	611,001	3.8%
Other Expenses						
Credit Card Charges	2,005.762	1,967,500	1,992,958	2,043,000	50,042	2 5%
Outside Accounting	116,700	130,350	130,850	136,000	5,150	3 9%
Consultants	203,836	122,500	163,493	189,500	36.007	22.0%
Training & Safety	309,865	285,922	339.258	318,360	(20,898)	-6 2%
Other	394,557	254,804	377,013	348,690	(28,413)	-7.5%
Total Other Expenses	3,030,720	2,701,076	3.003.572	3,045,480	41,888	1.4%

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Waterline Op Revenues		3,877,627	3,460,057	4,312,572	7 127,915	10,185,751	12,541,960	16,374,817	16,772,218	11,645,129	8,598,945	5,659,917	5,251,989	105,808,897
Wittenine Up Experses		7,162,198	6,412,059	9,106,415	8,205,105	9,350,717	8,481,105	8,600,348	8,650,095	8,579,139	8,634,119	7,650,608	8,005,971	97,639,67g
Nel Inc From W/L Op		(3,284,571)	(2.952,002)	(3.795,843)	(1 072.190)	835.034	4,060,855	7,774,469	8,122,123	3,065,990	(35,174)	(1,990,691)	(2,753,982)	7,969,018
Other Income														
Profit Sale Prop	208000	0	0	0	0	9	0	0	0	0	0	C	c	c
Interest Income	204000	3.000	3,400	3,150	4,100	9,100	6,300	4,200	2,650	3,700	4.200	3 650	3350	47 000
Income From Funds	205000	30,750	38,600	33,200	43,700	45,100	42,000	45,250	17,100	20,050	25,250	26.800	20.00	092 260
Release of Premium on LT Debi	205000	91,434	91,434	91,434	91,434	91,434	91,434	91,434	91,434	91,434	91,434	91.434	91.434	1 097 208
Grant Revenue	212000	0	0	0	0	0	0	Q	0	1,500,000		0	0	1,500,000
Misc Income	207000	٥	0	Φ	0	•	0	0	0	O.	0	•	0	0
License income	507001	20,000	20,000	\$5,000	85,000	95,000	150,000	240,000	220,000	200,000	160,000	135,000	140,000	1,560,000
Total Other the		175,184	183,434	182,784	204,234	206,634	289,734	380,664	331,364	1,815,184	280,884	256,884	264,734	4,601,958
Total Income		(3,109,387)	(2.768.568)	(3.613.059)	(872 956)	1 071 659	4 240 589	A 16.6.16.1	0.440.400	70.00	0.00	And the state of the state of		
							200000000000000000000000000000000000000	200	1000000		01/12/2	1000000	12,409,2409	12,5/0,9/6
Misc Deduct From Income		ı												
Uncollections Accis	524000	0	0	•	ø	φ	0	0	٥	0	0	0	0	0
Mase meerie Charges	527000	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	21,000
LOSS SAIS PRODRITY	225000	Ď	0	•	٥	0	0	0	٥	0	0	0	0	o
Total Inc Deduct		1,750	1.750	1,750	1,750	1,750	1,750	1,750	1.750	1.750	1,750	1 750	1 750	000 16
							. !			<u> </u>				2007-12
Amt Avait For Fixed Charges		(2.111,137)	(2,770,310)	(3,614,609)	(874,706)	1,069,918	4,348,839	8.153.603	8.451.757	4,879,424	243,960	(1,735,557)	(2,490,998)	12,549,976
Fixed Charges														
Int On Funded Debi	528000	272,034	245,708	244,159	236,263	244,159	236.283	244,159	244,159	244.199	248,206	240 199	249 206	2 047 754
Int On Unfunded Debi	529003	0	0	o	ø	0	o	0	0	0	0	0	C	0
Int On Pension Withdrawal	529004	42.366	42,236	42,105	41.975	41,843	41,711	41,579	41,447	41,364	41,180	41.047	40.912	499 715
Amort Disc L. T Debi	230000	0	٥	0	0	0	0	o	0	0	0	٥	•	0
Total Finad Charges		314,400	287,944	296,264	278,258	286,002	277,394	285,738	285,506	285,513	289,386	281,246	289,118	3,447,459
Net income		(3.425,537)	(3,058,262)	(3,901,073)	(1,152,964)	783.916	4,070,845	7.867,865	6,166,151	4,593,911	(45.426)	(2,016,803)	(2,780,116)	9, 102,507
Reservation Of Income														
Income From Fends	286000	30,750	38,600	33,200	43,700	45,100	42,000	45,250	17,100	20,050	25,250	26,800	29,950	397,750
Grant Revenue	\$15000	٥	0	0	0	0	0	0	0	1,500,000	0	0	0	1,500,000
Nel tricome From Oper		(3,456,287)	(3,096,862)	(3,934,273)	(1.196.664)	738,816	4,028,845	7,822,615	8.149.051	3,073,861	(70.675)	(2 043 603)	(2.910.056)	7 204 757

MAYERIMEG OFFINATION FRYINGER: An all a proper An all a prop															
201000 77.4156 682.684 18.418 18.02.022 2.842.044 2.952.417 2.402.687 2.402.487 2.	WATERLINE OPERATING REVENUE		2017												
200001 774,155 602,284 874,191 1,250,029 2,560,771 2,960,347 3,951,679 2,91,679			Jan	Feb	Mer	Apr	May	June	Auty	Aug	Sept	ò	Nov	Dec	TOTAL
2419-316 2248-916 2419-317 4,370,000 5,871-91 7,046,279 8,443,52 6,374,712 4,775,74 4,775,74 4,175,	Freight Revenue Passonger Cars Officer	301002	774,155	692,694 1,554,082	674,191	1,820,029	2,983,937	3,953,401	5,400,856	5,633,232	3,839,997	2,560,713	1,318,244	1,111,666	30,818,422 27,955,059
1,0,0,0,0,0 1,	Total Fraight Rev		2,419,376	2,246,976	2.842,121	4,370,600	5.821,981	7.066.928	8,332,534	B. 443, 532	6.374.792	4,779,704	3.188.568	2,866,149	58.773.461
303000 322 324 403 6,444 18.394 25,977 62 5,694.551 5,698.478 3,714.699 2,266.591 1518,414 17.7 304000 322 324 403 6,444 18.394 25,979 48,422 6,799 29 29 37 12,416 2,965 30,400 29,425 30,425	Passenger Revenue Regular Party Group	302001	949,321	828.579 10,923	1,024,669	2,090,888 20,758	3,037,236	3,845,786	5.618.916	5,562,794	1,573,689	2,647,777	1,907,914	1,743,790	32,831,359
3000001 325 3284 403 6.444 18.384 25.970 40.402 67.969 79.967 12.415 2.9475 304000 30.400 27.475 64.125 29.425 34.650 30.900 30.400 29.425 30.400 29.475 30.400 29.475 30.400 20.400 30.400 29.475 30.400 29.475 30.400 29.475 30.400 29.475 30.400 29.475 30.400 29.475 30.400 29.475 30.400 29.475 30.400 29.475 30.400 29.475 30.400 29.475 30.400 20.475 30.400 29.475 30.400 29.475 30.400 29.475 30.400	Total Pass Rev		965,051	839,502	1,028,573	2,111,646	3.096.726	3.947.762	5.694,551	5.626,478	3,714,095	2,786,501	1,919,414	1,754,217	33,464,516
306001 22.000 23.750 23.750 49.750 72.500 114.750 146.750 146.500 122.500 71.750 40.500 306002	Biryde Mail Mas Voyage Rev.	303000	325	354	403	6,444 29,425	18.394	25.970	48,432 30,400	30,400	29.367	12,415	2,965	873 30,400	213,900
34471422 3.137.547 3.962.972 6.566.065 9.044.451 11.206.310 14.246.667 14.314.868 10.270.179 7.660.770 5.180.892 4; 101.225 1124.750 83,600 1266.800 1266.800 1266.500 236.250 236.250 135.700 135.700 135.700 132.175 103.776 103.776 1124.750 236.250 243.500 266.250 243.500 266.250 243.260 25.00 236.200 25.00.200 25.00.250 25.0	Concessions	306001	22,000 0	23.250	27,750	49,750	72,500	114,750	142,750	145.500	122,500	71.750	40,500	46,500	080,500
124.750 128.750 83.600 126.600 189.550 250.900 269.250 250.900 135.700 132.175 103.775 103.150 24.500 97.000 106.500 106.500 106.500 1.5700 269.250 269.250 269.250 269.250 241.250 110,000 266.550 101,000 266.250 1.076.300 1.267.500 1.567.500 1.367.500 1.374.450 267.250 241.250 241.250 241.250 104.500 269.250 240.350 241.251 241.251	otal Trans Ray - Line Service		3,437,162	3,137,557	3.962,972	6,568,065	9:044,451	11,206,310	14,248.667	14,314,868	10,270,179	2.660,770	5, 180, 892	4,698,139	93,730,022
735,975 280,000 283,600 518,350 1,282,650 2,007,650 2,404,350 1,334,450 902,175 442,025 42,000 342000 104,500 40,500 40,500 40,500 35,000 37,000 37,000 104,500 42,500 66,000 41,500 65,000 53,000 33,000 40,500 36,000 37,000 3,877,627 3,122,572 7,127,916 10,185,751 12,541,960 16,374,817 16,772,218 11,645,129 8,588,917 5,23,917	Pevenue From Term Operations Mac Op Rev Cars: Pertally Parhing Rev		101,225 124,750 110,000	128,750 75,000 76,250	83,600 99,000 101,000	126,600 106,500 285,250	188,550 210,750 677,000	239.650 200,000 837,000	250,900 269,250 1,567,500	292,600 297,750 1.814,000	135,700 231,500 967,250	132,175 204,500 565,500	103,775 97,600 241,250	147,100 147,250 178,000	1,929,625 2,070,250 7,420,000
342000 104,500 42,500 66,000 41,500 65,000 53,000 38,500 40,500 36,000 37,000 37,000 38,500 38,500 33,000 37,000 37,000 38,500 3	Total Rev From Term Operations		335,975	260,000	283,600	518,350	1,076,300	1,262,650	2.087.650	2,404,350	1,334,650	902,175	442,025	472,350	11,419,875
104.500 42,500 66,000 41,500 65,000 53,000 36,500 53,000 46,500 36,000 37,000 37,000 37,000 37,000 37,000 37,000 37,000 37,000 38,000 37,000 3	Rant Revenue Other Rent Rev	342000	104,500	42,500	96,000	41,500	65.000	53.000	38.500	53,000	40,500	36,000	37,000	81,500	000'659
3,877,627 3,460,057 4,312,572 7,127,915 10,165,751 12,541,560 16,374,817 16,772,218 11,645,129 8,598,945 5,659,917	fotal Reni Rev		104,500	42,500	000'99	41,500	65,000	53,000	38.500	53,000	40.500	36,000	37.000	81.500	659,000
	cial W.A. Operating Revenues		3,877,627	3.460.057	4,312,572	7,127,915	10,185,751	12,541,960	16.374,917	16,772,218	11,645,129	8,598.945	5,659,917	5.251.989	105,808,897

Authorizone General Alta (a) Alta (a) Alta (b) Alta (a) Alta (OPERATING EXPENSE - CONTO	2017												
Marche M	Maintenance Expense	ug.	Feb	Mar	Υbί	May	Aune	July	Aug	Sept	ВО	Nav	Dec	Total
And Models 1,666 2,207 3,506 73,516 24,406 21,101 17,106 19,700 4,306 77,296 22,007 4,306 77,296 4,306 11,211 1,290 4,306 11,211 1,290 4,306 11,211 1,290 22,204 11,101 1,106 9,700 4,306 2,200 1,290 2,20	Supervision	60.085	71 422	85,506	77,073	78,862	78,207	80,330	79,531	78,596	80,321	79,062	78,993	947,988
1,000 1,00	Repairs- MV Natha's Vineyard	41,662	45,060	7,866	7.915	85,672	24,438	26.029	12,940	148,339	102,932	14,117	51,245	569,215
1,200 1,200 1,200 1,200 1,201 1,20	Repairs- MVV Woods Hole	16,659	2,297	3,618	68,990	287,869	22,480	21,101	17,160	9,760	4,365	7,296	27,670	489,265
Market 17,200 5,704 17,514 10,160 4,300 61,160 4,300 61,160 4,300 61,160 61,160 61,160 61,160 61,160 61,416 61,160 61,160 61,160 61,160 61,160 61,160 61,160 61,416 61,160 61,160 61,160 61,160 61,160 61,160 61,160 61,160 61,160 61,160 61,160 61,170	Repairs- MV Governor	3,500	2,500	29,416	180,141	125,138	14,618	10,467	23,341	11,467	7,176	100	0	407,864
1,20,44 1,10,165 1,1,10,165 1,1,10,165 1,1,10,165 1,1,10,165 1,1,1,10,165 1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1	Repairs- MV Sankaty	17,308	5,704	17,511	7.10.6	13,564	10,162	4,330	8,170	575,810	604,551	185,232	23,289	1,474,708
	Repairs- MPV Nantucket	17,270	8,646	650,171	729,324	263,403	22,106	15.773	21,062	54,617	91,265	5,221	10,195	1,889,053
Hand 12046 1181 6445 13874 108.130 13533 23,478 44573 284,178 13,264 13,264 13,264 13,184 14,184 13,184	lepairs - MV Katama	9,875	13,455	24,307	28,372	534,624	428,071	177,551	82.951	13,712	7,274	10,393	6,130	1,334,725
Held 12-046 4,108 6,574 7,397 6,589 4,651 11,356 11,356 11,356 11,356 11,356 11,356 11,356 11,356 11,356 11,356 11,356 11,356 11,356 11,356 11,366	Rpairs MV Eagle	224,340	38,325	11,813	6,445	33,924	108,120	18,938	13,933	29.478	463,020	474,573	284,179	1,707,086
10,1669 10,1669 10,1669 10,1669 10,1669 11,1664 11,1	lepairs- MV Gay Head	12.048	4,108	8,574	7,397	8,389	4,851	11.356	138,715	47,730	15,976	61,426	6,245	326,915
1,00,000 1,00,000	epairs- MV Island Home	732,683	377,217	548,964	46.541	18,180	68,090	27,501	23,033	17,782	12,392	14,129	B,007	1,894,519
101,0669 781,944 1,681,621 1,111,0644 1,380,822 710,495 353,346 353,346 735,264 1,322,637 782,778 427,979 11	epairs. MV lyanough	26,324	289,522	579.263	26,863	10,039	9,559	20.368	22,031	16,569	14,746	10,291	11,018	1,036,733
108,742 98,246 148,519 311,672 281,180 94,444 137,890 73,707 98,339 80,016 78,921 66,183 1	epairs-Total Vessels	1 101,669	787 944	1.881.621	1.111.065	1.380.822	710 495	723.414	200, 120	F 200 200	1000000	or it	and a contract of	
EQWID 110.392 111,755 117,094 114,555 111,612 110,923 110,673 110,537 111,983 112,691 1 20,000 </td <td>epairs-Bidge & Struct</td> <td>109,742</td> <td>98.256</td> <td>148.519</td> <td>311.602</td> <td>281,180</td> <td>76,48</td> <td>137.690</td> <td>79,707</td> <td>98,339</td> <td>30.016</td> <td>78.921</td> <td>66, 183</td> <td>1,584,799</td>	epairs-Bidge & Struct	109,742	98.256	148.519	311.602	281,180	76,48	137.690	79,707	98,339	30.016	78.921	66, 183	1,584,799
T38.000 T3.000 T2.000 T2.000 T2.000 T2.000 T7.500	epars-Offs Term Equip	110,392	111 775	137,094	114,555	111,612	110,036	110,923	110,873	110,733	110,537	111,993	112,691	1,363,214
Exp 1.501,727 1.173,951 2.344,721 64,152 65,202 77,530 90,437 81,687 71,585 62,810 84,770 60,784 Exp 1.501,727 1.173,951 2.344,721 1.696,447 1.090,712 772,994 735,134 1.304,517 1.677,381 1.157,524 766,629 rop 412000 0 <th< td=""><td>epairs-Vehicles</td><td>20.000</td><td>20.000</td><td>20,000</td><td>20.000</td><td>20,000</td><td>20,000</td><td>20,000</td><td>20,000</td><td>20,000</td><td>20,000</td><td>20,000</td><td>20,000</td><td>240,000</td></th<>	epairs-Vehicles	20.000	20.000	20,000	20.000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	240,000
Exp 1.501,727 1,173,951 2.344,731 1,690,447 1,090,712 772,994 735,134 1,304,517 1,677,381 1,157,524 766,629 100 412000 935,130 935,130 935,130 973,337 973,336 973,337 973,336 973,337 973,336 973,337 973,336 973,337 973,336 973,337 973,337 973,336 973,337 973,336 973,337 973,337 973,337 973,337 973,337 973,337 973,337 <	isc Maint	79,839	84,554	72,018	64, 152	65,202	77.530	90,437	81,687	71,585	62,610	B4,770	60,784	895,361
100 936,130 935,130 935,130 935,130 973,336 97	olel Marrienance Exp	1,501,727	1,173,951	2,344,751	1,698.447	1,937,678	1,090,712	772.994	735,134	1,304,517	1,677,381	1,157,524	766,629	16,061,445
412000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Depreciation less Exp-Trans Proc	CET SEE	975 787	909 900	COO COO	2000	90	200	40.7	4 9 9 9		ļ		
			00	0 0	0	0 0	a a	0 (4/4,5/6	0	0 0	900,578	11,620,722
					•	•	•		•	3	>	В	P	0

0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			Lon	Feb	Mar	Aor	May	June	with.	Ann	Chare	ē	1		ř
Column C	Transportation Expense							!		7	5	3	A ON	200	
California Cal	Line Service														
Column C	Supervision		0	ö	0	0	0	¢	0	¢	c	•	c	c	ć
	Tel & Tel	421003	3,410	3 250	3,250	3,250	3.260	3,260	3,255	3.255	3.260	0.080	2 246	700	2000
Column C	Crew Wages- Deck		660,034	555,596	625,613	807,874	997,374	998,280	1,145,493	1,101,393	1.052.786	906.140	10.00	322 200	10 720 BIS
141-506 39-044 204-772 30-0-714 570-049 65-12-04 570-049 65-12-04 570-049 571-049 57	Crim Wages- Engine		260,320	243,014	267,920	316,421	367,137	413,586	427,569	416.183	395.448	375,292	304.106	316.310	4 183 436
1,550 1,55	Crew Wages- Slewards		44,506	39,043	46,350	60 810	67,738	66,678	61,689	79.113	69 303	70.971	72 765	85 104	764 069
1,564 4,575 20,556 3,0175 20,275 2,020 2,030 2	Fuel		345,216	284,772	369,974	576,088	653,296	676,018	717,491	721,077	629,519	629.746	514.151	503 860	6.651.208
1,400,422 1,156,702 1,157,702 1,156,702 1,15	Lubricants & Water		15.650	4,075	20,550	30,175	20,275	32,850	8,575	20,050	17,975	26.700	22 525	15.200	235 600
12,835 12,835 12,845 12,845 12,145 1	Food Supplies		4,965	4,430	4.985	6,105	6,965	7.275	6,300	8,210	7,095	6.785	029	5 760	76 495
1,408,621 1,162,765 1,375,792 1,453,366 2,180,640 2,266,445 2,443,892 2,444,176 2,257,746 2,141,724 1,960,241 1,797,633 72, 141,044 1,41,042 1,41,	Stores, Supplies & Equip		27,830	12,955	16,915	28,870	24,245	43,965	26,965	32,450	23,355	060'61	40.620	40.695	338 065
1,408.821 1,188,785 1,378,792 1,853,366 2,180,846 2,286,445 2,449,892 2,441,766 2,257,746 2,257,746 2,141,724 1,992,421 1,797,633 25, 441,002 10,826 10	Other Vessel Expense		26,990	21,630	20,325	23,765	30,550	46.435	30,555	22,395	29,005	23,740	17,600	24,190	327,380
1,400,021 1,168,775 1,375,792 1,653,366 2,180,840 2,268,445 2,449,892 2,444,126 2,257,746 2,141,724 1,950,241 1,797,633 1,797,634 1,79							i								
441001 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Total Line Service		1,408,921	1,168,765	1,375,792	1,653,366	2,190,640	2,288,445	2,449,892	2 414, 126	2.257.746	2,141,724	1,969,241	1,797,633	23,316,493
441002 10,885 10,885 10,820 10,920 10,930 10,170 10,875 10,646 10,750 10,260 10,310 10,545 10,240 10,260 10,310 10,545 10,240 10,260 10,310 10,545 10,240 10,260 10,310 10,545 10,240 10,240 10,240 10,310 10,545 10,240 10,240 10,240 10,310 10,545 10,240 10	Terminal Operations														
441002 10,865 10,880 10,820 10,920 10,920 10,930 10,170 10,815 10,865 10,750 10,260 10,310 10,545 10,750 10,260 10,310 10,545 10,750 10,260 10,750 10,260 1	Supervision	441001	0	٥	0	0	0	e	c	c	-	e	c	c	
112,003 282,150 306,865 319,407 361,374 364,621 378,499 378,800 361,203 306,040 378,556 319,221 306,040 378,556 319,221 306,040 378,556 319,221 306,040 378,556 319,221 306,040 378,556 319,221 306,040 378,556 319,221 306,040 378,556 319,221 306,040 378,556 319,221 306,040 378,556 319,221 306,040 378,556 319,221 306,040 378,556 319,221 306,040 378,556 319,221 306,040 378,556 319,221 306,040 378,556 319,221 306,040 378,556 319,221 306,040 378,772 306,040 378,75	Ted & Tel	441002	10,885	10,880	10.920	10.930	016,01	10,170	10.875	10.645	10.750	10.960	0.60	2 44 6	000000
204.167 189.816 200.942 226.578 284.874 339.4270 339.411 3309.982 288.372 284.610 239.80 241.834 51,375 39.545 26.535 36.545 27,490 43,315 26.940 26.646 37.875 64.300 33,735 48,340 3,456 3,125 4,300 34.75 9,325 4,675 12,250 9,650 6,225 4,200 35,735 48,340 15,50 3,125 4,300 35,735 48,340 15,50 3,125 4,300 35,735 48,340 16,50 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Agents, Clerks & Att		312,035	282,150	306,985	319,407	361,374	364.621	378.498	378.803	361 203	758 040	730 440	2000000	4 001 035
S1,375 39,545 26,545 32,496 43,315 26,940 26,645 37,875 64,300 35,735 48,340	Slevedoring & Cargo		204,167	189,616	200,942	226,578	264,574	334,270	339,411	338 992	2768.372	264.610	278 080	341 834	SEE 180.
3,550 3,125 4,300 3,475 9,325 4,675 12,250 9,650 6,225 4,200 3,450 2,550 158 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Light, Heat, Power, Water		51,375	39,545	26.535	35,545	27,490	43,315	26,940	26,645	37.875	54.300	39 735	40.40	657 RAD
1965 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Stationery & Parting		3,550	3,125	4,300	3,475	9,325	4,675	12,250	9,650	8,225	4.200	3.450	0990	ALT BY
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Op Of Highway Vehicles														7
73	Local Transfers		0	0	0	0	0	٥	0	٥	a	0	0	•	-
ons 819,435 728,542 788,187 632,596 1.144,834 1,187,551 1,312,354 1,326,330 1,127,029 1,019,122 907,354 916,611 2,228,356 1,697,407 2,163,979 2,685,964 3,335,674 3,486,036 3,762,246 3,740,455 3,384,775 3,160,846 2,876,805 2,714,244	Other Term Operations		237,423	203,126	238,505	236,661	450,861	440,540	544,380	561,595	420,604	327,712	285,531	273,691	4,220,819
2.228.356 1.697.407 2.163.979 2.665.964 3.335.674 3.486.036 3.762.246 3.740.455 3.160.846 2.876.815 2.714.244	Total Tayes Determines		304 010	700 040	100	1000				,			·		
2.228.356 1,897.407 2.163.979 2.665.964 3.335.674 3.486.036 3.762.246 3,740,455 3,384,775 3,180,846 2.876.805 2.714.244			250,010	750.046	700° L07	632,990	1 144,834	1,197,591	1,312,354	1,326,330	1,127,029	1,019,122	907,564	916,611	12,120,295
2.228.356 1.897 407 2.163.979 2.665.964 3.335.674 3.486.036 3.762.246 3.740,456 3.384,775 3.180,846 2.876.805 2.714,244		į													
	Total Trans Expense		2.228.356	1,697 407	2,163,979	2,685,964	3,335,674	3,486,036	3,762,246	3,740,455	3,384,775	3.160.846	2.876.805	2714244	25 436 789

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OPERATING EXPENSES

CHEMICAL EXPENSE - CONSTR		2017												
		Jan	Feb	Mar	Ą	Mav	eurl	April.	¥.	e de la companya de l	ξ	1	å	ř
Traffic Exponta						•					3	200		100
Reservation Bureaus		121,816	105,456	113,659	135,114	142,830	142,350	151,147	145,402	143,614	124,367	110,294	116,866	1,552,917
Outside Traffic Exp														
Advertising	458000	23,500	28,500	B6,250	210,120	192,520	192.520	192,520	192,520	112,520	27,500	37.500	27.500	1 323 470
Other Traffic Expense	459000	21.294	24,695	22,446	22.101	45.678	51.832	26,676	28,810	32,002	13,739	13,875	16.102	322.250
Your Traffic Expense		166.512	159,651	222.355	367.335	351,028	386,702	373,343	366,732	268,136	165.606	161.669	160.488	A 198 A77
General Expensa					:									
The state of the s		295,961	256.495	294.659	292 783	30% 684	267 063	215.524	Out are	407.461	200 000			
Gen Diff Supplies & Exp	462003	000'6	10.250	9.250	9.725	\$22.6	92.0	10.750	05001	107,100	200,000	20,004	303,372	3,355,5855
Tef & Tel		55,665	55,140	55,115	55,115	55,115	1995 SE	26.390	56 790	56.54D	42.05	007'DI	24 668	122,500
Legal Expense		21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21.000	21,000	21,010	21,000	000,000
Pension & Relial		1,181,718	1,081,072	1,250,535	1,235,416	1,426,916	1,292,787	1,356,385	1,471,629	1,332,868	1,414,572	1.366.607	2 130 777	16 541 202
Stationery & Printing		16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16.000	16,000	000 261
Other Expense		219,672	281,069	284,856	217,151	242,450	271 450	294,200	264,700	300,062	209,200	173,450	287.200	3,045,460
Yotal Careral Errenas		1 700 044	1 720.000	900 0000										
		1,133,010	630'163'1	1,331,413	1,847,190	2,076,890	1,963,105	2,070,320	2,157,159	2,047,646	2,034,252	1,937,206	2,822,989	24,418,217
Casualties & Insurance														•
Supervision														
Baggage Ins & Losses														
Hull Ins & Damege		63,445	63,445	63,445	63,445	63,445	63,445	63,490	63,490	63,490	63.490	63.490	63.490	761.610
Carpo ins. Loss & Damage		5,395	5,395	5,395	5,395	5 396	5,395	5 420	5.420	5,420	5,420	5.420	\$ 420	S4 800
Liab Ins- Marns		109, 100	109,100	109,100	109,100	109,100	109,100	109,130	109,130	109 130	109,130	109,130	109,130	1.309.380
Liab Iro- Non Marine	476001	76,300	76,300	76.300	78.300	76.300	76.300	79 500	79 500	79.500	79,500	79.500	79 500	934 600
Other Insurance	477001	48,470	48,470	48,470	48,470	46 470	48,470	49 710	20:080	20 000	50.060	20 060	20,060	590,830
Total Cas & Insurance		302.710	302,710	302,710	302,710	302,710	302,710	307,250	307.600	307.500	307 600	009 ZUC	207 600	0.001
												200	200	000000000000000000000000000000000000000
Operation Rents		c	c	c	c	•	•	•	•	•	,			
		2	•	9	3	2	5	0	0	•	0	0	•	0
		\$1.038	51,685	46,535	123,115	54 350	51,200	104.700	64,350	51,345	58 845	51 910	53 760	784,830
Total Oper Rents		51,035	51,685	48,535	123,115	54,350	51,200	104.700	B4,350	51,345	58.645	51 910	53.760	784,830
Decreed Target	105000	470.000	440.004	10000										
Control of the contro	Annea	210,071	190,633	133,604	186,381	2/0.3/3	219.581	231,144	284,085	220,542	256.252	184.558	206,045	2,557,730
Total Operating Expenses		7,162,198	8,412,059	9.108.415	B 205, 105	9,350,717	8,481,105	8,600.348	8,650,095	8.579.139	8,634,119	7.650.608	8 005 971	97 R19 A79

Woods Hole, Martha's Vineyard and Nantucket Steamship Authority Net Income From Operations - By Routes 2018 Proposed Budget

	Martha's Vineyard	Nantucket	Total
Statistical Data:			
Number of Trips	16,860	7,512	24,372
Number of Miles	134,880	225,360	360,240
Number of Passengers	2,466,028	659,543	3,125,571
Number of Automobiles	404,588	66,476	471,064
Number of Trucks	134,487	51,810	186,297
Revenues:			
Passengers	\$17,803,123	\$15,661,393	\$33,464,516
Freight	13,502,293	14,452,766	\$27,955,059
Automobile	20,586,706	10,231,716	\$30,818,422
Bicycle	121,709	92,191	\$213,900
Mail	246,130	151,495	\$397,625
Concession	574,086	306,414	\$880,500
Parking	5,648,000	1,772,000	\$7,420,000
Other	1,486,124	3,172,751	\$4,658,875
Total Revenues	\$59,968,171	\$45,840,726	\$105,808,897
	56.7%	43.3%	100.0%
Cost of Service:			
Vessels	\$28,338,881	\$21,606,548	\$49,945,429
Terminals	9,172,197	6,994,408	\$16,166,605
Maintenance	1,375,166	932,159	\$2,307,325
Parking Lots	4,174,674	1,196,335	\$5,371,009
Reservation Bureau - Mashpee	1,001,475	458,401	\$1,459,876
Reservation Bureau - M. Vineyard	174,641	0	\$174,641
Computer	2,686,593	609,840	\$3,296,433
Administration	13,461,870	9,125,160	\$22,587,030
Total Cost of Service	\$60,385,497	\$40,922,851	\$101,308,346
	59.6%	40.4%	100.0%
Income from Service	(\$417,326)	\$4,917,875	\$4,500,549
Other Non-Service Income (Net), including License Income	\$787,606	\$1,916,602	\$2,704,208
-			
Net Income from Operations	\$370,280	\$6,834,477	\$7,204,757
	5.1%	94.9%	100.0%
Original 2017 Budget -			
Net income from Operations	\$5,236,135	\$3,050,639	\$8,286,774

Method of Allocating Revenues By Route 2018 Proposed Budget

<u>Freight, Automobile, and Passenger Revenue</u>: Revenue allocated on basis of actual number of trucks, passengers and automobiles carried, by route, at applicable tariff rates. These revenue estimates, based on actual traffic carried, are used as a basis for allocating actual revenues.

	Revenue From Quarter		
	Monthly Traffic Report	Percentage	Revenue
Freight Revenue			
WH/MV	\$13,513,116.00	48.3%	\$13,502,293
NB/MV	0.00	0.0%	0
WH/NT	0.00	0.0%	0
HY/NT	14,441,943.00	51.7%	14,452,766
Total	\$27,955,059.00	100.0%	\$27,955,059
Automobile Revenue			
WH/MV	\$20,596,959.00	66.8%	\$20,586,706
NB/MV	0.00	0.0%	0
WH/NT	0.00	0.0%	Ô
HY/NT	10,221,463.00	33.2%	10,231,716
Total	\$30,818,422.00	100.0%	\$30,818,422
Passenger Revenue			
WH/MV	\$17,789,716.00	53.2%	\$17,803,123
NB/MV	0.00	0.0%	0
WH/NT	0.00	0.0%	o o
HY/NT	15,674,800.00	46.8%	15,661,393
Total	\$33,464,516.00	100.0%	\$33,464,516

Bicycle Revenue: Revenue allocated on the basis of actual number of bicycles carried by route, at applicable tariff rates.

	Number of Bikes Carried X Rates	Percentage	Revenue
WH/MV	\$89,340	56.9%	\$121,709
NB/MV	0	0.0%	0
WH/NT	0	0.0%	0
HY/NT	67,70 0	43.1%	92,191
Total	\$157,040	100.0%	\$213,900

Mail Revenue: Revenue allocated on basis of population, according to the 2010 census by the U. S. Census Bureau.

	Population (Estimated)	Percentage	Revenue
Martha's Vineyard	16,535	61.9%	\$246,130
Nantucket - HY/NT	10,172	38.1%	151,495
Total	26,707	100.0%	\$397,625

<u>Concessions</u>: Revenue allocated on the basis of actual number of passengers carried. (Nantucket and New Bedford passengers are multiplied by a factor of two to take into consideration a longer sailing time.)

	Number of Passengers	Nant & NB Pass Counted Twice	Percentage	Revenue
WH/MV	2,466,028	2,466,028	65,2%	\$574,086
NB/MV	0	0	0.0%	0.00
WH/NT	0	0	0.0%	0
HY/NT	659,543	1,319,086	34.8%	306,414
Total	3,125,571	3,785,114	100.0%	\$880,500

Woods Hole Parking Revenue		
	Percentage	Revenue
WH/MV	100.0%	\$5,648,000
Total	100.0%	\$5,648,000
NATS II 15 4		
NB/MV	100.0%	\$0
Total	100.0%	\$0
Hyannis Parking Reyenue		
	Percentage	Revenue
HY/NT	100.0%	\$1,751,500
Total	100.0%	\$1,751,500
Nantucket Parking Revenue		
	Percentage	Revenue
HY/NT	100.0%	\$20,500
Total	100.0%	\$20,500
Total Parking Revenue		\$7,420,000

Other Revenue: Revenue allocated proportionally on the basis of total direct revenue previously allocated.

	WH/MV	NB/MV	WH/NT	HY/NT	Total
Freight	\$13,502,293	\$0	\$0	\$14,452,766	\$27,955,059
Automobile	20,586,706	0	0	10,231,716	30,818,422
Passenger	17,803,123	0	0	15,661,393	33,464,516
Bicycle	121,709	0	0	92,191	213,900
Mail	246,130	0	0	151,495	397,625
Concessions	574,086	0	Ō	306.414	880,500
Parking	5,648,000	0	Ŏ	1,772,000	7,420,000
Total	\$58,482,047	\$0	\$0	\$42,667,975	\$101,150,022
	57.8%	0.0%	0.0%	42.2%	100.0%

Other Revenue:

	Revenue	Barge, Etc. Drive On/Off & Fishing Boat Chrgs	Other Revenue (Net)	Percentage	Allocation of Other Rev (Net)	Revenue
WH/MV		\$30,000		57.8%	\$1,456,124	\$1 ,486,124
NB/MV		\$0		0.0%		0
WH/NT		\$0		0.0%	0	0
HY/NT		\$2,110,500		42.2%	1,062,251	3,172,751
Total	\$4,658,875	\$2,140,500	\$2,518,375.00	100.0%	\$2,518,375	\$4,658,875

Total Revenue \$105,808,897

Cost Allocating System 2018 Proposed Budget

<u>Vessels</u>: Costs allocated on basis of actual operating hours (number of trips operated times the standard operating time for each route).

		Operating Time	Total Operating		
Vessels	Number of Trips	Per Trip (Min.)	Time (Hours)	Percentage	Cost
M/V Martha's Vineyard					
WH/MV	3,528	75	4,410.0	100.0%	\$5,433,637
WH/NT	0	195	0.0	0.0%	0
HY/NT	0	165	0.0	0.0%	0
Total	3,528	•	4,410.0	100.0%	\$5,433,637
					, , , , , , , , , , , , , , , , , , , ,
M/V Woods Hole					
WH/MV	2,338	75	2,922.5	55.7%	\$3,487,167
WH/NT	0	195	0.0	0.0%	0
HY/NT	846	165	2,326.5	44.3%	2,773,456
Total	3,184	·	5,249.0	100.0%	\$6,260,623
NAME OF THE OWNER OWNER OF THE OWNER OWNE					
NI/V Governor					
WH/MV	2,086	75	2,607.5	100.0%	\$2,411,416
WH/NT	0	195	0.0	0.0%	0
HY/NT	0	165	0.0	0.0%	0
Total	2,086		2,607.5	100.0%	\$2,411,416
M/V Sankaty					
WH/MV	378	75	472.5	45.2%	\$1,198,830
WH/NT	0	195	0.0	0.0%	0
HY/NT	208	165	572.0	54.8%	1,453,449
Total	586	•	1,044.5	100.0%	\$2,652,279
M/V Nantucket					
WH/MV	2,502	75	3,127.5	CE 00/	64 457 406
WH/NT	2,502	195	0.0	65.2%	\$4,457,125
HY/NT		165		0.0%	0
Total	606 3,108	105 _	1,666.5 4,794.0	34.8% 100.0%	2,378,957 \$6,836,082
	0,100		4,104.0	100.076	30,030,002
M/V Katama					
WH/MV	2,014	75	2,517.5	83.6%	\$3,004,641
NB/MV	0	120	0.0	0.0%	0
WH/NT	0	195	0.0	0.0%	0
HY/NT	180	165 _	495.0	16.4%	589,427
Total	2,194		3,012.5	100.0%	\$3,594,068

Vessels	Number of Trips	Operating Time Per Trip (Min.)	Total Operating Time (Hours)	Percentage	Cost
M/V Eagle					
WH/MV	0	75	0.0	0.0%	\$0
WH/NT	Ō	195	0.0	0.0%	90
HY/NT	1,620	165	4,455.0	100.0%	6,559,588
Total	1,620		4,455.0	100.0%	\$6,559,588
M/V Gay Head					
WH/MV	0	75	0.0	0.0%	\$0
WH/NT	0	195	0.0	0.0%	0
HY/NT	1,498	165	4,119.5	100.0%	3,410,240
Total	1,498		4,119.5	100.0%	\$3,410,240
M/V Island Home WH/MV WH/NT HY/NT Total	4,014 0 0 4,014	75 195 165 ₋	5,017.5 0.0 0.0 5,017.5	100.0% 0.0% 0.0% 100.0%	\$8,346,065 \$0 \$0 \$8,346,065
MV Ivanough WH/MV	0	75	0.0	0.004	
WH/NT	0	75 195	0.0 0.0	0.0%	\$0
HY/NT	2,554	165	7,023.5	0.0%	\$0
Total	2,554	165 _	7,023.5	100.0% 100.0%	\$4,441,431 \$4,441,431
Recap:				Cost	% of Cost
WH/MV	16,860	75	21,075.0	28,338,881	56.7%
NB/MV	0	120	0.0	0	0.0%
WH/NT	Ō	195	0.0	Ö	0.0%
HY/NT	7,512	165	20,658.0	21,606,548	43.3%
Total	24,372	_	41,733.0	49,945,429	100.0%

Terminals: All terminal costs allocated on the basis of actual number of trip arrivals and departures.

		Number of Arrivals		
Woods Hol	•	and Departures	Percentage	Total Cost
WH/MV	<u>u</u>	16,860	100.0%	©A GGE EON
WH/NT		0	0.0%	\$4,235,589 0
	Total	16,860	100.0%	\$4,235,589
Vineyard Ha	aven			
4411/10/0	Total		100.0%	\$3,152,660
		***	100.0%	\$3,152,660
Osk Bluffs WH/MV				
NB/MV		2,702	100.0%	\$1,783,948
140,1014	Total	2,702	0.0% 100.0%	\$1,783,948
New Bedfor NB/MV			100.0%	\$0
	Total		100.0%	\$0
<u>Nantucket</u>				
WH/NT		0	0.0%	\$0
HY/NT	Total	7,512	100.0%	2,509,802
	rotai	7,512	100.0%	\$2,509,802
Hyannis (Ex-	cluded Hyannis Parking Lot)		100.00/	D4 404 000
	Total		100.0% 100.0%	\$4,484,606 \$4,484,606
			100.078	\$4,464,000
Hyannis Par HY/NT	king Lot			
TTTANT	Total		100.0%	\$1,196,335
			100.0%	\$1,196,335
WH/MV				\$9,172,197
NB/MV WH/NT				0
HY/NT				0 8 190 742
-	Total			8,190,743 \$17,362,940
			 -	411,000,010

Mashpee Reservation Bureau: Costs allocated to each island based on total transactions.

	Reservations Booked	Reservations Modified	Reservations Cancelled	Total Transactions	Percentage	Total Cost
WH/MV	234,318	148,630	12,195	395,143	68.6%	\$1,001,475
HY/NT	118,497	48,324	14,256	181,077	31.4%	458,401
Total	352,815	196,954	26,451	576,220	100.0%	\$1,459,876

Martha's Vinevard Reservation Bureau	Percentage	Total Cost
WH/MV	100.0%	\$174,641
Total	100.0%	\$174,641

Computer System: Costs allocated using the aggregated base comprised of number of autos, trucks, and trips.

	Percentage	Total Cost
WH/MV	81.5%	\$2,686,593
NB/MV	0.0%	0
WH/NT	0.0%	0
HY/NT	18.5%	609,840
Total	100.0%	\$3,296,433

Woods Hole Parking Lot	Percentage	Total Cost
WH/MV	100.0%	\$ 4,174,674
Total	100.0%	\$4,174,674

Maintenance and Administration: Costs allocated proportionally on the basis of total direct costs.

Allocation of Direct Costs	WH/MV	NB/MV	WH/NT	HY/NT	Total
Vessels	\$28,338,881	\$0	\$0	\$21,606,548	\$49,945,429
Terminals	9,172,197	0	0	8,190,743	17,362,940
Parking Lot - Woods Hole	4,174,674	0	Ō	0	4,174,674
Reservation Bureau - Mashpee	1,001,475	0	0	458,401	1,459,876
Reservation Bureau - MV	174,641	0	0	0	174,641
Computer	2,686,593	0	0	609,840	3,296,433
Total Direct Costs	\$45,548,461	\$0	\$0	\$30,865,532	\$76,413,993
	59.6%	0.0%	0.0%	40.4%	100.0%

Maintenance	Percentage	Total Cost
WH/MV	59.5%	\$1,375,166
NB/MV	0.0%	0
WH/NT	0.0%	0
HY/NT	40.4%	932,159
Total	100.0%	\$2,307,325

Administration	Costs	Direct Charges	Other Costs (Net)	Percentage	Allocation of Other Costs (Net)	Total Cost
WH/MV		\$0		59.6%	\$13,461,870	\$13,461,870
NB/MV		0		0.0%	4 1 1 - 1 - 1	0.0,101,010
WH/NT		0		0.0%	=	0
HY/NT		0		40.4%	9,125,160	9,125,160
Total	22,587,030	\$0	\$22,587,030	100.0%		\$22,587,030

Administration - Direct Charges:

WH/MV	
Other	\$0
Traffic Study	0
Total WH/MV	\$0
HY/NT	
Other	\$0
MV lyanough	0
Total HY/NT	50
NB/MV	
New Bedford Terminal	\$0
Passenger Service Subsidy	0
Amortization of Goodwill	Ō
Total NB/MV	\$0

Total

\$101,308,348

COST OF SERVICE - RECOVERY ALLOCATION WORKSHEET

ALLOCATION OF OPERATING REVENUES AND EXPENSES BY ROUTE

	57.6% 42.4% 100.0%	57.7% 42.3% 100 0%	31.8% 68.2% 100.0%	48.4% 51.6% 100.0%					
TOTAL	\$ 532,892,183 391,939,234 924,831,417	508,392,615 372,074,732 B80,467,347	5,859,592 12,542,080 18,401,672	30,359,160 32,406,582 62,765,742					
2018 BUDGET (Proposed Drait)	\$ 59,968,171 45,840,726 105,808,897	60,385,497 40,922,851 101,308,348	787,606 1,916,602 2,704,208	370,280 6,834,477 7,204,757		5,882,547 (5,882,547)	5,000,000	682,547	44,127
2017 ESTIMATE (8 mos. Actual + 4 mos. Budget)	\$ 59,224,658 43,253,968 102,478,626	53,899,543 40,171,663 94,071,206	740,414 1,864,699 2,605,113	6,065,529 4,947,004 11,012,533	ACTUAL	PROJECTED TOTAL 30.359.160 32.406.582 62.765,742			
2009 - 2016 ACTUAL	\$ 413,699,354 302,844,540 716,543,894	\$ 394,107,575 290,980,218 685,087,793	4,331,572 8,760,779 13,092,351	23,923,351 20,625,101 44,548,452		TOTAL REQUIREMENT • 36,241,707 26,524,035 62,765,742			
OPERATING REVENUES	M.VINEYARD NANTUCKET TOTAL REVENUES	COST OF SERVICE M. VINEYARD NANTUCKET TOTAL COST OF SERVICE	NON-SERVICE INCOME (EXPENSE) - NET M. VWEYARD NANTUCKET TOTAL NON-SERVICE INCOME (EXPENSE) - NET	NET OPERATING INCOME M. VINEYARD NANTUCKET TOTAL NET OPERATING INCOME	REQUIRED NET OPERATING INCOME	NET OPERATING INCOME M. VINEYARD NANTUCKET REQUIRED TOTAL NET OPERATING INCOME	DEAD BAND CORRIDOR	EXCESS OVER CORRIDOR A. VINEYARD NANTUCKET	20 YEAR RECOVERY PERIOD (EXCESS PER YEAR) M. VINEYARD NANTUCKET

^{*} TOTAL REQUIREMENT EQUALS "TOTAL NET OPERATING INCOME" AT SAME PERCENTAGE AS "COST OF SERVICE"

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13,000,000 16,001,000 15,000,000 15,	stance- 1st of Month		13,000,000	- -	13,839,136	15,674,981	16,031,766	19,316 954 ;	22,427,255	21,164,082 ;	ZZ,860.850 ·	21,481,748	16.668.545	16.071.060	13,000
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Comparison Com			13,000,000	18,201,099	13,839,138	15,674,981	16,031,766	19,316,954	22,427,255	21,164,062	22,862 650	21,481,748	16,668,545 i	16,071,060	13,000,000
1,458 23,454 13,454 14,554 14	ssh Debursements	-	6,227,154		5,720 642	8,764,641		7,600,189	10,717,117	7,083 559	7.532 778	6,146,832	6,794,945	7,485,937	88 538.500
1,478 23 565	nd Tiprafera		٥	4,406,864	ō	0	0	0	2,167,176 1	4,089,342	4 719,837	4,078,568	10	0	19,460 787
11,428 23,569 13,629 1			6,772,846		8.118.494	7,510,340	8,583,250	11,716,765	9,542,962,	9,992,181	\$0,608,235	9,254,348	9,873,600	6.585,123	(94,999,287)
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Phas \$2,459,403	ance-End of Morth		16,261,099	13,839,136	15,674,981	16,031,766	19,316,954	22.427.255	21,164,082,1	22,860,850	21,481,748	16,668,545	16,071,060	14,297,057	14,297,057
Philas \$2,45\$,403 13.794[235 6,344[686 18,072.580 17.508[198 20,776/709 17,056/7			4,406,864	O	0	- 0	0	2,167,176	4,089,342	4,719,837	4,078,568	0	Q	0	19,460,78
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12 12 12 12 12 12 12 12		59,403.5	13,794,235	16,344,686	18,072,560	17,558,108	20,776,709	20,260,079	17,075,740	18,141,013	17,403,180	16,740,285	16,172,494	14,300,747	
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(106,850) 0	epiacement Fund	10,078,794	0	0	- 0	0	0	0	0	618.982	4,719,837 (4.078,568.	P	0	0,417,387
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Direction Col. 1971-161 1	gerits, Pursers & Siewards eservation Bureau						May	June	July	Aug	Sepi	8	NDA	Dec	Total
Particle Particle	eservation Gureau	101	292,636	257,447	322,951	471,978	630,948	768.913	1,206,792	1,376,732	957,553	581,896	465,856	478.841	7.912.843
Columbia Columbia	Andrews Control of the Control of th	102	197,441	469,574	175,732	27 629 4	25,823	28,231	63,236	129,159	66.298	57.612.1	720 000	979 KC	1 706 977
Columbia Columbia	COORDING SARAMAN N				-			- -						7	in inchination
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Column C	Salah Rayona	555	10,417,261	4,712,140	6,786,691	7,612,403	9,320,036	9,078,346	9,163,730 (9 800 659 1	7 325 034	5,852,489	5.016.276	4,070,272)	55,337
Column C	The Contract Houseway	100	900 4	0	0	0	o	0	-0	0	0	10	0	0	0
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11 11 12 12 13 14 15 15 15 15 15 15 15	or Character	202	000000	200	24,975	51,275	63,525 (99,775	93.850	129,475	102,025	105,225	47,925	41,225	912,650
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115 12000 3400 1 1 1 2500 3400 3 1 1 2500 3 1 1 2 2 1 1 2 2 1 1	מידום אפרונים	113	306.190	108,305	162 263 1	311,266	643.072.1	608 925	893,812	1,130,794	647,128	440,275	245,490	669 592	6.167.112
125 (140,745)	elega uncorre	114	3,000	3,400	3 150 j	4,100	5.100 i	6,300 j	4,200	2,850	3,700	4.200	3 650	3.350 .	47 000
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1162	Cold Fees	1231	(140,750)	(201 250)	(119.250)	(156,500)	1(000)161)	(208,000)	(199,750)	(225,250)	(219,250)	(162.250)	(122 500)	1024 72)	OUG PAT CI
123		156 1	140 000 ,	20,000	50.000 (55,000	65 000	96,000	150.000	240,000	220,000	200,000	160,000	135,000	1 550 000
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7428.725.3 5.659.001 7.556.487 8.723,704 10,710,490 11,521,120 12,666.669 18.873.51.3 7,414,197 6.197,460 5.771,934 109.73 743 11,420,253 5.659.091 7.556.487 6.521,426 10,710,490 11,621,120 12,668.669 10,873,513 7,414,197 6.197,460 5,711,934 109.29	Ibariation Fees	123	500	100	100	100	100	\$00	100	100	1001	100	100	001	1.236
nd (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	n-Teral		11,428,253	5,659,001	7,556,487	8,521,426	10,733,704	10,710,490	1,621,120	12,868,669	18/8/3,513	7,414,197	6,197,450	5,711,934	109,298,344
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ļ., ļ.,	otal Receipts		11,428,253	5,659,091	7,556 487	8 521,426	10,733,704	10,710,490	11,621,120 j	(2,869,669	10,873,513	7,414 197	6,197,460	5,711,934 (109.296.344
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		Jan	r es	Mar,	Apr	Tay.	jene	Jank	Aug	Sept	ë	Nov	Dac	Total
Payroll		2,897,230	2,250,036	2,252,183	3,274,951	2,973, (22	3,041,970	3,969,320	3,111,643	3.062,675	3,529,710	2,608.994	3,068,079	36,069,915
Pensions & Rain		580 606	190 477	569 347	561 553	207	606 500		20.000	1000	1			
Heath & Weffare	28	664.574	626.665	689 547	582.380	7:VR 2/63	605 175	740 741	200,007	140 Apr	036,348	500,72/	1,185,290	7,993,141
Withdrawal Labitry	2	83,333	83,333	80,334	20.33	83 333	13 322	83.721	0.17.	22.52	121,200	785.417	735,64	8,573,415
Materials & Supplies								Continu	-	3	90,300	25,550	63,334	00.000,1
Commissary(A)	9	27,705	27.435	20,505	22.990	27.355	37,880	35.570	30 550	UCA CA	TO A CT	000 00	An nee	an man
Maintenance(B)	4	23,965	22.820	19,355	21.270	23,225	27.300	27 GBC	20,610	NA ALE	25,480	20,120	27,233	307,363
Fuer(C)	5	351,216	208,772	175,974	582 DBB	665.296	642 DIS	710 401	725.077	250,520 265,830	20,473	25,350	2,610	231.205
Unioms(D)	27	46,170	17,420	5.950	3.645	8.945	908	E2.415	10.005	003.00	1 300	100,000	200.700	0.715.20
Tickets & Forms(F.6.5)	5	2.050	1,625	2,800	1,975	7,825	3,176	10.750	0.150	£ 23	2,700	1,950	090'1	50,775
Maintenance - Orect								1	,	1		1		
MV M.Vinayard	1	1,000	33.500	25,500	2,000	3,000	8,000	16.000	13.000	4.500	25,000	9000	A KOO	4C7 EN
MV Woods Hote	60	1,200	6,000	1,000	1,500	000'99	215,200	8,000	9,000	1.200	3.500	1200	1 200	247.000
MV Governor	6	o	1,500	2.500	25,000	46,250	55.750	5,300	7,500	13 000	4,160	2 300	1001	AKE YOU
MV Santaty	0)	5,000	12,000	4,000	14,200	3,000	6,500	3,600	0	0	531.400	523 350	79.000	1.181.450
MV Newtocker	=	6.200	13,900	4,000	593,200	595,400	149,500	16,700	8.400	12.100	8.950	002.6	1200	1 419 640
MV Katina	555	4,200	6,700	5,000	19,500	4,200	498.000	363,700	79,250	49,750	1001.00	4,200	7,700	1 052 330
WV Engle	25	168,400	95,250	٥	7,500	0	9.500	12,000	8,400	8,500	7,000	433,500	413,500	1,161,550
WY Cay Head	25	1,200	9,700	2,200	7,200	3,700	6,700	2,200	5,200	46,700	20,700	1,700	8,700	114.900
INV Plying Cloud	90	0	٥	0	0	0	0	0		10	0	0	0	
MVV 15/20/0 Home	8	4,050	000,000	285,550	371.550	41,900	13.050	18,850	17,050	7,550	10,050	4.800	0.09	1.471.450
WY Tyanough		4,500	2000	257,000	497,700	14,200	5,500	6,000	7,500	11,000	5,500	6.000	8,500	822,400
Budgs & Szorchues	12	46,200	62,500	114,200	181,500	286,850	93,000	75,200	29.500	54.100	41.000	11 200	11 460	1 06.9 76
Office & Yorm Equip	13	109,350	109 850	127,850	1 10,650	107,050	107,450	107,450	106,950	05.4.201	108 950	108 954	109.450	135.
Wedelandous	Ξ,	26 970	26,970	32,670	27,370	27,370	28,170	27,570	01972	28.570	27,770	28,170	DX6,52C	341,446
elephone & Telegraph	15	79,451	78,901	78,811	78.896	79.016	78.631	60,739	40.654	00,130	81 174	70 074	470 00.4	Aca Ana
Gas & Electric	16	47,995	39,365	35,515	47,235	38.785	58.355	49 700	47.130	. 167.03	. 107 109	20.00	333 66	200,000
Water	11	17,275	12,200	\$225	10,650	7,900	17,725	10,100	13.275	14 225	140 77.5	· 1	20,000	36 636
Fuel Oil Heating	2	3,450	3,050	1,375	1,900	3,560	0	0	1 527	250	ĺ	1	4 575	20,07
ca Supples-StatePrint	62	29,457	26,969	27,378	28,108	28.715	24,365	30,692	28,487	29,447	27,129	26.846	20.351	200
Operating Rents	2	140,635	45,085	41,935	116 515	50.165	87.53	80,515	70,165	42,160	49,660	45,310	47.160	934 930
Casuaties	21	0	0	ə !	0	0	6	je ,	10	0	0	0	0	
Coece Service	818	00 S	13 550	41,975	28.125	32,400	31,975	82,350	73,175	43,056	36 975	34,850	35,625	464.350
2000	3 8	OD 6	20,00	11,300	11,300	901.00	16 550	20,475	32,000	21,300	15,350	14,150	12,425	169,875
	47	OCO.C.	4.075	000,00	50.175	20,275	32,850	9,575	20 050	17,975	26.700	22.2%	G 35	235.600
Traffic Expanses	8 8	. 305 V	005,53	28,500	86,250	210,120	192,520	192,520	192.520	192,520	112,520	27.500	37.500	1,323,470
	3	200						TO GUE	1	2	2000	11111		

lisusing.		Land	Feb	Mar	Apri	May	eurif	July	Aug	Septi	S.	Mov	Dac	Too
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1	97	000	16,450	٥	0	0	.0	2.213,525	101,450	905,750	75.875	74,050	222 125	3.510.625
1000	eg :	21.000	1,000	21,000	21,000	21,000	21,000	21,000	21,000 ;	21,000	28,000	21,000	21,000	26.2 000
Const Garage	00	3,350	622.7	4,345	4,655	7,375	5,735	6.350	4,690	\$,206	4.495	7 305	5.005	62 63
Account Statements	5	0	r Q	1.200	0	o	0	٥	0	0	0	0	9	100
ACCOUNTY - DANSON	32	38,875	32,375	32,375	32,375	D	0	0	0	0			1	ANY 28-1
DUSTLOCKES SAUDEMENT	E.	54,200	54,650 ;	50.850	42,550	1,900	126,550	64,500	114,400	150 600	SO OPIN	220 500	74 660 1	1 000 200
C O.U. rayments	P.	0	0	0	0	0	0	0	0	0		000,000	000	CCCOO.
ACCION MONUMENTS	in in	9	3,850	2,550	2,350	3,150	1,250	1,900	4.750	2.500	4.950	2 800	Same	22.000
Capital Hacyevalue	O.	0	0	0	9	0	0	0	0	0	0	4	Con	J. P. S.
Payou Taxes	1 37	221,638	172,128;	172,202	250,534	227,444	232.711	305.948	238 041	2748 2005	ren nre	100 600	2000	Of Both
risca Agent	36	909'9	2,500	0	3,500	0	2.500		3300	0		000 8.4	234,100	C,70%,350
	380	000'6	5,000	14,000	15,000	19,000	58.500	41.000	66.500	Trong.	46 960	0.000	O STATE OF THE PARTY OF THE PAR	16.400
Operating Expenses Park III	9	o	0	0	0	0	¢	0	9	000.45	. 00000	10,500	24,250	338,000
Rubbeth Removal	43	3,200	5,565	4 665	3.235	4.125	7.470	0.060	15 4.9A	0005	0.200	0 0	0	
Contra	44	0	0	0	10	0	0	Control of	2	Occ.,	CJ & C	0,50	0.845	79,705
To Stock-Brochures	45	0	0	0	0	0		0	3 6		5 6		0	7
Interest On Notes	L P	0	0	0							0	O CONTRACTOR OF THE PARTY OF TH	0	9
Lease Payments	- 60	0	0	-	0	10	9		2	0	0	0		0
meres On Unfunded debi	05	10	0	0	C	0	9 9		2	٥	٥	0	0	
- Perchandes	52	0	0	-0	0	0		>	2 0	2	0	0	0	
Embarkation Fees	3	255,707	0	0	124 607	0	3	220,020	2 0		O THE PART OF THE PARTY OF THE	0	0	-
Wiscelleneous	- 41	154,457	147,574	228,721	119,721	217,530	175,905	162,925	135.440	152.927	113055	10765	1.26.620	1,273,177
And Oreszellen Dark		Call and a Transfer	447						-	-	-		and and	4000000
and B.		0,427,134	3,614,1%C	3,720,642	6. 0.61	7,448,515	7,600,169	10,717 117	7,083,559	7,532,778	6.148,832	6,794,946	7,485,937	BB, \$36, 500
Recollect					4			-	-1		-	-		
Capral imp Fund	42		0	0	0		10	~ 0	-	- 6				*
Payarestagni Pund	100 11	0	-	0	0	0	0			2 9		0	al a	0
Mans DPW		0	0	0	0	0		0	0	0		000	0 0	0 0
				-			,				-		-	
Total Requirements		6,227 154	5.614, 190	5,720,642	0,164,641	7,448,516	7,600,169	10,717,117	7,083,559	7,532,778	9,140,632	6,794,945	7,485,657	00,530,500
Provision For Translar Of Funds	-d -			-1-	70000					,				
The state of the s	and the second s	Jan	Feb	Mar	Apr	MAY	Jane	Jule	Aun	Sam	100	Albert	9	W. Carlo
	The state of the s			1			-				3	(A)		100
Section Fund Decrease	123101	0	2,898,400	0	0	0	0	0	0	0	0	9	0	2,698,400
The second secon	1000	3	1,508,404	٥	0	0	10	2,167,176	3,469,360	-0	0	0	0	7,145,005
Appleopment Fund	124401	0	0	0	0	0	0	0	618,982	4,719,837	4,078,568	0	0	9,417,387
FLOOR FLOO	124201	0	0	0	0	- 0	0	q	0	0	-		1006 8501	CINE BUILD
Loss Barbarraton Arroad	90000		4									ander seems toward		
Name of the latest of the late	NEW COLUMN		5	0	3	0	10	10	0	0	0	0	106,850	106,650

	Total	23,316,493	6,762,241	2,750,090	1,103,431	15,125,873	3,280,237	43.501,514	010 000 100	2016 BUDGET VS 2017 6 act/6 bud		22%	0.7%	-3.0%	22.9%	1.8%	6.2%	7.5%
	Dec	1,797,624	715,550	153,109	81,296	690,135	167,268	4,410,980	6 002 045	8 7								11
	Nov	1,969,250	584.803	166,700	62.256	(,074,179	168,469	3,504,960	7 646 647	2018 BUDGET	23,316,493	8,762,241	2,750.090	1.103,431	15,125,673	3,280,237	43,501,514	97,839,879
	ŏ	2,141,724	761,950	194,436	100,146	1,578,406	172,406	3,673,201	A 600 250	1								
	Seg	2,257,746	778,305	262,507	107,378	1,230,966	204,936	3,656,151	A 500 090	2017 EST 6mth actual 6 mth budget	22,120,669	8.572,492	2,731 468	1 138,133	12,303,019	3,221,436	100	91,054,703
	Aug	2,414,826	864.305	380,518	136,190	649,685	373,532	3,631,736	8 650.095									
	ÁπΓ	2,449,892	862,319	386,640	117,404	655,428	380,143	3,696,730	8.508.556	2018 BUDGET VS 2017 BUDGET	4 0%	4.2%	23%	-15.4%	10 B %	2.5%	5.8%	2.8%
	Į	2,288,445	624,258	275,853	127,791	1,004,505	393,502	3,568,545	B.482.897	%								11
	Man	2,190,640	750,168	NOT BLUE	101,780	1.829,529	367.828	3,749,977	9,329,031	2018 BUDGET	23,316.493	8,762,241	2,750,090	1.103,431	15,125,873	3,280,237	43 501,514	97,839,879
	γo	1 853,368	648,825	215,287	72,042	1,526,556	374,135	3,431 134	8,221,417	ı								
	Mar	1,375,792	623.017	134,897	58,426	2,261,992	229,155	3,430,510	8,113,789	2017 BUDGET	22,416,668	8,412,975	2,687.719	1,304.013	16,060,082	3.201,651	41 101,289	95, 184, 599
	Feb	1,168,765	572,496	129,135	57,372	1,079,748	165,451	3,232,155	6,405 122	1								1
	dan	1,408,921	656,247	132,099	61,380	1,421,643	173,412	3,315,433	7,169.135	2016 ACTUAL	21,093,785	8.225,680	2,459.064	1 142,961	17,997,681	3,269,119	39,562,963	93,751,463
STEAMSHIP AUTHORITY - 2018 BUDGET	DEPARTMENTS	VESSEL OPERATIONS	TERMINAL OPERATIONS	WH PARKING LOT OPERATIONS	HY PARKING LOT OPERATIONS	ENGINEERING & MAINTENANCE	CUSTOMER SERVICES	ADMINISTRATION	TOTAL STEAMBHY AUTHORITY	DEPARTMENTS:	VESSEL OPERATIONS	TERMINAL OPERATIONS	WH PARKING LOT OPERATIONS	HY PARKING LOT OPERATIONS	ENGINEERING & MANTENANCE	CUSTOMER BERVICES	ADMINISTRATION	TOTAL STEAMSHIP AUTHORITY

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	15,548,495	6.651,208	235,105	8.780	39.260	240 835	0	0	235.600	15,000	0	100,535	55.235	0	0	83,440	23,316,493	SOTIR BUILDISET	7100 301	10000	o act to bud	1.87	200	%0.2 2.0%	80%	·8.4%	%0 00	\$0 00	13.6%	×7.17-	0.0%	10 E	86.9%	%0 0	2600	-62.6%	5.4%
	1,203,634	503,860	18.725	2.275	3,285	14.965	0	0	16,200	0	0	19,040	5,010	0	0	10,630	1,797,624	7	•		7																
	1,365,089	514,151	18.470	435	3245	15.905	0	0	22.525	0	•	22,775	4,735	0	0	1,920	1,969,250		Stoc	120010	15 648 AME	6.651.200	235 105	8.780	39.260	240,835	•	0	235,600	15,000	0	103,535	55,235	0	0	83,440	23,316,490
	1,432,403	629,748	20.490	240	3,260	21,305	0	Ð	26,700	0	o	1,055	3,820	٥	0	2,705	2,141,724																				
	1,517,537	659,519	21,330	1,725	3,260	24,055	Ġ	ā	17.975	٥	٥	2,090	4,070	0	0	6,185	2,257,745	2017 EST	6mth actual	C mily budgest	14 00+ 261	5.949.220	229 430	6,205	41,753	257,336	0	0	207,431	52,934	0	108.361	51,678	0	0	223.050	22,120,669
	1,596,689	770,127	25,670	Ф	3,255	29,640	0	Φ	20.050	0	o	10,040	4,735	0	0	2,570	2,414,126	2	9	,	6															١	
	1,604,701	717,491	25,850	27.5	3,255	28,965	0	0	8.575	0	0	4,010	4,460	0	0	1,760	2,449,892	Post Budges	VS 2017	FUNCET	F 24	7.6	0.2%	6.5%	10.3%	2.3%	200	20.0%	0.7%	0.0%	200	9.7°	11.3%	0.0%	0.0%	-21.0%	40%
	1,478,642	676.018	22,500	000	3,260	25,885	9	0	32,850	0	0	18,385	5,670	0	0	24,705	2,288,445	Ź		•	1															ł	
	1,452,249	653,296	21,540	1,160	3,260	24,015	o	٥	20,275	0	0	1,275	5,375	o	o	6.395	2,190,640		2018	RIDGET	15 648 495	6,651,208	235, 105	9,780	39,260	240,635	0	0	235,600	15,000	0	103,535	\$6.23\$	0	0	83.440	23,316,493
	1,105,705	576,068	19,385	999	3,260	20,385	0	0	30,175	Φ	0	7,815	4,515	٥	0	5.975	1,853,368				1																
000	200,000	369,974	14.830	435	3,260	11,610	0	0	20,550	2,000	•	2,085	4,405	0	0	3,760	1,375,792		7102	BUDGET	14 866 056	6,528,220	235,505	009'6	35,590	246,595	0	0	237,225	•	•	102,851	49,618	0	0	105,600	22,416,860
200	20,75	284,772	12,145	250	3.250	10,630	•	\$	4,075	2,000	0	750	0.910	0	0	6,060	1,168,765				'																
450	000000	345,216	13,970	220	3,410	13,275	0	0	15,650	2,000	0	14,215	4,330	0	Φ	8,775	1,408,921		2016	ACTUAL	15.026.764	4,967,467	230,089	189,981	774,00	126,222	0	0	195,799	14,238	0	(05,373	45,790	0	0	(51,683	21,093,765
2018 BUDGET		VESSEL FUEL OIL	A-STOCK	B-STOCK	TELEPHONE	GAS & ELECTRIC	WATER	FUEL OIL - TERMINALS	LUBE OIL	AENT	GASOLINE	UNIFORMS	LAUNDRY	WADDIE ASSESSMENT	POLICE SERVICE	MISCELLANEOUS	TOTAL DEPARTMENT				PAYROLL	VESSEL FUEL OIL	A-\$10CK	B-STOCK	TELEPHONE	GAS & ELECTRIC	WATER	FUEL OF - TERMINALS	LUBEON		GASOLINE	UNIFORMS	CAUNDRY	RUBBISH REMOVAL	POLICE SERVICE	MISCELLANEOUS	TOTAL DEPARTMENT

2018 BUDGET													
PAYROLL	505,392	456,921	497,397	530,915	626,928	662,486	699,789	687,125	633,675	612,115	552,486	551,645	7,023,676
VESSEL FUEL OIL	0	۵	0	٥	0	0	o	0	0	0	0	0	0
A-STOCK	7,965	7,940	7,160	6,970	14,340	12,570	13,210	15,050	11,650	9,140	8,285	8,230	123,510
B · STOCK	600	835	835	9	940	95)	1,335	45	750	110	875	061	6,425
TELEPHONE	10,885	10,880	10,920	10,930	10,910	10,179	10,875	10,645	10,750	10,260	10,310	10,545	128,080
GAS & ELECTRIC	30,650	24,795	10,935	22,995	14,090	25,590	16,840	13,045	22,400	34,525	19,735	13,915	250,515
WATER	17,275	11,700	5,225	10,650	7,900	17,725	10,100	13,275	14,225	19,775	10,225	30,050	176,125
FUEL OIL - TERMINALS	3,450	3,050	1,375	1,900	5,500	0	0	325	1,250	0	1,775	4.575	23,200
LUBE ON	Ó	0	٥	٥	0	0	0	0	0	0	0	0	0
RENT	07,11	9.270	9.270	11.850	11.935	11.935	14,435	11,935	11,935	14,435	9,350	9,350	137,470
GASOLINE	390	52	250	300	200	300	225	75	75	57	200	75	2,450
UNIFORMS	705	3,010	295	930	8	21,855	1,695	12,505	1,700	0	5,190	19,915	580'89
LAUNDRY	140	185	0	2,610	011	230	180	220	175	135	110	8	4,185
RUBBISH REMOVAL	2,505	4,885	4,005	2,555	2,415	5,980	8,825	12,245	5,785	2,285	0,195	4.590	65,570
POLICE SERVICE	28,100	13,550	41,975	28,125	32,400	31,975	62,350	73,175	43,050	38,975	34,850	35,825	484,350
MISCELLANEOUS	36,460	23,450	23,810	15,035	19,770	23,290	22.460	13,640	20,685	20,120	15,225	26,255	260,400
TOTAL DEPARTMENT	656,247	572,495	520 017	648,825	750,168	824,256	882,319	864 ,305	778,305	751,950	584,803	715,550	8,762,241
						8	2018 BUDGET	6	2017 EST			×	2018 BUDGET
	2016		2017		2018		VS 2017		Smith profitati		2018	i	2102 30
	ACTUAL	-	BUDGET	8	BUDGET	•	BUOGET	ě	6 mith bactoes		BUDGET		S act fit bact
PAYROLL	6,499,005		6,685,757		7,023,876		5.1%	1	6.845,600	1	7.023.876		2.6%
VESSEL FUEL OIL	0		0		0		0.0%		0		0		200
A - STOCK	696,011		122,925		123,510		%50		124,890		123,510		*
B-STOCK	5,769		9,590		6,425		30.0%		9,352		6,425		-23.1%
TELEPHONE	122,694		133,035		128,080		200		140,355		120,000		-6.7%
GAS & ELECTRIC	234,495		246,465		258,515		4.9%		248,220		258,515		4
WATER	204.240		247,584		176,125		28 92		236,228		176,125		25.4%
FUEL OIL - TERMINALS	19,323		33,700		23,200		-31.2%		20,458		23,200		13,4%
LUBE OIL	0		0		0		0 0%		٥		0		*50°0
MENT	127,811		128,228		137 470		7.2%		135,445		137,470		1.5%
GASOLINE	1,565		4,200		2,450		PL: 17		3,160		2,450		-22 5%
UNIFORMS	65,163		53,626		66,065		27.0%		52.931		68,085		82%
LAUNDRY	1,569		1,650		4, 185		153.6%		4,153		4,185		D.8%
RUBBISH REMOVAL	63,724		64,785		65.570		1.2%		54,418		65,570		1.6%
POLICE SERVICE	451,823		353,230		484,350		37.1%		369,267		484,350		31.2%
MISCELLANEOUS	308,609	1	328,200		260,400		20 7%		308,815		260,400		1572
TOTAL DEPARTMENT	6,225,680		8,412,975		8,762,241		42%		6,572,492		8,762,241		22%

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2016 BUDGET	116,299	104,980	113,352	125,192	198,629	239,223	295,000	278.603	226.462	166.041	136 940	123,844	2 124 KKK
	2,100	4000	2,100	74.100	4.000	2 100	53 100	24,000	201,023	2 100	0.000	7 100	2.124,555
GASOLINE	6,275	7 125	6.500	6.700	7.975	12,425	16.825	21,000	17.626	9.736	2, 175	7.206	195,600
ELEPHONE	2,945	3.110	2.975	2,910	2,900	3.370	2950	2.745	2 1895	State	27.5	CSC.,	000.00
UNIFORMS	1,000	2,000	200	0	0	2,000	2,000	2000			2000	2000	200
POUCE SERVICE	0	٥	0	0	•	-	6	0	•			200	00000
MISCELLANEOUS	3,480	7 920	9.470	6.385	105.455	13.235	13.765	30 145	10.006	7082	0 000	000	0 470
TOTAL DEPARTMENT	132 500	120 125	124 807	248 987	240 000	0.26 950	000			200-1	0000	OCE's	C10,543
	and the	200	150,50	107,013	210,303	CCB,C12	250,040	gream	/05/20/	194,436	166,700	153,109	2,750,090
						Š	2018 BUDGET	**	2017 EST.			22	2018 BUDGET
	2016		2017		2018		VS 2017	φ	6mth actual		2016	;	VS 2017
	ACTUAL		BUDGET	_	PUDGET	_	BUOGET	9	6 mth budget		BUDGET		S.Rct/ 6 hort
PAYROLL	1,B19,723		2,031,229	ľ	2,124,565	l	4 6%	1	2.059.374	ı	2 124 665	Ί	138
	207.401		240,075		195,600		-18.4%		208 600		105 870		1 1 1
GASOLINE	115.650		133 500		127 TWI		A 5.0		0.70		00000		6 in 6
TELEPHONE	40.224		26 450		000000				007,004		USE, 751		6.5.9
	16.157		25.136		70,400		8.0.V		35,347		36,080		2.0%
Chiromas	33,789		16,625		22,500		36 3%		28,083		22.500		-13.7%
POLICE SERVICE	9		•		0		0.0%		-		•		0.00
MISCELLANEOUS	241 754		231 140		243 815		3		207 443		0 000		9 10 0
		1		l	CIGNES		2.0%		CD/, 26.3		243,615		400
TOTAL DEPARTMENT	2,459,054	1	2.007.719	ł	2,750,090		2.3%		2,731,468	[[2,750,090		%20
OPERATIONS DEPARTMENT (HY PARKING LOTS)													
2018 BUDGET													
PAYROLL	38.710	32,137	34,561	44.187	72,315	75,256	95 194	87,220	81.613	65.621	55.588	44 026	727 594
	21,500	21,500	21,500	21,500	21,500	21,500	21,500	21,500	21,500	21,500	21.500	21.500	258 000
GASOLINE	75	75	1,250	1,300	1,975	2,325	425	7,900	8	2.550	9.775	2.025	24.075
TELEPHONE	41D	415	415	415	415	430	415	300	390	350	405	425	4.875
LINEFORMS	0	0	0	0	0	2,175	0	2.895	0	0	2	2715	7 785
POLICE SERVICE	0	0	0	a	0	0	0	0	٥	0	•	-	•
MSCELLANEOUS	989	3,245	200	4,610	5,575	26,105	2,870	16,285	3,475	10,125	900	10.605	85.170
TOTAL DEPARTMENT	61,380	57.372	58,426	72,012	101,780	127,791	117.404	136,190	107,378	100,146	82,256	61,296	1,103,431
								,					
	- Contract				1	8	ZOIG BUCKE	2	2017 EST.			2	2018 BUDGET
	5016		2017		201E		VS 2017	ø	Griffi Betual		2018		VS 2017
	ACTUAL		BUDGET	"	BUDGET	"	BUDGET	9	6 mth budget		BUDGET	9	6 act 6 bud
PATRICE	D/2./10		722,971		723,526		21.0		711,279	J	727.526	ı	2
	340,968		428,520		258,000		49.65		297,230		258,000		-13.2%
GASOLINE	26,313		30,000		24,075		19.6%		28,009		24.075		-14.0%
TELEPHONE	4,225		5,370		4,875		-9.2%		5,299		4.875		10 S
UNIFORMS	7,078		6,187		7,785		25.6%		7,138		7.785		9 18
POLICE SERVICE	0		D		0		400		0		} =		2 20
MEDITEMEDIA	91.667		110,965		85.170		20.00		80 170		02 120		200
TOTAL DEDARTMENT	1 140 000	1	4 00 40		* 400 404		C 2 C 2 C		A11.20	ľ	02,170	ı	K.0.4
CONTRACTOR INCOME	1,142,901		1,504,013	1	1,103,431	IJ	15.4%		1,138,133		1 103 431	ļ	-30%

MAINTENANCE & CONSTRUCTION DEPARTMENT

2018 BUDGET	268 402	977 307	176	900	624	200.000	400	6	444				
A. STOCK	C37,000	600	220.04	000	965,539	392,833	342,308	200,000	412,390	434,136	390,209	337,265	4,819,783
STOCK B	000 00	90000	00000	000'0	000'	2000	000	200	8	9	8	200	8,750
STOCK	25,000	900'81	20,00	006,22	ansi'cz	006,75	27,500	24,000	24,000	22:000	21,500	21.500	276,000
C-5100A	6,000	4,000	6,000	000'9	12,000	000'9	2,000	4,000	6,000	6,000	2,000	4,000	64,000
UNICL MAINT (VESSELS)	185,550	279,250	713,350	332,650	476,700	92,250	153,300	154,300	128,300	129,100	117.450	195,750	2,957,950
DAYDOCKS	685,000	307,500	826,000	445,000	491,000	359.500	P	0	52B,000	B63,750	410.000	0	4,915,750
MINISC MAINT	26,970	26.970	32.670	27,370	27,370	28,170	27,570	26,870	28,570	27,770	28 170	32,970	341,440
BLDGS & STRUCTURES-OTHER	28,200	19,500	71,200	138,500	157,850	21,000	57,200	11.500	36,100	23,000	23,200	15,500	802,750
DOLUMEN B DOCAR	43,000	43,000	43,000	129,000	72,000	18,000	16,000	19,000	18,000	18,000	18.000	18,000	456,000
CHARLE & YEARN SOOM ASSESSED.	20,600	21,300	39,300	22,100	19,400	18,900	16,900	18,400	18,900	20 400	20 400	19,900	258.700
DIRECT MAINT (VEHICLES)	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	240,000
GASOLINE	3,000	3,000	3,000	3,000	3,000	3,000	3.000	3,000	3,000	3,000	3.000	3,000	36,000
UNIFORMS	2,500	1,500	200	700	200	5.000	5,000	200	250	200	10,000	200	26.250
LAUNDRY	250	250	250	250	250	250	250	250	250	250	250	550	3,000
GAS & ELECTRIC	7.500	7 500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7 500	7,500	7,500	90,000
AUGBISH	700	700	2,000	2,000	1,200	2.000	1,200	1,200	1,200	1,800	000,1	2,500	17.500
FDEV.CT	1,000	1,000	000'1	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
TOTAL DEPARTMENT	1,421,643	1,079,748	2,261,992	1,626,656	1.829.529	1.004,505	685,428	649,686	1,233,966	1,579,406	1,074,179	680,135	15,125,873
						8	2018 BUDGET		2017 EST			*	2019 BUILDING
	2016		2017		2018		YS 2017		Grath actual		2018	•	VS 2017
	ACTUAL		BUDGET		BUDGET		BUDGET		6 mith humber		BUIDGET		S nert & had
PAYROLL	4,651,105	ŀ	4,484,217		4.819.783	1	7.5%	'l	4.583.212	1	4 B19 783	1	F 26.
A - STOCK	4,431		6,000		8,750		45.8%		8,503		8.750		100
B-STOCK	175,964		235,500		275,000		17.2%		267,910		276,000		302
C - STOCK	53,114		72,000		64 000		-11.1%		127.894		64,000		-50 OS
DARECT MAINT (VESSELS)	4,343,504		4,994,900		2,957,950		-40.8%		3,378.712		2,957,950		-12.5%
DAYDOCKS	5,021 706		3,579,115		4,915 750		33.6%		2,288,326		4.915,750		114 8%
DAME SO	276,272		251,700		341,440		35.7%		319,337		341,440		%5 9
BLDGS & STRUCTURES-OTHER	1,001,249		991,950		602,750		-39.2%		442 571		602,750		35.2%
DOLPHINS & DOCKS	1 726,424		675,500		456,000		-32.5%		142,368		456,000		220.3%
OFFICE & TERM EQUIP -MISC.	373,016		282,200		258,700		-9.3%		332,446		258,700		%2 ZZ-
DIRECT MAINT (VEHICLES)	201,265		196,800		240,000		22.0%		228,150		240,000		6.1%
GASOLINE	32,448		48,000		36,000		-25 0%		39,943		36.000		8 S. W.
UNIFORMS	20,127		24,000		26,250		%+'6		24,859		26,250		5.6%
CAUNDRY	2,083		4.200		3,000		-28 6%		2.953		3,000		1.6%
GAS & ELECTRIC	770,76		84,000		90.000		2 115		87,749		90,000		2.6%
RUBBIEH	19.284		18,000		17,500		2.8%		17,639		17,500		-0.8%
FUEL CR.	8,810		12,000	١	12,000		260		12,449		12,000		-3.6%
TOTAL DEPARTMENT	198,796,71	i	16,060,082	1	15,125,873		5.8%	! !	12,303.019		15,125,873		22.8%

CUSTOMER SERVICE DEPARTMENT

2018 BUDGET														
PAYROLL	114,514	99,621	107,621	130,861	141,922	135,876	144.672	141,291	139 370	120 R7R	105 409	100 003	4 401 519	
TELEPHONE	6,136	6,106	5,126	6,266	6,416	5.836	25.00	6.829	B. 494	A05.6	A 200. A	A36.4	26.005	
SASÆLECTRICAVATER	3,400	3,450	3.475	3.375	S	5 700	2 400	2200	0.400	0000	2000	D P	CERTE -	
	2.467	090	1 330		200	9000	2000	8 1	No.	2002	CACO	7/L	S S S S	
	77.0	n n	977	Z.108	K/US	Z,365	4,692	2,487	3,447	1,129	26	3,351	28,944	
HENT	6,800	6,800	6,800	6,800	6,800	6,800	6.800	6,800	6.800	9,600	8.800	6.800	AT 500	
MISCELLANEOUS	2,000	2,000	2,000	2,000	2,000	2,000	2.000	2,000	2.000	2 000	2 000	2.000	24.000	
NOVERTISING	23,500	28,500	66,250	210,120	192,520	192,520	192,520	192.520	112,520	27.500	37.500	27 500	1 323 470	
OTHER TRAFFIC EXPENSE	13,605	18,005	15,505	12,605	35,405	42,405	19,905	18.905	21,905	5.505	7.005	9006	219.750	
TOTAL DEPARTMENT	173,412	165,451	229,155	374,135	367,828	393,502	360,143	373.532	294,936	172.406	168.469	167.268	3280237	
						ଛ	18 BUDGET	×	17 EST			₹	18 BUOGET	
	2016		2017		2018		VS 2017	25	וצייוש עווי		2018		VS 2017	
	ACTUAL		BUDGET	_	BUOGET	_	BUDGET	9	1th budget		BUDGET		act/8 bad	
PAYROLL	1,436,942		1,474,719		1,491,218	ļ	- - -		1 442 954	1	1 401 218	ı	40.0	
FLEPHONE	69,994		75,809		75 995		0.2%		A0 694		75.005		6 C.C.	
GAS/ELECTRICOWATER	34,940		36,623		35,250		3.7%		32,162		050.50		200	
DFFICE SUPPLIES	27.525		30,000		28,944		\$25 C		28.364		28 944		\$0.00 \$0.00 \$0.00	
HENT	101,253		84,000		B1,600		-2.9%		82 222		AL SOO		100	
AISCELLANEOUS	17,925		33,000		24,000		27.3%		20.649		24.D00		40.94	
ADVERTISMS	1,338,567		1,288,000		1,323,470		28%		1,311,071		1,323,470		*60	
DTHER TRAFFIC EXPENSE	241 773		179 500		219,760		22.4%		223,280		219.760		79	
TOTAL DEPARTMENT	3,269,119		3,201,651		3,280,237		2.5%		1221.436		3.280.237	1	- 8	
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	3,535,685	16,541,292	68.775	C80 699	294 000	1,88,000	876 SO	111 960	3.661.510	252 000	199 500	136,000	2.557.730	11,520,722	2,043,000	747,460	43.501.514	Table in the		VS 2017	6 acy 6 bud	- T	3.8%	41.8%	-7 1%	-1.4%	1.6%	72%	.77.6%	3.3%	34.65	200	3.9%	4.6%	15.3%	25%	47.2%	6.2%
;	288,372	2,130,777	2,550	54,563	24 500	15.500	05012	0104	307,600	21.000	15.400	136,000	206.945	973,336	97,250	45,125	4 4 10 980		•		•																	
	289,084	1,368,607	3,450	55,615	24.500	15.500	73.050	10.260	307,600	21,000	15,400	٥	184,558	973,336	122,500	42,300	3.504.960		4.00	SOIB	BULGET	3,535,885	16,541,292	60,775	080'699	294,000	186,000	876,600	111,960	3,661,510	252,000	199.500	136.000	2.557,730	11,620,722	2.043.000	747,460	43,501,514
	300,965	1,414 572	4,200	57,265	24,500	15,500	73.050	0.010	307,600	21,000	15,400	0	252,962	973,337	162,250	38,300	3,673,201				ı																	[]
	302,451	1,332,868	8,225	56,540	24,500	15,500	73,050	9.010	307.600	21,000	15,400	٥	220,542	974,578	219,250	75,637	3,656,151	2017 EST.	Courte parking	THE PERCH	a min bloder	3,330,734	15,930,291	48,513	720,146	299,263	182,722	817,972	500,053	3,544,450	260,848	117,243	130,850	2,439,806	10.078.794	1,992,957	507,844	40,967,486
	26/11/2	f,471.629	8,650	56,790	24,500	15,500	73,050	10,115	307,600	21,000	16,900	0	284,085	974.579	225,250	29,300	3,831,738		4	, 6	Ď																	
4	3 10,000	1,356,395	12,250	56,390	24,500	15,500	73,050	8 865	307,250	21,000	16,900	0	231,144	978,351	199,750	84,800	3,696,730	2018 BUDGET	VC 2017	10204	10000	1 T	2.7.8	14 6%	1, 10 1, 10	2.9%	-16.7%	30.4%	6.4%	-2.5%	5.0%	62 9%	4.3%	57.5	14.3%	3.6%	21.7%	5 B %
536 506	25,030	1,292,787	4,675	55,565	24,500	15,500	73,050	6.665	302,710	21,000	16,900	0	219,561	981,059	208,000	52,300	3,568,545	į į			1																	
200,004	200,000	1,426,916	9,325	55,115	24,500	15,500	73,050	10,115	302,710	21,000	16,900	¢	270,373	992,014	191,000	40,775	3,749,977		2018		2000000	CDG'CPC'S	262,1166,81	66,775	669 080	294,000	186.000	009'948	111,960	3,661,510	252 000	199,500	136,000	2,557,730	11,620,722	2 043,000	747,460	43,501,514
287 783	201,102	37,416	3,475	55,115	24,500	15,500	73,050	9,865	302,710	21,000	(8,400	0	167,541	992,803	156,500	48.476	3,431,134																					
200 650	200,000	CSC,0C2,1	4,300	55,115	24,500	15,500	73,050	8,865	302,710	21,000	19,100	0	159,264	935,406	119,250	153,256	3,430,510		7017	D110757	2 270 460	200.000	PO,200,223	0000	704,877	285,684	223,200	672,000	103,312	3,756,088	240,000	122,500	130,350	2,418,960	10,164,413	1,967,500	614,026	41,101,299
261 409	000000	270" I BO":	3,125	55,140	24,500	15,500	73,050	10,115	302,710	21,000	16,900	٥	160,833	935,793	201,250	69.69	3,232,155				1																	į
290 061	0 th 100 th	U1/101.1	3,550	55. 665	24.500	15,500	73,050	8,865	302,710	21,000	006'91	0	176,812	936,130	140,750	67,522	3,315,433		2016	ACTUA)	2 000 100	44 700 000	0+0.07.4	52,728	512,278	257,602	199,290	761,775	99,674	3,683,975	235,446	203,806	116,700	2,405,791	NO.689,754	2,005,762	470,603	39,562,963
2018 BUDGET	DENSITY EST SET		ILERE IS BUILDING	TELEPHONE	OFFICE SUPPLIES	COMPUTER HARDWARE	COMPUTER SOFTWARE	AENT - OTHER	INSURANCE	LEGAL	CONSCITING ENGINEERS	OUTSIDE ACCOUNTING	PAYROLL TAXES	DEPRECIATION	CHEDIT CAHDS	MISCELLAVEOUS	TOTAL DEPARTMENT				PAYBOLI	DENGION & DELIGIE		- HICKE IS B PORTS	ELEPHONE	OFFICE SUPPLIES	COMPUTER HARDWARE	COMPUTER SOFTWARE	RENT - OTHER	INSURANCE	LEGAL	CONSULTING ENGINEERS	OUTSIDE ACCOUNTING	PAYROLL TAXES	DEPRECIATION	CREDIT CAROS	MISCELLANEOUS	TOTAL DEPARTMENT

2016 BUDGET	TAN	FEB	MAR	APR	MAY	NOr	32	AUG	SEP	100	MON	290	101/4
Way was the Substable	•		ſ				And the second s						
TOTAL STATE OF THE PARTY OF THE											1		
COST OF SCHWICE			,										
CITCHALING COSIS							\$	j	-				1
CREW'S WAGES - DECK DEPT	0	0	134,746	145,359	133,382	151.777	162.577	156 912	45 P.B2	A13 5.86	1.07 A 14.A	460 589	4 247 400
CREW'S WAGES - ENGINE DEPT	•	0	51,477	55.055	46.580	56.267	69.055	53 741	15, 200	46.470	21 440	12,000	200 000
CREW'S WAGES - STEWARD'S DEPT		0	19177	20.100	17.116	40.282	20.000	10.00	50000	0,160	20.40	100,00	4/0,03/
ELECTROPICS.			144 000	CN' 133	01111	12,307	20,300	19,724	6,UZ2	6,435	24,185	21,615	17,230
TOTAL STATE OF THE PARTY OF THE		3	54,333	07,940	56,174	67,269	65,288	P6C 99	15,310	19,655	901-09	68,111	556,136
LUBRICANI 3 & WA! EM	0	0	0	2,925	0	3,250	0	0	0	7.150	0	4 675	1 M (16/2m)
FOOD SUPPLIES	Q	0	1,125	1,165	970	1,165	1.200	1 200	27.5	552	1 165	4 200	O Dec
STORES, SUPPLIES & EQUIPMENT	3,005	202	4.320	5,790	4.975	A 070	5,100	020 Y	2.00.5	• Brite	200	2000	C+D'A
OTHER VESSEL EXPENSE	1 580	1.480	2715	2.040	CACO	2000	200	20000	2000	030	nec')	2000	57,525
PENSIONS, HEALTH A WIFI FARE			000 630	0000	00000	Z,303	me'l	2,300	200	1,140	1,840	2,605	23,490
DAVE TAVES		,	23,20	100,000	non'ee	6/9/9/	81.940	91.479	40,696	11,789	101.757	109,260	806,768
Character LAKES		-	13,330	15,002	16,006	15,261	15,533	18,920	4,499	5.407	17,127	18,706	139 794
SUBTIONAL - CIPEMATING CUST	4,605	2,185	390.811	421,856	363,205	403,430	408.975	415,600	130,653	113,945	464,592	453,996	3,573,855
CVEN EVERNOR													
										-			The same of the last of the la
MAINTENANCE		46,060	7.866	7,915	85,672	24,438	28,029	12,940	148.339	102 932	14 117	51 245	6EG 21E
DEPRECIATION	38,267	28,267	38,267	99.344	99.344	99 344	99 344	100 TAA	244	200 344	000	20000	202,213
INSURANCE	23.466	23.465	27.465	22 446	22 ARE	22 486	22 400	200	20,000	35,246	375,344	123.744	1,000,837
CHARTER BENT			200	Projection of	20,700	50,400	C3,400	13,450U	23,480	23,4160	23,480	23,480	281.670
TO ALCOHOL CLOSE TALCACE	And the last of th	2			9	0	0	0	0	0	0	0	0
SCHOOLAL - TIACU CAPENSE	103,394	107,792	69,598	130,724	208,491	147,247	148,853	135,764	271,163	225,756	136,941	174,069	1.859.782
STATE OF THE PARTY	The state of the s				,	ile					alanghapan marangapan		
ICIAC OF EASTING EASTINGED	1856/AT	109,977	460,409	552,580	571,586	250.677	557,828	551,364	401,816	339,701	601,533	628,067	5,433,637
Carried Services		100000000000000000000000000000000000000	-										
OTHER EXPENSES										-			
INTEREST ON BONDS - NET		,	,	-		- the state of the						1	16
INTEREST ON NOTES	o -	0	0	0	0	0		0	2	c	- U	G	
SUBTOTAL - OTHER EXPENSES			, .	1 - • •							*		3
	-			-			The same in case of the same o		1000				
TOTAL COST INCLUDING OTHER EXPENSES	107,999	176,901	460,409	552,580	571.686	550.677	557,828	551,364	401,816	339,701	001,533	628,067	5,433,637
STATISTICAL DATA:	No. of the Part of				1								
No Of Tens 1981 / 1884						1	,						
AN CALL DON	5	أد	282	420	320	420	434	434	88	126	420	454	3.528
Market Ma	-	0	φ.	٥	0	0	0	9	0	0	•	0	-
Ma Of Trips - HY / NT	0	Ф	P	0	0	0	0	0	0	C	0	0) 'e
No Ol Males	-	•	3,136	3,360	2,800	3.360	3.472	3.472	7R4	1 One	2.760	250	20.00
No. of Days Operating	0	0	82	98	33	30		-			0000	2000	27,02
Operating Cost Per Mile	0	0	126	136	tan	130	196	100			3	2	3
Total Orier Evis Per Day		9	37.0 34	40.440	200	2000		100	101	2	3	2	127
		,	0/9/0	10,419	22,867	18,356	17,994	17,786	57,402	37,745	20.051	20,280	21,477
			,	A was and a	1	-							
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\$ - DECK DEPT 131,184 55 - DECK DEPT 131,184 55 - EWAINE DEPT 56,075 55 - STEWARD'S DEPT 0		1	r	(1			•	Γ	ļ		
- DECK DEPT 131,184 - ENGINE DEPT 54,075 - STEWARD'S DEPT 0						•	•					
50.69T 58,075										÷		
0		163,495	24.031	81,284	117,563	126,089	121,594	129,177	135,564	151,349	15,779	1,373,950
0 25 32	-	Day oc	93,05	30,338	20,20	55,069	53,741	56,156	58.978	59,322	7,118	602,391
		ò	0	0	ا م	0	0	0	0	0	•	
Yes.		76,642	67,412	43.257	91,413	118,822	119,016	119,419	108,318	64,697	9,330	985.232
VAIEN		3.550	2,250	6,22,5	3,725	675	4,275	1,425	3.550	3.525	350	20%
		795	22	84	77.0	795	282	270	795	745	· S	OCE II
STORES, SUPPLIES & FOURPMENT 2,885 1,655		1,955	2.660	2,535	3.870	1 97%	2 445	1 010	1 735	2 400	2000	20'00
OTHER VESSEL EXPENSE 5.410		3520	3.485	4 695	3 106	3 065	200	20.00	10000	201.4	C#7*7	Pan'as
LFARE NY 671		18 011	902.08	64 670	00000	200	0.000	1,230	00.7	m/5	4/8/L	42,900
1200		and and	00,000	10000	20,030	05,430	69,034	67.706	79,626	79,352	43,835	867,689
POCEDATING COET	1		17.171	9,537	17,660	11,635	14,403	12,372	15,662	12,436	1,780	141,232
		373,482	348,041	235,490	348,361	381,205	388,468	386,192	407,793	399,306	82,392	4,083,024
FIXED EXPENSE	1	1					•	And the same of th				
MANITENANCE		26.40	00000	1000	100			1	-			
CONT		all others a serve and	257.8	267,663	22,480	21,101	17,160	9,760	4,365	7,296	27,670	489,255
11,822	_		11,822	111,822	111,822	111,822	111,922	111,622	111,822	111,822	111.822	1,341,854
INSUHANCE 28,865 28,865	_	28,865	28,865	28,865	28.865	20,860	28,680	28.880	26.880	28.880	28 680	OZ P STE
0	ő	•	0	0	0	٥	0	,0			0	2
SUBTOTAL - FIXED EXPENSE 142,964				428.556	163.167	161.803	157 RE2	150 462	145 067	147 DOS	DEC 030	2 14 50
			Ì		,			201	2001075	0501741	210,000	EEC' / / / 7
TOTAL OPERATING EXPENSES 494,001		517,787 5	557,718	664,046	511,528	543,008	546,330	538,654	552,860	547,304	250,764	6.260,623
OTHER EXPENSES				and a special section	4	l.					-	;
INTEREST ON BOADS - MET	-				6	-			1	•		
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Eb Evbewere	> 0		7 (ò -		0	0	0	0	0	0	
	,	o i	0	0	0	ō	0	ō	0	0	0	0
TOTAL COST INCLUDING OTHER EXPENSES 538.623 494,001	1, 517,7	87	557,718	664,046	511,526	\$43,000	546,330	536,854	552,860	547,304	250,764	9,260,623
STATISTICAL DATA:									1			
No. Of Trips - WH / MV		412	368	238	234	0		0	112	183	-	2.1.0
No Of Thos - WH/NT		0	9	0	0	0	0	e		3 9		7
No. Of Tips - HV / NT	-	0	0	0	22	186	186	180	132	78		2
No. Of Miles		3,296	2,944	1.904	4.032	5.580	5.580	5.400	A BSE	1784	App	44.004
No. of Days Operating 31 28	1	31	25	61	Se	5	38	S.	16	3	3 6	3
Operating Cost Per Mile		100	118	124	15	53	1 2 2	3 8	3 0	A	3	956
70 325			46 204	44 060	1 0 0 0	3	2	3/	8	<u>s</u>	<u>R</u> ,	8.8
C. C		3	160'01	25.5	100,71	17,516	17,624	17,888	17,834	18,873	83,588	19,323

CRETATION CONTROLLES THEORY CONTROLLES CHANGE CREATER CANAGE CREATER CONTROLLES CHANGE CREATER CANAGE	S. BERKURETER O 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	S. ERKOREPT S. STEWARD SEPT O 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	25 25 8 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Regionamics of standards distance of squagge, smaller standards and	
S. ENCINCEPT O	STERNARDS CREATED 0	S. DECK DÉPT S. DECK DÉPT S. DECK DÉPT S. DECK DÉPT S. SERVARDES DEPT O 0 0 0 0 34.22 56.109 54.806 33.577 1 S. SERVARDES DEPT O 0 0 0 0 0 34.824 54.806 33.577 1 S. SERVARDES DEPT O 0 0 0 0 0 0 34.824 54.806 33.577 1 S. SERVARDES DEPT O 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	25 C2 62 62 62 62 62 62 62 62 62 62 62 62 62		-
S. STENCHOEPT 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	S. DECKLORENT 0 <	S. FIECK DEPT 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	25 K		
S. DEGINE PEPT 0	S. STORKONERS CREATED O 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	S. ENGRIE DEPT 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	88 A 83 0 0		
STERMARNSTREFFT 0	Control Cont	S. STRWARDS DEPT 0	8 2	1	
STATE STAT	1,00	S. STERWARDS CREPT 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	A 8 2 5		501,500
NATION N	VATER 0 0 0 0 0 0 0 0 0	VATERIOR Color C	8 8 5		302,756
WATER 0 0 0 0 0 0 0 0 0	NAMERIA 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	WATER 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 1 2 8 3 3		0
Marciella 0	WATER WATE	State Stat	4, 83, 01		25.9 702
State Stat	The Weel-Ment Total Tota	CATESTATE 1,010 0	4 88	-	17.078
THE A EXCOMPRENT 1,00	The Well-Kape The Cape The	UES & EQUIPMENT 1,010 10 55 740 1,100 1,550 1,	4, 89, 07		TANK A
Cartering	EXPENSISE S. 1716 & 4,016 S.1710 S.600 S.	EXPENSE S,445 S,470 715 4,015 S,710 S,686 S,885 WITH & WRE FAME C			3,00
The Well-Fare	VILL & WELFAME COST CONTRING COST CONT	4,TH & WELFAPE O 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			12,12
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OPERATING COSTS CREW SWAGES - DECK DEFT										•		2	
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Nacwe WACES ENGINE DEDT	156,370	136,955	902.6	٥	84,389	151.776	162,576	156,913	166,516	161,372	183,414	159,583	1,527,170
COLUMN TO A COLUMN	20,000	58616	2,542	3	/26,32	20,26	55,069	53,740	98.188	58,978	61,110	59,861	543,37B
CHEW O WAGEN - OI EWARIUN DEPT	22,192	19,522	1,325	0	10,750	19,388	20,369	19,724	21,022	23,572	24,185	21,615	203,674
FUEL EXPENSE	62,096	45,109	3,229	0	34,762	61,511	45,491	45,337	48,896	80,816	189'08	82,754	570,682
LUBRICANTS & WATER	0	0	0	10,475	0	0	0	2,600	2,375	8,100	0	3,375	26.925
FOOD SUPPLIES	1,305	1,180	85	0	33	1,265	1,305	1,305	1,265	1.305	1.285	1.305	12.220
STORES, SUPPLES & EQUIPMENT	4,680	3,315	1,135	1,400	2,675	5,645	4.435	4.520	5.035	3.966	5.345	6.540	47 690
OTHER VESSEL EXPENSE	3,905	2,780	815	8	1,820	3,165	3,130	3,285	3,785	3.000	2,900	4.310	The Car
PENSIONS, HEALTH & WELFARE	124,111	119,303	37,655	0	26,339	80,299	83,540	93,128	82,685	103.610	182.923	115,926	1 049 919
PAYROLL TAXES	17,184	15,729	924		10,085	15,261	15,533	18,920	16.276	19.885	17.127	18.708	165 672
SUBTOTAL - OPERATING COST	447,918	395,486	58,216	11,940	200,452	394,577	391,448	399,452	404,211	444,600	558,950	472.977	4,180,230
EIXED EXPENSE										1		1	Autoria in incidential incidential in incidential inciden
MAINTENANCE	17 270	0 546	650 474	ALC: 0007	CON COL		The same of the same of	44. 200					Í
Octoberon	11,000	0.000	000,173	27,20	203,403	22,100	5//cl	21,062	54,617	91,265	5,221	10,135	1,889,053
Marketon Ray	P#2,220	52,244	27,244	22,244	52,244	40,915	40,914	40,514	40,914	40,914	40,914	40,914	547,619
INSOMANCE TO SEE SEE SEE SEE SEE SEE SEE SEE SEE SE	18,260	18,260	18,260	18,260	16,260	18,260	18,270	18,270	18,270	18,270	16,270	18,270	219,180
CHAPIER HENI	0	0	0	0	0	0	0	0		0	ō	0	0
SUBTOTAL - FIXED EXPENSE	87.774	79,150	720,675	828'662	333,907	81,281	74,957	80,246	113,601	150,449	64,405	66,379	2,655,852
TOTAL OPERATING EXPENSES	535,692	474,636	778,891	811,768	534,359	475,858	466,405	479,696	518,012	595,052	623,355	542,356	6,836,082
OTHER EXPENSES		þ		})			1	1		7,11	†	
INTEREST ON ROWS - NET]					•		-	1			-
INTERESTONNOTES]						,				ŀ		oid
SUBTOTAL - OTHER EXPENSES	٠	-						4					,
TOTAL COST INCLUDING OTHER EXPENSES	535,692	474,636	778,691	611,768	534,359	475,858	466,405	479,698	518,012	595,052	623.355	\$42.358	6.836.082
STATISTICAL DATA		•	1										
No Of Thos - WH / MV	272	362	56	0	1	238	400	308	414	BOL	le	1	2 6773
No. Of Taps - WH/ AT	0	. 0	0	0	0	0	0	0	0	0	0	0 0	2,302
No. Of Trips - HY 7 NT	8	0	0	0	3	72,	0	0	.0	Z.	180	186	609
No. Of Miles	3.976	2.896	208	0	2,292	4,064	3,200	3,184	3.312	4,064	5.400	5.580	26.195
No. of Days Operating	31	28	CV.	0	18	30	31	31	8	31	8	33	290
Operating Cost Per Mile	113	137	280	0	- 82	26	1221	22	1221	109	5	58	109
Total Oper Exp Por Day	17,280	16,951	389,446	٥	35,624	15,802	15,045	15,474	17,267	19,195	20,779	17,495	23,573
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2018 Operating Budget

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COST OF SERVICE				* ***			-		And the second s		The state of the s		
OPERATING COSTS	+			A STATE OF THE PERSON NAMED IN COLUMN NAMED IN	-						1		
PODE STORE STORES													
ONEW SHIWELD - LACK DEFI	3/,2/16	98,003	77,035	0	40,215	9	Q	76,045	108.438	82.584	67 RAZ	110 345	757 620
CARW WAGEN - EMGINE DEPT	5,322	51,445	40,696	0	21,419	0	0	39.978	55 097	PAT CA	24 005	790 23	200
CREW'S WAGES - STEWARD'S DEPT	0	0	0	d	c				1		2000	46,30	25,550
FUEL EXPENSE	34 6681	35 027	23 500		200		5	2		9	0	0	0
LINDWAMPO & WATER	000	1000	מיזי נוסק		7/0°07	>	0	64,397	55,93	W.357	23,242	48.992	351,303
LUDINOWING WATER	2007	0	0	1,500	6,825	959	٥	0	6.375	0	900	-	10.250
FOCO SUPPLES	88 88	615	505	0	265	0	0	808	REO	495	740	000	1000
STORES, SUPPLIES & EQUIPMENT	3,305	1.255	1.080	1.390	790	3486	222	1000	9 6.00		000	000	ma's
OTHER VESSEL EXPENSE	1976	2 006	1 760	9		3	Cio	6,012	0001	9	4,090	4,345	200
DENGIONE HEATTH A WEITENDE	2001	3 1 1	nor"	3	CCC	DGT	0	380	15080	000'-	930	1,775	14,020
	700,20	30.5	74.46		22,902		ŧ	28,063	35,180	63,709	20.473	74.970	481 916
PATIOL IAKES	10,879	11,290	7,645		5,002			9.517	10.983	10.224	97.9	030 63	04.047
SUBTOTAL - OPERATING COST	253,289	279,656	246,370	3,020	118.950	4.385	675	UBD: 000	207 140	200,000	466 960	200	1,000
									61.1	200'nc2	19974001	316, 30	2,129,857
FIXED EXPENSE					- Andrews		2						
MAINTENANCE	q A75	17.465	24 20.5	20,72	E. S. S. S. S. S.	2000							
OFOSECIATIVA	2000	20,40	A Paris	216,03	924,024	4cb,U/1	17,251	62,95	13,712	7,274	10,393	6,130	1,334,725
	2,433	2,433	2,433	2,433	2,433	2433	2,433	2,433	2433	2433	2.433	2.433	29 198
INSUMANCE	6,355	8,355	8,365	6,355	8,355	8,355	8,360	8.360	8.350	8.360	P 260	592.4	200,000
CHARTER RENT	0			0	ė		O .	4	5		anoto l	2000	N.630
SUBTOTAL - FIXED EXPENSE	20,663	24,253 ,	35.095	39,160	545.419	A 30 DEO	160 244	20 20	200		0	٥,	0
				-	41.	10000	100,00	00°, C	C0(*2	10,057	21,186	16,923	1,464,211
TOTAL OPERATING EXPENSES	273,952	303,909	281,465	42,180	664,362	441,244	189,019	316,124	321,654	254,694	176.404	190,690	3.594.068
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SUBTOTAL - OTHER EXPENSES			4	-		the second section of the second	Martin of Martin or Appeller of the State of		-				
					The first manner of the fi	-							
TOTAL COST INCLUDING OTHER EXPENSES	273,952	300,909	281,465	42,160	664,362	441,244	189,019	316,124	321,654	254,694	176,404	329,061	3,594,068
STATISTICAL DATA:	1						manifes oby they so many want	A THE RESERVE A SHARE					Warrier warr drive warre.
No. Of Taps - WH / MV	750	264	244	-	166	- 6		9	0000	į			*
No. Of Trips - WM / NT	0	0	0	0	6				2/0/2	*02	376	378	2,014
No. Of Tipes - HY / NT	Annual Section of the contract	C					> 0		2	>	5	9	0
No Ol Tops - APL/VH						5	>	8	2	•	0	٥	3
	2000			>	3	٠	0	0	0	0	0	0	0
Man of Paris Control of the Control	2,002	2112	1,952	0	1,248	O	0	4,140	3,458	2,112	1,424	3.024	21.512
No. or Lays Operang	1.2	R	R	0	12	0	0	ន	99	8	14	30	200
Operating Cost Per Mile	125	132	126	0	8	0	0	3	99	112	300	202	8 8
Total Oper Exp Per Day	10,146	10,854	12,238		55,364	0	0	13 745	207 01	11577	45 600	09 0 V	000
			Property and Prope		ì	A Shirage or telephone					S, Car	10,509	9,
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2018 Operating Budget

Cost of State Cost of Stat	PEPT 101.139 136.515 19 OF PT 38,521 151,547 1005 OF PT 38,521 15,547 1005 FARE 27,956 15,697 11,596 FARE 52,174 100,376 11 NG COST 304,799 431,089 48 PENSE 224,340 36,325 10,485 10 PERSE 298,043 111,958 1	1722 1 5021 500 5021 500 730 0 730 730 730 730 730 730 730 730 730 730		85,486 35,139 12,082 56,209 745 4,730 2,115 2,115 2,115 3,338 8,893 2,54,106	147,222 55,014 20,366 90,236 1,280 1,280 2,780 14,539 118,538	141,664 53,631 19,724 43,225 4,180 2,796 93,128 17,642 429,484	150,926 56,191 21,027 91,378 4,750 1,240 4,235	114,995 42,921 17,175	0		
State Stat	PEPT 101.139 136.515 1 OCEPT 38.521 15,547 1 OCEPT 38.521 15,547 1 OCEPT 38.521 15,547 1 OCEPT 38.521 15,547 1 OCEPT 3.905 3,252 1	021 021 0221 0 0 0 720 720 720 720 720 611 148 485 0 0 0 0 0 148 444		85,486 35,139 12,082 56,209 745 4 720 2,115 2,116 2,11	147,222 55,014 20,326 90,226 1,280 1,280 2,780 14,539 118,530	141,664 53,631 19,724 19,770 4,325 4,180 2,790 93,128 17,642 429,484	150,926 56,191 21,027 91,378 4,750 1,240	114,995 \$2,921 17,175	0	•	
Second Control Contr	FFT 101.139 136,515 1 1 105.55 1 1 1 105.55 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	500 500 500 720 0 0 770 770 770 770 770 770 148 148 488 488 488 488		85,486 35,139 12,062 12,062 145 145 145 145 145 17,381 8,893 254,166	147,222 55,014 55,014 50,306 50,306 1,280 2,405 2,405 14,538 14,538 18,540	141,654 53,081 19 724 19 724 91,070 4,180 2,799 93,128 17,542 17,542	150,926 56,191 21,027 91,378 4,750 1,240	114,995 42,921 17,175	0		
Second Control Contr	EPT 101.139 136.515 13 OFPT 38.521 51,547 13 OFPT 38.521 51,547 13 OFPT 14.542 19.521 13.500 13.047 13 FARE 2.795 2.650 13.06 13 NG.COST 3.04.796 431,089 4 FENSE 224,340 36.325 2.650 10.06 10.	7277 285 285 286 280 0 1730 148 148 465 6 6		85,486 35,139 12,082 56,209 11,325 11,325 4,730 2,115 37,381 8,893 254,165	147,222 55,014 20,366 90,927 4,028 4,028 14,539 118,530	19 724 19 724 19 724 19 724 1,286 1,280 2,796 93,128 17,642 429,484	150,926 56,191 21,027 91,378 4,750 4,235	114.935 42,921 17,175	0	<	
STERINGS DEPT 30,515 444 22 446 22 454 24 454 45 45 45 45 45 45 45	10,133 186,515 187,516 187,515 187,517 18,521	1727 1 2021 2280 0 0 1730 215 905 905 148 488 448		85,486 35,139 12,002 56,209 56,209 4,730 4,730 4,730 37,381 37,381 108,120	14.7.222 55,014 20.366 90,222 1,280 1,280 2,780 2,780 80,540 419,708	54,681 19,070 4,325 4,325 4,180 2,796 93,128 17,642 4,180	150,926 56,191 21,027 91,378 4,750 1,240 4,235	114,995 42,921 17,175	0		
Standard Copy	DEPT 38.521 51.547 10°S DEPT 14,542 19,521 10°S DEPT 14,542 19,521 11°S DEPT 14,542 19,521 11°S DEPT 14,542 19,521 11°S DEPT 11°S D	2500 260 270 770 770 770 770 770 770 77		12,062 12,062 11,325 11,325 11,325 4,730 2,115 2	55,014 20,306 90,922 4,025 2,780 14,539 118,938	53,681 19 724 19 724 1,070 4,180 2,790 93,128 17,542 429,484	50,191 21,027 91,378 4,750 1,240 4,235	42,921	0	2	1,301,394
S. STEMMONDO DEPT. 14,442 19,421 14,442 19,431 14,442 19,431 14,442 19,431 14,442 19,431 14,442 19,431 14,442 19,431 14,442 19,431 14,442 19,431 14,442 14,431 14,442 14,431 14,442 14,431 14,442 14,442 14,443 14,444 14,4	14542 19,521 19,521 19,521 19,521 19,521 19,521 19,521 19,521 19,521 19,521 19,521 19,521 19,522 19	2865 2865 2865 2865 2865 2865 2865 2865		12,062 56,209 11,325 14,730 4,730 2,115 37,381 8,893 254,105	20.366 90.922 0 1,280 4,025 14,539 118,530	19 724 91,070 4,325 1,280 4,180 2,796 93,126 17,642 429,484	91,027 91,378 4,750 1,240 4,235	17,175			494 DT2
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WATER 11900 1373 0 1370 0 0 0 0 0 0 0 0 0	11900 1,375 1900 1,375 1900 1,375 1900 1,375 1900 1,375 1900 1,375 1900 1,375 1900 1,375 1900 1,375 1900 1,375 1900 1,375	226 720 720 720 815 254 115 148 148 148 148 148 148 148 148 148 148		4,726 4,720 2,115 3,7381 8,893 254,165	2.780 80.540 14,639 14,639 118,938	4,325 1,280 4,180 2,796 93,128 17,642 429,464	4,750 1,240 4,236	R7 501	9		2000
USS A COMPANIENT STATE S	FARE 2,905 1,160	280. 770. 995. 905. 254. 148. 611. 644. 644.		4,730 4,730 2,115 2,115 37,381 8,8893 254,166	1,280 4,005 2,780 14,539 419,708	1,280 4,180 2,796 93,128 17,642 429,484	1,240	100,000	- t	2	030,050
UNIVERSITY CONTRACTOR UNIVERSITY UNI	FARE 2,795 2,650 1.1.00 FARE 52,174 109,376 1.1 MGCOST 304,796 431,089 4.1 EASE 54,248 54,146 19,485 19,485 19,485 11,956 1	7200 915 916 922-4 1015 41 148 5 148 6 144 8		4,730 4,730 2,113 37,381 8,893 254,165	1,280 2,780 60,540 14,520 419,700	1,280 4,180 2,796 93,128 17,542 429,484	4,236	5	0	2,175	35,850
CANTAL WELFARE 2,193 2,293 2,293 2,393 2,393 2,1	1.286 1.28	720 915 905 224 148 148 148 148 148		4,730 2,115 37,381 8,893 254,165 108,120	4,035 2,790 60,540 14,539 419,708	4,180 2,796 93,128 17,642 429,484	4,735	910	0	0	11,165
LITTER EXPENSES SATIAL WINNERFAME SATIAL SALVAN SATIAL WINNERFAME SATIAL SALVAN SATIAL WINNERFAME SATIAL SALVAN SAL	FARE 2,795 2,650 2 2	915 9905 2254 11 148 148 148 144 144		2,115 37,381 8,893 254,165 108,120	2,790 83,540 14,539 419,708	2,796 93,128 17,642 429,484	0.000	2,810	2.745	2,925	45.185
ACTIVITA WELFARE SEA 74 19,530 1,520	FARE 52,374 109,376 120 MGCOST 304,799 431,089 462,148 224,340 36,325 11 54,218 54,148 54 19,485 19,485 19,485 19 PENSE 299,043 111,956 65	9065 22-4 1005-43 148 6 148-6 148-6 148-6 148-6 144-8		254, 165 254, 165 254, 165 254, 165 254, 165	83,540 14,539 419,708	90,128 17,642 429,484	3,766	1.980	0	260	27 75K
17.00 15.00 14.5	MG-COST 304.798 15.697 14.206 15.697 14.206 431,089 46.206 15.697 11.206 431,089 46.206 15.697 11.206 15.607 11.20	254 015 811 485 1 444 6		254,165	14,539 419,708 16,936	17,642	82,885	91.823		19 216	RAG BAD
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Course C	224,340 36,325 11,, 54,218 54,148 54, 19,485 19,485 19, 0 0 0 0 PENSE 298,043 111,956 657,	811 148 5 0 0 444 8		108,120	986	***************************************	A24 624	254 4790	2 246		2000
SZCALANO 36.225 11.811 6.445 35.924 1001.720 18.506 13.933 29,478 468,100 474,577 286,178 11.811 6.445 34,148 54,148	224,340 38,325 11, 54,218 54,148 54, 19,485 19,485 19, 0 PENSE 298,043 111,956 65, 602,841 543,047 547,	5		108,120	18,936		20.17	074,470	Ch/*7	0/0.67	3,900,740
CAMPAN C	224,340 38,325 11, 54,218 54,148 54, 19,485 19,485 19, PENSE 298,043 111,956 65, 602,841 543,047 547,			108,120	18,936					mAn man and	
FIREDENPENSE	34,218 54,148 54, 19,485 19,485 19, 0			EA 140	0000	40 600	BCL OF	4000			
Figure F	PENSE 298,043 111,958 85,7567,7567,7567,7567,7567,7567,7567,75				100	2000	23,470	403,020	4/4,5/3	204,179	1,707,086
FIRED EXPENSE 19485 1948	PENSE 289,043 111,956 657,	0 444	-1	241,140	24,146	54,146	54,148	27.75 7.75	54,148	54.148 44.148	649,646
FIXED EXPENSE 298,043 111;558 65,444 60,076 167;557 161,753 61,258 67,581 100,126 556,686 546,221 357,827 257,827 25,582 67,581 100,126 57,587 257,827 25,582 516,259 517,065 534,757 691,146 550,966 382,403 67,581 100,000	PENSE 298,043 111,958 65,000,000,000,000,000,000,000,000,000,0	0 44	Ì	19,485	19,500	19,500	19,500	19,500	19.500	19,500	233,910
FIXED EXPRENSE 296,043 111,958 105,444 100,078 107,557 161,153 102,126 102,126 117,065 102,126 117,065 102,126 117,065 1	PENSE 296,043 111,956 65 607,841 543,047 547	4	-	0	0	0	0	0	0	0	0
EXPENSES 6872841 543,047 546,450 516,450 525,302 435,659 512,294 517,065 534,757 691,146 550,906 382,403 6,50 CONDS - NET	602,841 543,047 547		_	161,753	92,586	67,581	103,126	536,668	548.221	357.827	2.590.842
EXPENSES 6872,941 \$43,047 \$43,047 \$43,047 \$54,369 \$59,966 382,403 6,38 CONDS-NET ONDOS-NET ONDOS-NET 00 0 0 <td>602,841 543,047 547</td> <td></td> <td></td> <td></td> <td></td> <td>A STATE OF STREET STATE OF STREET</td> <td></td> <td></td> <td></td> <td></td> <td></td>	602,841 543,047 547					A STATE OF STREET STATE OF STREET					
COTHER EXPENSES	Service and the service of the servi	4597	ļ	435,858	512,294	517.065	534.757	891.145	550.966	382.400	6.559.588
CONDS_ NET SONDS_		America						-			
CONDIGENERS	OTHER EXPENSES				the state of the s	-					
OTHER EXPENSES -OTHER	INTEREST ON BONDS - NET						1	+			•
OTHER EXPENSES 602,641 543,047 547,459 516,450 525,302 435,859 512,294 517,065 534,757 881,146 550,966 382,403 6,56 17,005 17,0	INTEREST ON NOTES		-	, -				-			
DING OTHER EXPENSES 602,841; 543,047; 547,459 516,150 525,302 435,858 512,294 517,065 534,757 831,146 550,966 382,403 6,55 17,144	SUBTOTAL - OTHER EXPENSES						†		v		
DING OTHER EXPENSES 602,841 543,047 547,459 516,450 525,302 435,656 512,284 517,065 534,757 891,146 650,966 392,403 6,56 H/MV 0	And the first state of the stat	A STATE OF THE PERSON NAMED IN COLUMN TO STATE OF THE PER			The state of the s					1	
H/MV 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	602,641 543,047 547	459		435,858	512,294	517,065	534,757	891,146	996'055	382.403	6,559,588
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26,707 19,365 17,660 17,215 16,761 24,214 16,526 10,650 17,825 40,507 0 0 24	90	2 5	-	2	5	5	8	83	0	٥	270
28,707 19,335 17,660 17,215 18,761 24,214 16,526 16,650 17,825 40,507 0 0	300	3		2	e	11	8	8	0	0	2
Management of the control of the con	28,707 19,395 17.	990		24,214	16,526	16,650	17,825	40,507	0	0	24 295
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2018 Operating Rudget

COST OF SERVICE DEFENDED. CO	State Control Contro		NAT	n n	MARK	APH	NAY	3	JUL.	AUG	3	5	AOM	280	TOTAL
CONTRIPT 44,255 34,250 64,289 10,058 10,739 94,877 10,056 27,79 64,876 10,056 10,056 21,179 62,600 66,610 10,056 55. FERGINE GIPT 44,555 34,056 70,050 5,434 56,117 50,176 21,779 66,270 56,281 10,056 67,271 34,772 36,271 50,231 57,70 40,570 50,271 57,70 40,570 50,271 57,70 40,570 70,00 50,570 50,571	Control Cont	INV GAY HEAD				era ser						of Thinks of rather and a			
ST. DECK DEPT 61.700 67.200	ST. CHOCK DEPT 61,700 67,200 <th< td=""><td>COST OF SERVICE</td><td></td><td></td><td></td><td></td><td>mallow U.S. and St.</td><td></td><td>Transfer on the second</td><td>Andrew Comments</td><td></td><td></td><td></td><td></td><td></td></th<>	COST OF SERVICE					mallow U.S. and St.		Transfer on the second	Andrew Comments					
1,777 6,722 6,724 6,72	St. STEWNORTS NEET 1,200 2,100	OPERATING COSTS		ŧ			1777			•					
S. S	SE SECURED CIPET 44,255 MERGE 67,545 51,549 51,040 61,170 64,540 61,170	CREW'S WAGES - DECK DEPT	E62,18	67,282	88,292	104,068	107,737	98.827	105.766	26 463	27 749	SO SOT	SE ADD	100	000
Second	Second Colored Color	CREW'S WAGES - ENGINE DEPT	44,255	36,836	47,505	54,904	56,642	56,117	54.915	13.926	18 907	24 77.0	20.521	62 001	500 000
MATION M	WATER SAMON CASON CASO	CREW'S WAGES - STEWARD'S DEPT	0	0	0	0	0	0		0		-	School	מכימה י	300,52
NAMERIES 1.50 1.5	NAMERING COST 2560 1560 1560 1570	of all substitute during manufactures of	53,603	43,560	70.052	86.471	85 794	80.867	84 020	007.10	20 460	69.64	200	2	
15.55 1.55	15.55 1.00		0	0	q	1 360	4 275	-	4 476	200	אמי ומי		20,00	20,00	78,617
Trigge (EQUIPMENT 1,500 1,785 1,800	THE STEELING COST THE STEEL THE STEE	FOOD SUPPLIES	×	755	200	300	260		C,475	2	0	2.275	5.750	•	13,92
The precision Table Tabl	Comparison Com	CTORES CLIBBILICA CAMBRICAT	045	200	3	0	2	010	250	220	99	675	405	927	8,15
ALTIN CHICATORS 1,1454 61,155 1,440 950 255 70 255 70 255 70 255 70 250 70 70 70 70 70 70 70	Comparison Com	OTHER MERCE PROPERTY	061.2	1,285	1,625	1,600	1,300	2,695	1,495	835	885	1,360	2,340	2,650	20,43
12.046 13.55 13.	12.046 12.97 13.54 13.	OTHER VESSEL EXPENSE	1,360	912	086	926	1,440	950	- 086	255	780	525	475	2,003	12.04
1.2046 1.3046 1.00494 1.0049	1.00 1.00	PENSIONS, MEALTH & WELFARE	74,541	66,197	76,436	71,717	66,830	53,614	55,974	33,462	12,630	35,212	51,376	55 347	WE 173
12044 1104 12044 1105 1654 1207 16,339 1665 11,366 11,366 11,659 14,651 12,361 12,561 12,561 12,361 12,561 14,750 18,576 16,251 16,5	12048 112048 224 695	PAYROLL TAXES	9,364	7,865	8,823	10,802	13,356	10,386	10,494	3,324	2977	7 946	6 100	11 920	100 100
12,048	12049 4,103 8.674 7.397 9.399 4.861 11.556 130.715 47.730 15.976 61.426	SUBTOTAL - OPERATING COST	267,221	224,695	294,546	332,672	335,209	304,206	317,963	100,205	90,493	199,714	201,345	295.024	
12048 1,1048 1,	12048 12048 14108 1654 7,397 1,399 4,651 11,356 19,715 47730 15,976 6,246 1,655 1,	STATE AND STATE OF THE PARTY OF							1	-					
12.046 15.576 15.577 15.397 16.399 4.621 17.365 156.715 17.701 15.576 15.405 1	12.046 12.055 12.046 12.057 8.399 4.651 17.355 156.75 17.307 8.399 4.651 17.355 156.7	TARU GALCINGE		-			~					and the same of th			
1,665 1,66	1,000 1,00	MAINIENANCE	12,048	4,108	B,674	7,397	8,389	4,651	11,356	138,715	47.730	15.976	61.426	6.245	126.914
Colore C	Carter Expenses 6,345 6,	DEPHECIATION	1,655	1,655	599'1	1,655	1,655	1,655	1,655	1,855	1,655	1.655	1.655	1 REE	46 ac
FINED EXPENSE 22006 4,100 0	FINED EMPTRISE 22.046 14.100 11.339 16.336 14.851 21.361 146.720 57.735 25.561 77.431 16.240 21.261 21.361 21.361 21.361 22.646 77.431 16.240 22.646 77.431 16.240 22.646 2	INSURANCE	- 345	8,345	8,345	8,345	8,345	8,345	6.350	B 350	8.350	050 B	9 750	0 360	0000
FIXED EXPENSE 22.046 14.108 18.536 14.851 21.361 14.8770 57.735 25.691 71.431 18.20 DINGO THER EXPENSES 229,289 229,289 319.057 339.057 339.224 248,925 148,229 225,695 71.431 18.20 DINGO THER EXPENSES 289,289 239,089 319.057 339,057 339,224 248,925 148,229 225,695 71.431 18.20 PINTATOR 0 <td< td=""><td> FINE EXPENSE 22.004</td><td>CHARTER RENT</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>9</td><td>0</td><td></td><td></td><td>2</td><td>0000</td><td>0,000</td><td>JAC 18</td></td<>	FINE EXPENSE 22.004	CHARTER RENT	0	0	0	0	0	9	0			2	0000	0,000	JAC 18
EXPENSES 289,289 319,057 <	EXPENSES 239,269 220,860 319,057 339,324 246,925 149,222 226,666 772,776 311,274 31 OONGS NET VOTES COTHER EXPENSES Z89,269 319,057 339,324 246,925 149,220 272,776 311,274 3 FIVAN 0	SUBTOTAL - FIXED EXPENSE	22,048	14,105	100	17.397	18 349	14 851	01.361	448 750	C. 170	96 900		0	
Council Coun	EXPENSES 289,289 273,722 350,089 353,598 319,057 339,324 248,925 148,228 225,685 272,776 311,274 NOTES WITH 0 <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td>100</td> <td>2001.2</td> <td>N3 / 5h</td> <td>27.75</td> <td>23.201</td> <td>77,431</td> <td>15,230</td> <td>446,94</td>						-	100	2001.2	N3 / 5h	27.75	23.201	77,431	15,230	446,94
ONTES - NET	ONVICE NET VOTER 200 OF 319 CG7 311 CG7 <t< td=""><td>TOTAL OPERATING EXPENSES</td><td>8 1</td><td>238,803</td><td>313,222</td><td>350,069</td><td>353,598</td><td>319.057</td><td>339,324</td><td>248,925</td><td>148,228</td><td>225,695</td><td>272,776</td><td>311,274</td><td>3,410,240</td></t<>	TOTAL OPERATING EXPENSES	8 1	238,803	313,222	350,069	353,598	319.057	339,324	248,925	148,228	225,695	272,776	311,274	3,410,240
VOTES VOTES 269 NGO 313,222 350,069 360,069 360,06	VOTER PRINT 0	OTHER EXPENSES								The second secon					
OTHER EXPENSES 289 269 ZZZZ 350,069 353,524 318,027 340,224 248,925 146,226 ZZZ,776 311,274 3410,74 <td>THAIN 0<td>INTEREST ON BONDS - NET</td><td></td><td></td><td>The state of the s</td><td></td><td></td><td></td><td></td><td>And of the second second</td><td></td><td></td><td></td><td></td><td></td></td>	THAIN 0 <td>INTEREST ON BONDS - NET</td> <td></td> <td></td> <td>The state of the s</td> <td></td> <td></td> <td></td> <td></td> <td>And of the second second</td> <td></td> <td></td> <td></td> <td></td> <td></td>	INTEREST ON BONDS - NET			The state of the s					And of the second second					
DÍNGOTHER EXPENSES 289 269 280,059 48,040 48,040 5,04	H/MV 0	INTERESTON NOTES					~ 1	1		•					
DÍNGOTHER EXPENSES 289 269 288,803 313,222 350,069 353,599 319,067 359,067 359,069 359,069 359,067 359,067 318,274 311,274 311,274 H/MV 0	DÍNGOTHER EXPENSES 289 269 238,003 353,599 313,222 350,069 353,599 313,222 350,069 3523,599 313,222 350,069 352,599 272,776 272,776 311,274 H/MV 0	SUBTOTAL . OTHER EXPENSES	The state of the s				-	-	.		-	•	1	4	٠
DIMODTHER EXPENSES Z89 Z89 Z86 BRCI 313,222 350,069 353,524 269,324 248,925 146,229 272,776 31,274 H/NY 0 <td>DING OTHER EXPENSES Z89 Z89 Z89 Z88 BKG 313,222 350,069 353,524 350,524 316,226 225,695 272,776 311,274 311,</td> <td></td> <td></td> <td></td> <td>- white</td> <td>The state of the s</td> <td></td> <td></td> <td>~</td> <td>,</td> <td></td> <td></td> <td>'</td> <td>1</td> <td>1</td>	DING OTHER EXPENSES Z89 Z89 Z89 Z88 BKG 313,222 350,069 353,524 350,524 316,226 225,695 272,776 311,274 311,				- white	The state of the s			~	,			'	1	1
H / MV	H/ANY 0	TOTAL COST INCLUDING OTHER EXPENSES	289 269	Z38, BC3	313,222	350,069	363,598	319 067	339,324	24B,925	146,228	225,895	272,776	311.274	3,410,240
106 20 0 0 0 0 0 0 0 0	0 0	STATISTICAL DATA	and the same of th	The second			-	-	i	1					
106 28 142 178 168 160 0 0 0 0 0 0 0 0 0	108	No. Of Trips - WH / MV	0	0	0	0	0	0	0	0	0	- Comment		1	
106 88 142 178 168 186 48 60 114 82 146 3/240 2/240 5/340 5/340 5/340 1/440 1/800 3/420 2/240 4/380 31 2/2 85 85 85 85 85 85 85 8	106 88 142 178 168 186 48 60 114 82 146 3/240 2/240 4/250 5/340 5/340 5/340 1,440 1,800 3/470 2/440 4/350 31 26 31 30 31 30 31 8 15 25 16 27 62 85 85 85 85 10,104 11,669 11,406 10,635 10,946 31,116 9,882 9,078 18,185 11,529 63 64 65 65 65 65 65 65 65	No. Of Taps - WH / NT	0	0	0	0	0	0	0	0	0 0			o to	
3,240 2,640 4,250 5,340 5,040 5,500 1,440 1,800 3,420 2,460 4,380 31 30 31 30 31 30 31 30 31 8 15 25 86 85 85 85 85 85 85 85 85 85 85 85 85 85	3,240 2,640 4,280 5,340 5,540 1,440 1,800 3,420 2,460 4,380 2,460 4,380 2,460 4,380 2,460 4,380 2,460 4,380 2,460 4,380 2,460 4,380 2,460 1,380 2,460 1,380	No. Of Traps - HY / MT	10.6	98	142	178	178	891	186	AR AR	9		> 8	٥	
31 26 31 30 31 30 31 450 10,504 631 11,406 10,635 10,946 31,116 9,882 9,078 18,185 11,529	31 26 31 30 31 30 31 30 31 4589 4589 4589 4589 4589 4589 11,406 10,835 10,946 31,116 9,892 9,026 18,165 11,529	No. Of Males	3,240	2,640	4.260	5.340		S nan	8.580	1 440	300	2 470	79	146	1,696
62 65 69 62 60 57 70 15 50 50 57 70 15 50 62 67 67 67 67 67 67 67 67 67 67 67 67 67	82 85 69 62 60 60 50 27 70 50 50 50 57 70 50 50 57 70 50 50 57 70 50 50 50 50 50 50 50 50 50 50 50 50 50	No. of Days Operating	34	28	24	2		200	The same of the sa	2	1,000	3,420	2,400	4,360	44,940
9,331 8,529 10,104 11,669 11,406 10,535 10,346 31,116 9,862 9,026 18,165 11,529	9,2211 8,529 10,104 11,669 11,406 10,504 31,116 9,882 9,028 18,165 11,529	Operating Cost Per Men	S	2 10	5 9	3 8	2 8	- - -	18	20	52	23	92	27	305
7,245 31,116 9,882 9,028 18,165 11,529	7,529 10,529 11,529 11,529 10,546 31,116 9,652 9,028 18,165 11,529	Total Orac For Per Day	2000	3 6 6		70.00	3	3	20	0	os S	28	2	20	99
		וממי כאלה וכילה ומו המו	17.6	2253	10,304	11,669	11,406	10,635	10,946	31,116	9,882	9.028	18,165	11,529	11,292
				and the day have a companies	-	444					Name of Street S	4			
			The state of the s		The state of the s										

Color of Part Color of Par	S. CHENCIGENT S. C.													
STECK OBETT 68,191 44,7721 130,112 19,271 174,089 188,198	S. TECHNOBET 66,191 4,5721 178,694 164,721 178,194 164,721 178,194 164,721 178,194 164,721 178,194 164,721 178,119 164,194 174,172 174,173 174,174				•									
S. DEGING COPT 68,191 64,771 1976 601 144,771 154,191 154,792 154,792 154,793	S. STORY GRAPH GR. 191 C. A. C. T.	The state of the s		and resident	The state of the s									
S. STEWNHÖNG GENT 18,819 1,672 19,826 11,472 13,472 <	S. ERENT CREPT 68,181 64,181 1,4472 17,855 144,782 11,441 <t< td=""><td>SISO</td><td></td><td></td><td></td><td></td><td></td><td></td><td>1</td><td>1</td><td>and the same of th</td><td></td><td></td><td></td></t<>	SISO							1	1	and the same of th			
S. FÜRMÄUDS GEFT 1777 1944 1.347 1.347 1.347 1.347 1.347 1.347 1.347 1.347 1.347 1.347 1.347 1.348 1.349	S. STEWNINDS GENT 1777 175 175 175 175 175 175 175 175 17	- DECK DEPT		45.721	178.654	184721	138 112	181 271	174 MM	195 783	104 697	254 830	200 200	4.24
S. STEWANDS CEPT 1772 2.3.44 2.0.440	Street S		1	13,477	55,208	58.956	45.633	55.228	53 900	56.310	50 (37	61 244	An 062	1,707,008
WATER	WATER 21,400 23,211 65,544 86,104 62,250 62,250 62,715 62,725 62,250 62,717 62,250 62,717 62,250 62,717 62,250 62,717 62,250 62,717 62,250 62,717 62,717 62,250 62,717 62,250 62,717 62,250 62,717 62,717 62,250 62,717 62,717 62,250 62,717 62,250 62,717 62,250 62,717 62,250 62,717 62,250 62,717 62,720 62	-	4	5,345	20,408	21,119	15,819	20,586	19.941	21.22	23.789	24.395	21 874	200,000
MATCH ALEGO ALEG	MATERIAL ASSESS			23,271	85,934	88,104	690'89	82,580	62,715	82.994	86.503	83.992	66.151	798 743
1.500 1.50	USA CONTINUENT	*	E a B	8,325		3,275	3,250	,	2,875	3.050	3.075		3.075	20075
Lies of Countrient	Chieff C			360	1,340	1,385	1,075	1,385	1,385	1,340	1.385	1.340	1.365	12,830
LITTERE CONTRING COST 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	Charle C	MPMENT	915	2,090	6,125	5,335	7,175	5,210	5,965	5,00%	3,990	7,785	7,595	61.280
113,000 114,000 114,000 115,000 114,	1,114 WELPATE 7,3174 1,115 1		510	1,570	5,415	5,460	4,610	5,180	5,180	5,465	5.380	5,015	5,310	52.205
Cheming Cost 21,440 1,425 4,484 17,291 21,333 13,241 18,780 45,541 18,780 64,660 27,301 46,577 466,576 511,887 517,899 52,240 21,542 46,571 486,775 466,576 511,887 517,899 52,240 21,542 486,775 466,576 511,887 517,899 52,240 21,542 486,775 466,576 511,887 517,899	STATION STAT				113,982	108,612	66,958	B8,966	99,342	87.872	111,073	109,376	119.539	978 894
CAMPATING COST 211450 1425 104,346 484,557 494,259 497,729 591,942 457,727 466,675 511,857 5	CONTRING COST 211,400 1,425 1004,346 465,541 16,180 686,990 27,501 23,033 17,732 12,535 115,				17,291	21,332	13,241	16,781	20,340	17,599	22.653	19,803	21,543	181,538
TATELET EXPENSES 115,535 115,5	T726,685 377,217 568,964 46,541 10,180		1,425	104,348	484,357	496,299	361,942	457,187	465,727	466,675	511,867	637,929	522,240	4,621,426
172,086 171,217 580,964 46,541 16,180 080,090 27,201 17,782 12,532 115,535	TAME	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	to the record of	And Application between many	-		-1.]		1	•	1	
FIRED EXPENSES 115,535	FINEDEXPENSE 115,535 115,335	ČE	377,217	548.964	46.541	18.180	69.090	27 501	23,000	17 780	000.63	14 450	2000	0001500
FINEDEXPENSE 38,910 38,9	FYRED EXPENSE BUSINES FOR STATE BUSINES FO		115,535	115,535	115,535	115.535	115.535	115.536	115.535	135.535	115 535	115 525	115 525	1,034,019
FIXED EXPENSES 1,096,618 231,147 BOD 8172 1006,618 130,014 130 130,015 130,0	FIXED EXPENSE: 1,096,618 529,722 701,489 199,046 170,685 220,585 180,016 175,540 170,237 164,907 166,544 100,005 NET 175,540 170,237 164,907 166,944 170,005 NET 175,540 170,237 164,907 166,944 170,005 NET 175,540 170,237 164,907 166,944 170,652,97 637,200 641,275 637,207 641,275 676,774 704,573 670,005 NET 175,540 170,573 164,977 170,4573 670,005 NET 175,540 170,237 170,4573 670,477 170,4573 670,005 NET 175,540 170,577 170,4573 670,477 170,4573 670,477 170,4573 670,477 170,4573 670,477 170,4573 670,477 170,4573 670,477 170,4573 670,477 170,4573 670,477 170,4573 670,477 170,4573 670,477 170,4573 670,477 170,4573 670,477 170,4573 670,477 170		026'9C	36,970	36,970	36.970	36.970	36,980	36.980	36.980	38 980	36 980	78 080	442 700
FIXED EXPENSE BBG,188 528,722 701-469 170,683 220,533 130,016 175,540 170,297 164,507 166,547 160,527 160,527 160,527 160,547 704,577 160,527 160,527 160,527 160,527 170,540 170,540 170,577 160,577	FIXED EXPENSE 895,189 529,722 701,469 170,685 170,696,618 531,147 805,817 583,407 170,685 170,275 155,907 166,507 170,4573 170,4774 170,4774 170,4774 170,4774	RENT			The second secon	-						200	Onc has	2
EXPENSES 1,096,618 531,147 805,817 666,984 582,537 637,200 641,275 638,972 678,774 704,573 692,762 FONES - OTHER EXPENSES 1,096,618 531,147 805,817 660,364 582,537 637,200 641,275 676,774 704,573 682,762 - OTHER EXPENSES 1,096,618 531,147 805,817 660,364 582,537 637,200 641,275 676,774 704,573 682,762 DINIS OTHER EXPENSES 1,096,618 631,147 805,817 660,364 582,537 637,200 641,275 676,774 704,573 682,762 DINIS OTHER EXPENSES 1,044 434 </td <td>EXPENSES 1,096 618 531,147 805,817 683,403 666,964 562,537 637,200 641,275 636,972 676,774 704,573 FONG OTHER EXPENSES 1,096,618 531,147 805,817 683,403 660,364 582,537 637,203 641,275 636,872 676,774 704,573 FONG OTHER EXPENSES 1,096,618 531,147 805,817 683,403 660,364 582,537 637,203 641,275 636,872 676,774 704,573 FI MV 1 0<td></td><td>529,722</td><td>701,469</td><td>199,046</td><td>170,685</td><td>220,595</td><td>180,016</td><td>175,548</td><td>170.257</td><td>164,907</td><td>168,544</td><td>160,522</td><td>3,724,639</td></td>	EXPENSES 1,096 618 531,147 805,817 683,403 666,964 562,537 637,200 641,275 636,972 676,774 704,573 FONG OTHER EXPENSES 1,096,618 531,147 805,817 683,403 660,364 582,537 637,203 641,275 636,872 676,774 704,573 FONG OTHER EXPENSES 1,096,618 531,147 805,817 683,403 660,364 582,537 637,203 641,275 636,872 676,774 704,573 FI MV 1 0 <td></td> <td>529,722</td> <td>701,469</td> <td>199,046</td> <td>170,685</td> <td>220,595</td> <td>180,016</td> <td>175,548</td> <td>170.257</td> <td>164,907</td> <td>168,544</td> <td>160,522</td> <td>3,724,639</td>		529,722	701,469	199,046	170,685	220,595	180,016	175,548	170.257	164,907	168,544	160,522	3,724,639
Other Expenses 1,0006,618 531,147 605,817 663,402 660,804 582,537 631,205 641,275 656,972 676,774 704,573 682,762	OUNG OTHER EXPENSES		531,147	805,817	683,403	666,984 .	582,537	637,200	641,275	638,972	676,774	704,573	682,762	8,346,065
DING DTHER EXPENSES 1,006,618 531,147 805,817 660,340 660,364 582,537 637,205 641,275 676,774 704,573 682,762 8.3 DING DTHER EXPENSES 1,006,618 531,147 805,817 603,400 660,364 582,537 637,205 641,275 676,774 704,573 682,762 8.3 DING DTHER EXPENSES 1,006 0	JONIGO THER EXPENSES LONGOIS 531,147 605,817 600,817 <t< td=""><td>930</td><td>></td><td>ł</td><td></td><td>•</td><td>[,</td><td>•</td><td>AND STATE OF THE PARTY OF THE P</td><td></td><td></td><td></td><td></td><td></td></t<>	930	>	ł		•	[,	•	AND STATE OF THE PARTY OF THE P					
ONG OTHER EXPENSES 1,096,618	OTHER EXPENSES **OTHER EXPENSES **OTHER EXPENSES **OTHER EXPENSES **OTHER EXPENSES **OTHER EXPENSES **OTHER EXPENSES **INV **INV **OFHER EXPENSES **INV **INV **OFHER EXPENSES **INV **INV **OFHER EXPENSES **INV **INV **INV **INV **INV **OFHER EXPENSES **INV **INV **INV **INV **OFHER EXPENSES **INV	NO BONDS - NET									STREET OF STREET	-		
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DING OTHER EXPRISES 1,096,618 531,147 805,817 683,403 660,394 582,537 637,203 641,275 606,972 676,774 704,573 682,762 8.3 H/MV 136 0 112 420 434 434 434 472 434 472 434 472 474 470 474 470 474 470 474 470 474 470 474 470 <td>DING OTHER EXPRISES 1,096,618 531,147 805,817 663,403 666,364 582,537 637,203 641,275 636,972 676,774 704,573 6 H MV 136 0 112 420 434 336 434 420 434 420 434 420 420 0</td> <td>OTAL - OTHER EXPENSES</td> <td>1</td> <td></td> <td>· ·</td> <td>1</td> <td>to comment to</td> <td>the state of the s</td> <td>-</td> <td></td> <td>,</td> <td></td> <td>-</td> <td>3</td>	DING OTHER EXPRISES 1,096,618 531,147 805,817 663,403 666,364 582,537 637,203 641,275 636,972 676,774 704,573 6 H MV 136 0 112 420 434 336 434 420 434 420 434 420 420 0	OTAL - OTHER EXPENSES	1		· ·	1	to comment to	the state of the s	-		,		-	3
DING DTHER EXPENSES 1,096,618 531,147 805,817 683,403 669,894 582,537 637,209 641,275 676,972 676,774 704,573 682,782 8,3 8,3 8,4 8,4 8,4 8,4 8,4 8,4 8,4 8,4 8,4 8,4	DING DTHER EXPENSES 1,096,618 531,147 805,817 663,403 666,364 582,537 637,200 641,275 635,972 676,774 704,573 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6		, ,				1				a apriliant			
H / May 136 0 112 420 434 336 434 434 420 434 43 434 43 434 43 434 43 434 43 434 43 43	H / MV 196 0 112 420 434 336 434 434 420 434 420 434 420	1,096,618	531,147	805,817	683,403	666,964	582,537	637,203	641.275	636,972	676,774	704,573	682,762	B.346,065
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10 10 10 10 10 10 10 10	10		0	969	3.360	3,472	2,688	3,472	3,472	3,360	3,472	3,360	3,472	32.112
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109.662 0 100,727 22,780 21,516 24,272 20,555 , 20,656 21,232 21,831 23,486 22,025	109,562 0 100,727 22,780 21,516 24,272 20,555 20,656 21,232 21,831 22,486		0	116	144	143	135	132	25	139	147	091	130	144
			0	100,727	22,780	21,516	24,272	20,555	20,686	21.232	21,831	22,456	22,025	29,080
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		The Assessment of the State of		-										

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		-	-				No. of the last of						
COST OF SERVICE				-	Mary to the description of the last							-1-	-
OPERATING COSTS	and the second s	-										- Property of the last of the	
CREW'S WAGES - DECK DEPT	14,698		1,637	68.094	97.042	98.868	106.059	102 132	TINE RUB	103 282	00,000	00 000	D. 20 2 4 4 1
CREW'S WAGES - ENGINE DEPT	3,026		A 18	16 131	12 010	17.816	47.420	22.040	200000	20000	34,01	00,000	21.3,747
CREW'S WAGES - STEWARD'S DEPT	+	,	-			21.00	200	25.	16,131	10,032	200,00	16,532	163,550
MODEL EXCENSION	16 084			404		-				- 1	4	-	Ď
CHAPT CALL	LOC'OL			24.710	10,07	172,482	15/401	167,675	168,242	165,173	136,211	139,712	1,437,673
			5,375		2,675	8,100	14.	2,850		2,550	5.400	2.550	30.925
FOOD SUPPLIES	98			375	400	390	400	400	390	400	390	ABO	3 600
STORES, SUPPLIES & EQUIPMENT	- 250	20	420	1,395	1,020	2,125	1.280	1.855	1.050	1885	2 580	2425	TE EDO
OTHER VESSEL EXPENSE	1,395	435	986	2,270	2,470	18.940	2.010	2.745	0.000	0.000	2 220	4 496	Contract of
PENSIONS, HEALTH & WELFARE	111/2			36.252	63.111	55 622	SCA POS	62 024	E7 970	70 744	20000		15°
PAYROLL TAXES	1.302		127	4 720	0 326	7.047	0000	0 450	0,77	16/41	22,030	25	241.436
SUBTOTAL - OPERATING COST	53 87.5k	ARO	9.064	C30 436	25.000	200,	707'0	2,12	0,44/	996%	7,069	7,698	75,321
	Constant I	3	500	200,000	200,100	304,100	303,116	305,404	364,217	376,752	317,740	314,577	3,187,222
FIXED EXPENSE					- -		-						
MAINTENANTE	acc 3c	200 5	000000	Total State	- 100	The state of the same		_					
DEDOCTOR	*3C'07	770'007	203,670	700'07	10,059	9.559	20,368	22,031	16,569	14,746	10,291	810,11	1,036,733
USC TO COMPANY	4,228	4,228	4.228	4,228	4,228	4,220	4,228	4.228	4,228	4,228	4,228	4,228	50,736
	13,890	13,690	13,890	13,890	13,890	13,690	13,900	13,900	13,900	13,900	13,900	13,900	168,740
CRAFIER MEN	1	•		•						+			-
SUBTOTAL - FIXED EXPENSE	44,442	307,740	597,401	44,981	28,177	27,677	38,496	40,159	34,697	32,874	28.419	29.146	1,254,209
						-	-						
TOTAL OPERATING EXPENSES	107,278	308,200	000,255	166'60C	389,230	409,837	403,512	408,563	398,914	409,628	346,159	343,723	4.441.433
And the state of t	The second secon						-				-	The state of the state of	
ON THE EXPENSES							The section of the pulls of the section of the sect	and the same of th		-			
MIEREST ON BOADS - MET							-		1	-	-		
INTEREST ON NOTES	•			-	4			, .				The second secon	
SUBTOTAL - OTHER EXPENSES				1	A STATE OF THE PERSON NAMED IN	-	-		manual a				
						-			-	-			
TOTAL COST INCLUDING OTHER EXPENSES	107,278	309,200	606,355 +	309,934	389,230	409,837	403,612	408,563	398,914	409,626	348,159	343,723	4,441,431
STATISTICAL DATA:													
No Of Time WHY LIN	C	<	-		1		-						
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No. Of Tabe - HY / NJ	8	۰	0	222	290	300	310	310	300	292	240	248	2 554
No. Of Miles	096	0	0	096'9	9,700 :	6,000	9,300	9,300	9,000	8.760	7.200	T.440	78 620
No. of Days Operating	*	0	0	23		8	6	3	8	- 16	95		920
Operating Cost Per Mile	33	0	•	8	42	42	2	40	40	N	7	67	2
Total Oper Exp Per Day	26,620	0	•	10.687	12.556	13.661	13 620	12 170	11 207	12.004	003.00	900	4 1
		- Control	THE REAL PROPERTY.				The same of the same of	1	1647		7000	000	0/8/0

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SELEMENT	JOST OF SERVICE			And the state of t	and an other of							,	1	
STATION STATE ST					Notice to be the same		,	1						
SELLERY, ETC. 19,092 60,317 66,004 3,700 3,700 3,700 1,700 6,300 7,346 6,470 7,346 6,470 7,346 6,470 7,346 6,470 7,346 6,470 7,346 6,470 7,346 6,470 7,346 6,470 7,346 6,470 7,346 6,470 7,346 6,470 7,346 7	OBBEATING CORTS			***************************************										
The property of the property		-									1			
SK NAVER SK SK SK SK SK SK SK S	AGENTS, HOKET SELLERS, ETC.					ì			180000			-		
SET PARTICLE Control	PAYROLL	91,952	90,317	96,856	69,197	92.023	69.591	ST DES	CDC UB	88 622	OT THE	00,360	000 000	0 NW 40
Figure F	MISC	3.650	4.415	3 Man	4700	C GRK	2000	90.0	1	1	21,040	20,100	60770	85'170'1
Comparison Com	FREIGHT HANDLERS TRAFFIC ETC.			a contract of the contract of	3	3	0000	067.90	C#0.)	3,445	4,005	4,700	5,170	80°3
Fig. 10 Fig. 12 Fig. 13 Fig.	DAVACE	64.64	A 10 10 10 10 10 10 10 10 10 10 10 10 10	100000	1000000		THE CASE STREET							
Control Cont		15.50	40,740	50,443	58,069	68,502	70,589	77,604	68,787	64,288	67,781	00,189	67.534	761.423
Fig.	MISC.	400	502	220	250	325	3,620	745	2.435	865	150	2.120	2005	16.19
Comparison Com	LIGHT, HEAT, POWER & WATER	20,900	12,170	9.565	18.720	7.855	13.820	12 956	3.876	371.51	20224	1000	2000	0101
1.00 1.00	OTHER TERMINAL OPERATIONS	21.320	10.25	26, 180	13680	17 600	26 400	2000	2000	2,173	20,000	eru,ui	55,655	164,96
10 10 10 10 10 10 10 10	PENSIONS HEALTHA WEI FARE		25.00	201100	000.00	066,51	20,43	CSO.	41,530	27,035	24,540	20,510	22,345	299,94
10,756 2,755 10,756 2,755 2,515 10,071 13,022 10,701 13,006 13,006 10,211 1,244 10,071 1,244 10,000 1,236 1,	Company of the Compan	00,500	DOO'CE	059'00	50,003	965.70	62,657	64,939	70,166	626,149	67,668	64,558	64.531	757,14
Colorea Colo	OPERATING ACM S	9	0	0	0	0	Ö	0	P	0	0	0	0	
OPERATING COST 266/1449 272/357 240,149 272/357 240,149 272/357 240,149 272/357 240,149 272/359 271/469 272/359 271/469 272/359 271/469 272/359 271/469 272/359 271/469 272/359 271/469 272/359 271/469 272/359 271/469 272/359 271/469 272/359 271/469 272/359 271/469 272/359 271/469 272/359 271/469 272/359 271/469 272/359 271/469 272/359 271/469 272/359 271/479 272/359 271/479 272/359 271/479 272/359 271/479 272/359 271/479 272/359 271/479 272/359 271/479 272/359 271/479 272/359 271/479 272/359 271/479 272/359 271/479 272/359 271/479 272/359 271/479 272/359 271/479 272/359 271/479 272/359 271/479 272/359 271/479 272/349 271/479 272/349 271/479 272/349	PAYROL TAXES	10,756	9,763	6,919	10,071	13,032	10.738	11.002	13.096	10.211	12 641	10.000	40 206	00000
Died Every Die	SUBTOTAL - OPERATING COST	264,149	232,337	240,139	250.676	272,190	283,065	308,761	296,286	273,580	301.468	268 B28	279 046	C 2000 E
STATE State 45,668 45,			And the property of the second					The second secon			The second second second			2000,00
17.14 26.756 42.622 82.276 37.787 32.697 21.846 32.881 30.875 31.958 27.168 42.045 42	IXED EXPENSE					Andrew Market	and determination on after			and the second s				1
Family F	MAINTEMANCE	31,714	26,756	32,658	42,632	82.278	37,787	32,697	21.846	32.891	20.875	33 95.8	27 16A	A0 1 DA
PRINSES T7,382 72,424 76,325 86,330 127,946 86,350 366,125 66,694 77,907 66,521 77,004 77,207 77,202 752,147 77,907 66,521 77,004 77,007 77,907 66,521 77,004 77,907 66,509 77,004 77,907 66,709 77,007 77,90	DEPRECIATION	45,668	45 868	45,668	45,668	45,668	45,668	45,667	45,046	45.046	45.046	45.046	45,045	244 90
105 - NET 100	SUBTOTAL - FIXED EXPENSE	77,382	72,424	78.326	88,300	127,946	83.465	78.364	65.894	77.937	65 921	1 POO 22	20.00	See 12
UNS - NET 18,465 304,761 318,465 309,576 400,136 396,530 396,125 363,180 351,517 367,389 345,682 352,147 375,789 345,882 352,147 375,882 345,812 345		The state of the s			The state of the s			-					, E, CUE	200,10
1 1 1 1 1 1 1 1 1 1	OTAL OPERATING EXPENSES	341,531	304,761	318,465	338,976	400,136	366,530	385,125	363, 180	351,517	367,389	345,832	352,147	4,235,58
USS - NET TEST TE	THER EXPENSES			-		And the second	1	-1						
TEST	INTEREST ON BONDS - NET		The same of the sa			The state of the state of				- 1	- 10			
101 102 102 102 103	MERCSTONNOTES	A STATE OF THE STA				,	. ,		b [. !	•		
IG OTHER EXPENSES 341,531 364,761 318,465 338,976 400,136 386,530 385,135 363,180 351,517 367,289 345,827 4,287 IG OTHER EXPENSES 34,025 4,047 6,911 5,423 5,104 6,709 5,703 5,516 6,564 5,172 4,773 6,793 In & Out 101,865 93,123 107,424 157,868 221,689 274,353 384,494 361,339 270,212 200,439 140,133 125,020 2,4 In & Out 20,347 30,447 37,499 44,694 361,382 22,539 29,815 26,597 4 30,40 20,546 10,661 12,283 14,177 13,107 12,133 11,202 11,569 1,206 <	SUBTOTAL OTHER PERSONS						1	Ŧ			4	,	,	_
IG OTHER EXPENSES 341,531 304,761 318,465 338,976 400,136 365,186 361,517 367,389 345,632 352,147 4,23 In & Out 101,865 93,123 107,424 157,868 221,639 27,432 361,389 27,0212 208,439 345,632 352,147 4,773 4,793 In & Out 20,346 16,512 22,401 30,347 27,435 384,494 381,339 27,0212 208,439 140,133 125,020 24 In & Out 20,346 1,667 10,611 12,283 14,177 13,107 44,404 22,539 29,815 26,577 4 MV 1,066 1,002 1,166 1,203 1,513 11,202 11,542 12,466 1,206 1,206 1,206 1,206 1,206 1,206 1,206 1,206 1,206 1,206 1,206 0 0 0 0 0 0 0 0 0 0 0 0 0			. 1		•	•	4	•			Prilitation of National Assessment of the Park of the		.,	
In & Cut	OTAL COST INCLUDING OTHER EXPENSES	341,531	304,761		338,976	400,136	366,530	385, 125	363,180	351.517	367,389	345,832	352,147	4,235,589
RS - In & Out 101,865 93,122 107,424 157,868 221,688 274,383 384,494 381,399 270,212 200,439 140,133 125,020 2,4 86 - Out 8,606 8,587 10,611 12,283 14,684 53,742 44,404 22,539 23,615 26,577 4 6 Out 8,606 8,267 10,611 12,283 14,177 13,807 12,133 11,207 11,343 10,482 9,794 1 4 / MV 1,096 1,002 1,166 1,203 1,506 1,206	ÖTAL LABOR HÖLRIS	3,925	4,047	6,911	5,423	5,104	6,709	5,703	5,516	6,684	5,172	4,773	6,793	66,760
6.0ut 20,346 16,512 22,401 30,347 27,489 41,694 531,712 27,012,12 700,439 140,133 125,020 2,4 8.60t 6,287 10,611 12,233 14,177 13,007 11,232 11,343 10,482 2,9,815 26,577 4 1,096 1,002 1,166 1,205 1,504 1,794 1,802 1,506 1,206	TATISTICAL DATA No. of Passengers - In & Oul	101 REF	42 121	107 494	167 869	200 600	W. 140	100						
20,246 19,512 22,401 30,347 37,459 44,654 53,742 44,404 22,539 29,815 26,577 4 20,246 1,066 1,002 1,166 1,203 14,177 1,307 1,798 1,604 1,604 1,508 1,206 1,248 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	No. of Brownships In a Oak	20010		-3-1-0-1	0001101	DOG 133	200	\$04,405	501,339	2/0/212	200,439	140,133	125,020	2,466,02
8,606 6,267 10,611 12,233 14,177 13,807 12,133 11,202 11,343 10,462 9,794 1 1,096 1,002 1,166 1,206 1,534 1,670 1,794 1,802 1,604 1,508 1,206 1,246 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	NU. O. AUGUSTUMES . III & OUR	20,346	18,512	22,401	30,347	37,499	44,694	53,712	53,742	44,404	22,539	29,815	26,577	404,58
1,096 1,002 1,166 1,206 1,504 1,506 1,508 1,206 1,246 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	NO. OF ITLOS - III O UM	909'8	8,267	10,611	12,283	14,177	13,807	12,133	11,202	11,582	11,343	10.482	9.794	134 487
	No. Of Tops - WH / MV	1.096	1,002	1,186	1,208	1.534	1.670	1,798	1,802	1,604	1.508	1.206	1.246	SA BE
	No. Of Taps - HV / NT	0	0	0	0	0	0	0	0	0	•	0	0	
The state of the s	The state of the s													
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STRINGENERAL TABLES TABL	The properties The	CE STS CKET SELLERS, ETC. NLL. NDLERS, TRAFFIC, ETC. LL NDLERS, WATER MINAL OPERATIONS HEALTH & WELFANE TRATS TAL. OPERATING COST TO CHEMING C		80,429 (2,800)	62,170				4			A special street from the same street		
FISHINGS. FINE STATES AND THE STATE	FINALINAL	AN TERMINAL CVE ST SELLERS, ETC. NL NIDLERS, TRAFFIC, ETC. LL NIDLERS, TRAFFIC, ETC. LL NIDLERS, TRAFFIC, ETC. TAL. OPEHATING COST CE CE		50,429 (2,800) 2,000 1,440 1,440 2,670	63,170]-				Helpflettent free afments on		
STATEMENT STATES	STATEMENT STAT	CKETSELLERS, ETC. ILL. CKETSELLERS, ETC. INDLERS, TRAFFIC, ETC. ANDLERS, TRAFFIC, ETC. FOWER & WATER MALATH & WELFARE FREATH FREATH TAL. OPERATING COST CE.		80,429 2,800 2,800 3,500 3,500 1,4,410 5,2,378 8,489 8,489 2,558 2,558 2,558 2,558 2,558 2,558 3,588 3	63,170									
STELLERS; FIC. TABLET MARKET MA	State Stat	CKET SELLERS, ETC. NAL. NADLERS, TRAFFIC, ETC. LA. POWER & WELFARE REALT & WELFARE TRAFT TAL - OPERATING COST CE		80,429 (2,800)	63,170							W # W # W		
	Communication Communicatio	CKET SELLERS, ETC. NILL NINGERS, TRAFFIC, ETC. LL NINGERS, TRAFFIC, ETC. LL NINGERS, TRAFFIC, ETC. LL NINGERS, TRAFFIC, ETC. Z TAL · OPEHATING COST CE		80,429 (2,800) 2,800 5,600 1,4410 1,4410 2,500 2,5	63,170			and the second second second second	+					
Companies Comp	Continuo	NUCERS, TRAFFIC, ETC. LL NUCERS, TRAFFIC, ETC. LE MINAL OPERATIONS HEALTH & WELFARE TAL. OPERATING COST CE		80,429 (2,800)	63,170									
1,10,10,10,10,10,10,10,10,10,10,10,10,10	Comparison Com	NULERS, TRAFFIC, ETC. LL LL LPOWER & WATER MINAL OPERATIONS REALTS VES TAL · OPERATING COST CE		2,800 . 2,800 . 2,800 . 3,500	5,130	^					In section in the region of	World as to the designation of the State of		
DLERS, FLAMPIC, ETC. 2.866 2.466 2.160 5.170 4.770 6.950 2.770 5.460 2.660 2.660 2.660 2.660 2.660 2.660 2.660 2.660 2.660 2.660 2.660 2.660 2.660 2.660 2.660 2.660 2.660 2.770 2.770 2.700 </td <td>OLERS, FLAKEY, ETC. 2.860 2.460 5.700 4.700 6.300 2.700 5.460 5.260 2.266 2.700 5.460 5.460 2.260 2.260 2.000 2.260 2.000 2.260 2.000 2.260 2.000 2.260 2.000 2.260 2.000 2.260 2.000 2.260 2.000 2.700<td>ANDLERS, TRAFFIC, ETC. LL POWER & WATER MEAL OFERATIONS HEATTH & WELFARE TRAFF TAL · OPEHATING COST CE</td><td>2,465 45,536 4,200 1,690 1,690 2,670 9,103 101,729 16,319</td><td>24,800</td><td>5,130</td><td>80.204</td><td>78.234</td><td>82 725</td><td>70,671</td><td>81 002</td><td>ob ac.</td><td>90,000</td><td>004.00</td><td></td></td>	OLERS, FLAKEY, ETC. 2.860 2.460 5.700 4.700 6.300 2.700 5.460 5.260 2.266 2.700 5.460 5.460 2.260 2.260 2.000 2.260 2.000 2.260 2.000 2.260 2.000 2.260 2.000 2.260 2.000 2.260 2.000 2.260 2.000 2.700 <td>ANDLERS, TRAFFIC, ETC. LL POWER & WATER MEAL OFERATIONS HEATTH & WELFARE TRAFF TAL · OPEHATING COST CE</td> <td>2,465 45,536 4,200 1,690 1,690 2,670 9,103 101,729 16,319</td> <td>24,800</td> <td>5,130</td> <td>80.204</td> <td>78.234</td> <td>82 725</td> <td>70,671</td> <td>81 002</td> <td>ob ac.</td> <td>90,000</td> <td>004.00</td> <td></td>	ANDLERS, TRAFFIC, ETC. LL POWER & WATER MEAL OFERATIONS HEATTH & WELFARE TRAFF TAL · OPEHATING COST CE	2,465 45,536 4,200 1,690 1,690 2,670 9,103 101,729 16,319	24,800	5,130	80.204	78.234	82 725	70,671	81 002	ob ac.	90,000	004.00	
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Comment with the control of the co	Comment Comm	LL. POWER & WATER MINAL OPERATIONS HEALTH & WELFARE NEST TAL OPERATING COST CE	45,539 545 545 1,200 1,630 9,103 191,795 16,319	හි යැබැහි ගැ බැබ		2007	0,200	7,700	2,460	2,620	2,685	3,005	4,645	47,380
March Marc	Comparis Water Comp	P. P	45,538 4,500 4,500 49,563 9,103 10,122 10,315	ଓ ଅନ୍ୟାୟ ମୃଧ୍ୟ କ୍ରମ୍				-		~		-	The state of the s	
NACTORIER NATIONS 15.500 15.	Marche Revolution 15,800 546 576 125 576 547	POWER & WATER MINAL DEERATIONS HEALTH & WELFANE RENTS WES TAL . OPEHATING COST CE	546 4,200 1,690 49,563 2,636 191,196 11,228 16,319	ଘ୍ୟିପ୍ର ପ୍ରାୟ	52,114	56.B91	80.296	63 453	63.451	CAR AND	EC. 420	54 0000	00000	200
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		MINAL OPERATIONS HEALTH & WELFARE TRENTS TAL . OPEHATING COST	9,103 9,103 1,91,105 191,195 11,1324 11,1324				200	COO.	4.170	300	10/2	2,110	2,375	15,420
March Marc	March Marc	HEALTH & WELFARE FRENTS WES TAL . OPEHATING COST CE	1,620 49,563 9,103 191,195 11,224 11,224	2,410 2,307 2,670 8,489 215,568	2,075	2,550	16,455	3,140	3,475	11,335	2,940	4,000	27 960	100 970
HATH A WELFAIRE	March Marc	HEALTH & WELFARE FRATS WES TAL OPERATING COST CE	2,670 2,670 9,103 191,195 11,224 16,319	\$2,307 2,670 8,489 215,568	6,655	10,285	11.515	18.185	10.976	O B40	44 400	2 440	and the	
ENTRY Confidence Confiden	1.5 1.5	WES TAL OPERATING COST CE	2,670 9,103 191,195 11,224 16,319		54 530	60 715	62 723	K1 440	200	200	200	016.7	068,41	126, /UE
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Corremating Cost 225,684 91,195 222,194 91,195 222,194 91,195	Corremating Cors 25,500 91,155 219,550 279,750 270,750	TAL OPERATING COST	191.195		2,730	2,730	2,750	2,750	2,750	2,750	2,750	2,750	2,750	32 760
Common C	Table Tabl	IA. OPENAINECOSI	191, 195		9,190	11,139	9 288	9,546	11,733	9.748	12.018	9.062	11 079	110 605
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EVICED ENTER: 284,491 27,543 27,845 46,462 41,334 32,545 31,284 31,573 32,457 33	EMPENSES 284,189 27,543 27,885 46,462 41,384 32,595 31,294 31,513 36,457 33,629 28,373 23,409 EMPENSES 284,189 216,739 243,463 286,001 273,186 276,445 286,346 286,275 272,737 271,275 286,471 286,522 3 OVING OTHER EXPENSES 284,189 243,463 24		-	16,319	16,319	16,319	16,319	16,319	16,319	16,319	18,319	16.319	16.319	86K 90E
EPPENSES 254.189 218,738 243,463 243,463 273,188 278,445 268,346 268,275 277,737 271,275 256,471 285,522	EVENSES 254.189 218,738 240,463 265,001 273,188 276,445 266,336 268,275 277,737 271,275 256,471 285,522		27,543	27.895	46,462	43,394	32,506	31,284	31.513	36.457	23,620	28 379	DE ACE	200
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SOURCE S	## SAME STATE SA		218,738	242,463	266,001	273,168	276,445	266.356	268 275	272 733	271 275	256 471	205 690	2 450 000
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101,865 95,123 107,424 157,868 184,499 168,459 208,947 207,752 184,334 187,576 140,133 125,020 1,867,70 20,346	101,865 95,123 107,424 157,868 184499 168459 208,947 207,752 184,334 187,576 140,133 123,020 1,867,007 20,346 20,346 22,401 30,347 32,079 29,292 33,605 32,525 32,156 19,540 20,815 26,577 32,727 20,346 1,002 1,166 1,249 1,249 1,214 1,218 1,150 1,240 1,206 1,246 14,15 14,15 15,00 1,206 1,206 1,246 14,15 14,15 15,00 1,200 1,206 1,246 14,15 14,15 15,00 1,200 1,206 1,206 1,206 1,206 14,15 15,00 1,206 1,2	STATISTICAL DATA:				A d			And the second speciment of the second		The state of the s	1		
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1,002 1,002 1,166 1,208 1,20 1,199 8,449 7,562 9,213 10,740 10,740 119,00 1,006 1,20	1,006 1,002 1,166 1,208 1,240 1,192 1,214 1,214 1,150 1,206		2000	102/20	50,34	32079	29,232	33,605	32,525	32,156	19,560	29,815	28,577	327,215
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		WHAT WELL IN THE PARTY OF THE P	1,002	1,100	1,208	\$,240	1,192	1,214	1,218	1,150	1,200	1,206	1,246	14,156
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2018 Operating Budget

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1,240	TAL - OPERATING COST 2,960		4,855	000'2	2000	2,202	2,585	2.585	2,585	0	0	15,510
TRED_ENERSE 1,000	1000'y		4,833	1,400	5,424	5,524	0960	4,279	3,716	ō	Q	100,00
FINESE State 1,0000 11742 74,159 6,162 4,089 2,265 3,1716 9,819 1,540 2,354 1,0000 1,242 74,159 6,162 8,473				92,395	115,529	120,520	125,000	98,552	78,796	24,066	2,810	668,296
NED EXPENSE \$2,473 \$2,47	#0250X CUX			Company of the order of		-						
FREDEXPENSE 1,000 1,1442 1,1442 1,4444 1,1442 1,4444					, 9							
TRED EXPENSE 66,572 67,473 62,473 6	Any'o		11/45	/4,156	6,463	4,059	2,265	3,716	9,819	1,540	2,354	125,976
PENSES 66.633 64.73 88.473 88	574/28		82,473	82,473	62,473	E2.473	82,473	82,473	82,473	82,473	82,473	989,676
PENSES	65,0/3		94,215	158,631	88 576	86,532	84,756	86,189	92,292	64,013	64,627	1,115,652
USS - NET 17,1089 17,1	69.630	-	99 070	249 098	DVM 40K	2009 0000	200 300	100		1		
HE COTHET EXPENSES 1.239 3.201 1.239 3.201 1.234 3.003 3.009 1.239 1.27 1.234 3.009 1.239 3.201 1.234 3.009 1.234 1.234 3.009 1.234 3.009 1.234 1.234 3.009 1.234 1.234 3.009 1.234 1.234 3.009 1.234 1.234 3.009 1.234 1.234 3.009 1.234 1.234 3.009 1.234 1.234 3.009 1.234 1.234 3.009 1.234 1.234 3.009 1.234 1.234 3.009 1.234	Mayorimum the Endorstained 16.1 mayor than the statement of the statement		-	1	3	200,103	(62,50)	104'041	171,000	108,079	87,637	1,763,948
COTHEN EXPENSES CONTROL COTHEN EXPENSES	THER EXPENSES		-				Name of Street					
FEST	INTEREST ON BONDS - NET	-								1		10
COTHER EXPENSES 68,600 64,713 69,010 249,026 204,105 207,052 209,791 144,841 171,089 106,079 177	INTEREST ON NOTES		1		of the same	,		,				
COTHER EXPENSES 688.633 64,713 69,913 59,020 249,026 264,105 202,052 209,791 164,641 171,086 106,079 67,637 1,	SUBTOTAL - OTHER EXPENSES	A STATE OF THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN THE PERSON NAMED IN THE PERSON NAMED IN	-		,			-				
COTHER EXPENSES 686633 64,713 69,910 249,026			-			A				4000	-	1
MA COLI 0 0 1,239 3,231 3,126 3,033 3,126 3,033 3,126 0	56,633		020'66	249,026	204,105	207,052	209,791	184,841	171,088	108,079	87,637	1,783,948
TS-NIA-Out 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0	Report to the second	0	1,239	3,331	3,126	3,033	3,087	1,802	33	0	15,686
1	ATISTICAL DATA:					and the state of t	- -					
& Out 0 0 0 0 0 0 5,420 15,402 20,107 21,217 12,248 2,979 0 0 0 0 0 0 0 0 1,466 3,604 3,640 2,379 603 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0		0	37,189	105,904	175,547	173.647	A5.878	20.883	- -		Enn own
0 0 0 0 1,466 3,604 3,604 603 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	P Ont		0	5,420	15,402	20,107	21.217	12.248	2.979			77 77
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	0		0	1.466	3,606	3,664	3.840	2.379	603	0	0	36 400
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2018 Operating Budget

ACTION OFFICE FEBRUARY ACTION ACT				1	The second secon			2		Š	3	2	202	
FINALPRICECTOR STATES STORY STORY STATES STATES STORY STATES STATES STORY STATES STORY STATES STORY STATES STATES STORY STATES S	NANTUCKET TERMINAL					-								Village de principal de la constantina della con
STATION CONTINUES CTO CT	COST OF SERVICE		1	t walancowe u u u			The sales			Andrea of Steam of St				
Contents Fig. 12 Content	OPERATING COSTS	and the state of t									-			
ACCOMENTING COST 1,575 1,576 1	AGENTS, TICKET SELLERS, ETC.	j												
NEW NUMBER TANKER	TAYROLL TAYRE	64,086	57,043	160'19	62,487	66.967	64,755	69,686	67,102	57,991	65,531	63,971	63,710	774.420
MACONTINE 1,000		ı	1,280	1,750	975	1,950	2,280	1,215	2,135	1,660	1,190	1,325	2.555	19.690
NEGRINARIES 21/26 4/356 1/360 22/20 1/360 2/360 3/360	CAMPAN THANDLENS, INAPPLIC, E.I.C.		1											
NYMERIA WATER 235 3446 3350 2450 3450	PAYROL	50.761	45,992	47,968	52,040	64,325	69,621	74,317	72,041	60,172	50,140	52,561	49.407	589.345
March March 33,340 3,440 3,450		502	¥	0	33	S	2,610	0	750	0	0	0	3.465	7 8AS
MALOPERATION MALO	LIGHT, MEAT, POWER & WATER	3,245	3,405	3,380	2,525	1,700	4,030	3,690	1,700	3.550	3.020	2 2/80	2 870	26 90E
ALTHOUNG COST 18,407 2,724 2,027 3,027 1,038 9,00 9,60 9,60 1,142 9,182 9,120 1,124	OTHER TERMINAL OPERATIONS	2023	1.430	1,515	1,845	1,155	1,915	3,775	2,810	3.710	2,170	1 205	3355	27 160
STATE STAT	PENSIONS, HEAL TH & WELFARE	39.362	36,207	36,257	36,207	41,278	37,692	37.692	41.27B	37 692	40.200	27 238	27 10	AKE 707
Second S	OPERATING RENTS	0	0	0	0	0	U	9	O CONTRACTOR OF THE PERSON OF		000	00710	25,109	100,000
CONTRINGE COST 168,310 150,100	PAYROLL TAXES	8,407	7.784	7.087	7.783	10.653	9,000	P. ACM	28 420	a	0000	2000		•
STATE STAT	SUBTOTAL - OPERATING COST	169,916	153,196	159,058	163,912	188,078	191.908	199.783	199.23	180 329	274 774	000 300	674 000	100/44
The Develope 1,000			•									000	111,060	570,117
1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,	FIXED EXPENSE									Part of the Part o		-		
FIRED EXPENSES 8,439 8,436 8,4	MAINTENANCE	33,994	32,877	7,284	139,069	22,404	7,564	9.467	8.153	7.970	F D'UR	6.769	0.60	201 044
FIXED EXPRESSE 42,430 41,315 15,720 147,505 311,417 218,918 207,506 215,625 16,359 16,374 15,108 17,085 DONDS - NET 212,346 194,509 174,776 311,417 218,918 207,506 217,636 215,625 199,701 187,145 181,206 198,415 2 CONDS - NET - OTHER PERFENSES - A1,406 2,746 217,636 215,625 189,701 187,145 181,206 189,415 2 ONES - NET - OTHER PERFENSES - A1,406 5,749 4,705 4,668 5,523 3,839 3,579 5,012 3,796 4,706 4,668 5,523 3,839 3,579 5,012 3,796 4,022 5,012 4,106 5,749 4,705 4,668 5,523 3,839 3,579 5,012 3,579 5,012 3,579 5,012 3,579 5,012 3,579 5,012 3,579 5,012 3,579 3,579 4,027 4,146 5,749 4,	DEPRECIATION	8,436	8,436	6,430	8.436	8.436	8,436	8,436	8.436	8.436	B 436	A 436	357 8	101 920
EPPENSES 212.346 194.509 174,776 311,417 218,918 207.506 217,636 213,825 199,701 187,145 181,206 198,415 2 CONDS - NET - OTHER EXPENSES - OTHER EXPENSES <t< td=""><td>SUBTOTAL FIXED EXPENSE</td><td>42,430</td><td>41,313</td><td>15,720</td><td>147,505</td><td>30.640</td><td>16,000</td><td>17,853</td><td>16.589</td><td>16.369</td><td>15,374</td><td>15.188</td><td>17.006</td><td>207 278</td></t<>	SUBTOTAL FIXED EXPENSE	42,430	41,313	15,720	147,505	30.640	16,000	17,853	16.589	16.369	15,374	15.188	17.006	207 278
EMPENSES 212.346 194,509 114,776 311,417 218,918 207,506 217,636 215,625 199,701 187,145 181,206 188,415 2.2 ONDSS-NET ONDS-NET ONDSS-NET ONDSS-NET ONDS-NET ON							and the same					3	200	335.570
FONDS - NET FONDS - NET - NET FONDS - NET FONDS - NET - NET FONDS - NET FONDS - NET -	TOTAL OPERATING EXPENSES	212,346	194,509	174,778	311,417	218,918	207.906	217,636	215,825	199,701	187,145	181,206	188,415	2,509,802
ONDS - NET OUNDS - NET HOTER EXPENSES 2 72.346 194.509 174.516 2 15,835 2 15,835 195,701 187,145 183,145 2 5,012 13 MAG OFFER INTERPRENSES 2 72.346 10,738 13,448 4,146 5,749 4,765 215,846 5,523 3,899 3,579 5,012 15 13 468 10,738 13,448 4,1272 61,584 75,894 115,099 121,940 72,357 5,602 5,012 5,012 15 10 2,791 2,791 3,692 5,274 6,342 1,545 3,693 3,175 4,062 4,736 4,062 4,736 3,693 3,673 3,673 3,693 3,673 3,756 6,00 0	OTHER EXPENSES	-			and the state of t							-		
OTHER EXPENSES - OTHER EXPENS	INTEREST ON BONDS - NET		1				The second second			1				
- OTHER EXPENSES 212.346 194.509 174,778 311,417 218,918 20,906 217,636 215,825 199,701 187,145 161,206 188,416 2.00 13	STEED ON SOTH				. 1			,	,	4			1	0
DING OTHER FIXE FIXE ST2,346 194,509 174,778 311,417 218,918 267,906 217,636 215,825 199,701 187,145 181,200 188,415 2.8	SUBTOTAL - OTHER EXPENSES					-		-	•	,			,	0
DING OTHER FIXE FIXES 212,346 194,509 174,778 311,417 218,916 207,906 217,636 215,825 199,701 187,145 181,206 183,415 2.5 3,166 3,290 5,725 4,194 4,146 5,749 4,705 4,668 5,523 3,639 3,579 5,5012 15					-		And Antiquine Control of the Control	7	a magain		h	9	٠	
13	TOTAL COST INCLUDING OTHER EXPENSES	212,346	194,509	174,778	311,417	218,918	267,906	217,636	215,825	199,701	167,145	181,206	158,415	2,509,802
13.468 10.739 13.448 41,272 61,594 75,894 115,099 121,940 73,337 55,604 39,473 37,756 6 85 10.6 0	TOTAL LABOR HOURS	3,166	3,293	5,425	4,194	4,146	5,749	4,705	4.668	5,523	3,839	3.579	5.012	63 299
6 Out 2,574 2,710 2,791 3,932 6,1594 75,894 115,099 121,940 73,357 55,604 39,473 37,756 6,504 2,574 6,942 10,292 11,545 7,556 5,104 4,204 4,052 2,574 2,574 2,575 2,574 2,575 2,575 2,104 4,204 4,052 2,574 2,575 2,575 2,575 2,104 4,204 4,052 2,574 2,575 2,574 2,669 4,736 4,317 4,101 4,113 3,589 2 2,574 2,556 2,574 2,575 2,575 2,575 2,575 2,575 2,575 2,575 2,575 2,575 2,575 2,575 2,574 2,052 2,775 2,77	STATISTICAL DATA:		A THE PERSON NAMED IN					-						
8.0u 2.5574 2.270 2.791 3.932 5.274 6.342 10.292 11.545 3.104 3.105 4.052 4.05	No. of Passengers - In & Out	13.468	10,738	13.448	41.272	61 594	75.804	115,000	121 040	700 000	- CR 000	100		
3,461 3,182 3,936 4,832 5,408 5,174 4,869 4,739 4,101 4,113 3,639 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	No. of Automobiles - In & Out	2.574	2.210	2 791	200	A 274	6.042	200.00	20000	2000	20,000	53,473	37.750	659,543
294 256 3278 476 469 558 462 432 338 346	No. of Incks - in 8 Out	3.461	2 952	2000	A 8220	2000	O'STATE OF	263,04	CHC	000	2.0	4.204	4,052	66,476
294 256 328 442 476 468 558 462 432 338	No Of Tree WH MV		10.00	Dece.	ara).	200.00	2,174	4,003	4,736	4.317	4,101	4,113	3,698	51,810
256 558 462 338	No. Of Page 1870	200	2		2	أه	0	0	0	Q	0	0	0	0
			200	420	442	476	158	558	929	462	432	338	346	4,958
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2018 Operating Budget

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HYANNES TERMINAL	-							,	,	-			
COST OF SERVICE			1	:						7.00			
OPERATING COSTS	-			4	,	b							
AGENTS, TICKET SELLERS, ETC.													
PAYROLL	806,245	60,074	646,939	73,083	78,962	77.72	83,090	86.711	77.520	78 00M	73.870	74 015	200 000
MSC	1.885	1.700	1.990	1 685	2 0.045	4 240	2 048	2 475	27.6	-	2000	200	C#3 660
FREIGHT HANDLERS, TRAFFIC, ETC.				-		24.7	C.000.2	2,4,23	100/2	1,940	2,650	5,515	33,730
PAYROLL	50.196	46.390	51.303	62,755	65.907	700 02	25.17	72 600	er and	60 494	100		
MISC.	175	756	75	175	200	3.076	200	9 486	30.	474'00	20.16	01.13	PC1,0C/
LIGHT HEAT POWER & WATER	9.585	18.850	9000	0 206	14 400	7.056	200	200	3	3000	0	5,040	CLZ
OTHER TERMINAL OPERATIONS	29 925	17 865	26.636	*B 200	04.950	2000	2000		9.670	13,655	23,4110	3,200	143,285
PENCIONS HEALTH A WELFARE	20000	60,730	20,02	10,300	UCE,12	19,000	47.205	41,145	26,330	21,695	27,290	23,490	320,935
	Pt / 100	20,376	180,00	07,222	65,166	63,094	88,625	97,415	87,437	82,110	61,082	77,032	936,981
O'ETA INC REGIO	9,100	0.600	6,600	9.100	6,600	9,600	9,100	6,600	6,500	9,100	6,800	6,600	89,200
PATHOLL LAKES	11,356	10.470	10,050	12,246	17,628	15,019	16,226	20,312	14,975	17,118	12.292	13.969	171.661
SUBJUING COST	739,161	223,116	243,528	254,252	293,288	289,127	326,552	349,190	290,115	290,176	290,351	289,550	3.358.406
SVED COBERSE		7		-						+	The second second		
TABLE EXTENSE				,									
MONI CINEMACE	25,Z40	22,692	85,876	83,247	67,674	22,281	21,250	160,71	21,739	18.295	22,150	14,498	422.033
DEPHECIATION	59,343	59,076	920'65	59,076	920.69	58,360	58,360	58,360	58,360	58.360	58.360	58.360	704 167
SUBJOINT - PIXED EXPENSE	84,583	91,768	144,952	142,323	126,750	B0,641	79,610	75,451	80,099	78.655	80.510	72,858	1.126.200
TOTAL OPERATING EXPENSES	252 744	204 984	200	30.0	The state of the s								and and it
		204,000	300°40¶	330,073	420,038	309,700	406,162	424,641	370,214	366,831	370,861	342,408	4,484,606
OTHER EXPENSES		1.00				-		-	-			-	
INTERECT ON BOLING - MCT				Canada and comment								-	
INTERIOR OF THE PARTY OF THE PA		,		,		-		1	•		•	-	0
CHIEFOTA OTHER EVENIER	and the second			•				•				-	0
CONSULATION TO						and the same of th		4	-	,			-
TOTAL COST INCLUDING OTHER EXPENSES	323,744	304,884	389,460	396,575	420,038	369.768	406,162	424,641	370,214	366,831	370,861	342,408	4.484.606
TOTAL LABOR HOURS	3.207	3,404	5,840	5,051	4.800	6,54B	5,513	5,577	6,642	4.774	4377	6 236	63 969
		~						-					200
STATISTICAL DATA:	0.04	Own. Va								d Braderic	where we were shown the	The second secon	
	CONT. TO SECURITY OF THE PERSON NAMED IN COLUMN NAMED IN COLUM	1001100	13,940	41,272	01.004	- MEG/C	115,089	121,840	72,357	55,604	39,473	37,756	659.543
No. of Automobiles - In a Unit	2,574	2,210	2,791	3,932	5,274	6,942	10,292	11,545	7,556	5,104	4,204	4,052	66,476
No. Of Infords - and Cult	3,461	3,162	3,936	4.B32	5,400	5,174	4,869	4,738	4.317	4.101	4.113	3,608	41,810
No. O' Trips - WH / MV	0	0	0	0		-	0		0	0	0	0	200
No. Of TMDS - WIH / NT	294	256	328	442	478	458	558	558	462	432	330	346	R20 9
	Andrew Administration of the second of the s			~									
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		The same of the sa											

2018 Operating Budger

173,061 70,426 72,951 70,692 66,023 12,896 1178,343 175,225 178,959 174,875 161,044 100,460 148,776 192,660 138,237 108,142 108,142 100,000 0 0 0 0 0 0 0 0	TOTA DIOMEST	NA.	F68	EAST.	APR	MAY	205	701	AUG	SEP	OCT	MOV.	DEC	TOTAL
Third Graph Third Graph Third Graph Third Thir	MAINTENANCE DEPARTMENT				ŧ	1	3		1	!			•	
118,140 118,140 118,140 118,140 117,	PAYROLL	190	C. 45.			1		1 1	1	1			THE PERSON A	
10,000 1	MAINTENANCE CHEW	178.257	155.220	189 0/6	185 622	/ 1, 592	10200	72,150	73,061	70,426	72,951	70,692	66,023	849,34B
Comparison	REPAIR CREWS	108,585	111,759	208,389	195,701	266,478	135,804	92,096	103.460	192 SE	192,650	139,237	161,044	2,131,360
Color Colo	DIRECT CHARGES		1				î					and the same	But they	10,210,1
1,000 1,00	CHILACK CHOINE DECARDS	000'589	307,500	826,000	445,000	491,000	359,500	0	0	526,000	062,750	410,000	0	4,915,750
1,000 1,00		0	9	ا ه	10,000	25,000	0	0	0	0	0	Ô	. 0	35,000
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1,01,669 18,300 21,400 22,400 24,400 21,500 22,000	ENGINE PARIS	20,000	90,000	154,500	65,000	0	0	25,000	0	0	-0	0	0	354.500
1,000 18,000 20	OTHER	263,220	275,470	682,470	439,070	644,470	187,070	244,420	220,720	231,570	220,520	206.470	258.370	3873.040
20,000 2	B STOCK (MAINT) CHARGE OUTS	22,000	18,000	20,000	22,500	25,500	27,500	27,500	24,000	24.000	22.000	21.500	21 500	278 mm
1413.177 1.085.570 1.250.00 150.000	MOTOR VEHICLES	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20.000	20.000	20,000	240 min
1,101,666 787,544 1,881,621 1,101,665 1,360,622 1,101,665 1,360,622 1,101,665 1,360,622 1,101,665 1,360,622 1,101,665 1,360,622 1,101,665 1,360,622 1,101,665 1,360,622 1,101,665 1,360,622 1,101,665 1,360,622 1,101,665 1,360,622 1,101,665 1,360,622 1,101,665 1,360,622 1,101,665 1,101,	DOLPHINDOCK	43,000	43,000	43,000	000'621	72,000	18.000	18,000	18,000	18,000	18,000	18,000	18,000	456,000
1,101,669 787,344 1,881,621 1,111,085 1,300,622 710,455 333,414 345,356 1,225,687 74,415 61,757 1,100	TOTALCOST	1,413,177	1,085,401	2,256,201	1,609,897	1,849,128	1,002,182	684,444	646,584	1,215,967	1,588,631	1.068.974	678.079	15 099 645
100,200 64,549 143,394 300,653 273,399 143,394 143,3	REALLOCATED TO VESSELS	1.101.689	787.944	1 881 F21	1 111 088	1 28n poo	740 405	2000	Andreas Parket	All the same of th				
17,000 1	REALLOCATED TO TERMINALS	106,320	94,549	143.394	306.833	2773.589	169.931	82 3881	64 571	925.204 86.417	75000	74.954	427,978	11, 130,083
1,224,989 696,480 2,042,015 1,434,899 1,671,411 6,17,429 444,907 1,028,681 1,413,924 814,282 506,722 183,186 185,508 214,186 177,717 184,738 251,642 201,677 187,726 174,897 194,742 171,347	REALLOCATED TO PARKING LOTS	17,000	17,000	17.000	17,000	17,000	17,000	17,000	17,000	17,000	17,000	17,000	17,000	200 000
188,166 185,596 214,166 172,299 177,717 184,736 251,642 201,677 187,206 174,897 194,742 171,347	TOTAL REALLOCATED COSTS	1,224,989	899,493	2.042.015	1.434 898	1.671.411	817 426	472 802	444 907	1 0730 Key	1 412 024		200	
188,106 105,506 214,106 177,207 194,739 251,642 201,677 191,742 171,347 171,347		4	ĺ		Ť			-	-	- Income	1,4110,500	263,40	360,756	14,791,520
	TOTAL MAINTENANCE (UNALLOCATED)	186,186	185,906	214,186	174,999	177,717	184,736	251,642	201,677	187,266	174,897	194,742	171,347	2,307,325
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2018 Operating Budger

462 166,041 11 12,955 100,041 11 12,995 12,995 12,995 12,995 12,995 12,995 12,995 12,995 12,995 11,5,303 11,5,3	Zois BUDGET	NAU	FEB	MAH	APA	мау	NOS	707	AUG	200	120	AON	0,000	MILL
NECOSIS 144,500 143,502 125,192 136,620 279,222 255,000 270,600 270,	WOODS HOLE PARKING LOT	Character of the Control of the Cont				4								
11 12 13 14 15 15 15 15 15 15 15	OPERATING COSTS	And the second s												
No. Color	FATHOL	110,299	104,980	113,352	125,192	198,629	239,223	295,000	278,603	226.462	156.041	136.940	123 R44	2 124 466
NECOSIS 13,000 2,100 2,1100 2	GASOLINE	6,275	7,125	6,500	6,700	7,925	12,925	15.825	21,025	17,825	9.725	7.175	7.326	127.360
HG COSTS	OPPRAING HENTS	2,100	4,000	2,100	74,100	4,000	2,100	53,100	34,000	2,100	7.300	4,000	2,100	195 800
INTO COSTS 133,826 130,419 145,00 145,	UNHECT CHANGES - OTHER	9,954	14,314	13,362	9.742	110,442	22,156	24,491	49,992	22,269	12,995	23,790	\$6.896	220 400
14,500 10,0000 100,000 100,000 100,000	SUBTORAL - OPERATING COSTS	130,626	130,419	135,314	215,734	320,996	276,404	389,416	383,620	268,656	195,861	171,906	155,165	2,777,118
11/2 100,003 11/2 100,003 11/2 100,003 11/2 100,003 11/2 100,003 11/2 100,003 11/2 100,003 11/2	RXED EXPENSES		1											
Maiorical 100,003 11	UMECI CHANGES - VEHICLES	,	14,500	14,500	14,500	14,500	14,500	14,500	14,500	14,500	14.500	14.500	14.500	174 000
	DEPRECIATION		103,093	100.093	103,093	103,093	103,093	100,833	100,833	100,833	100.633	100,833	100.873	1 221 558
THE PAPENSES 251,221 248,012 252,307 333,327 438,589 353,597 504,749 498,953 383,989 311,194 28 FEMPENSES 251,221 248,012 252,007 3333,227 438,589 353,597 504,749 498,953 383,989 311,194 28 FEMPENSES 251,221 248,012 252,007 3333,227 438,589 353,599 311,194 27 FEMPENSES 251,221 248,012 252,007 3333,227 438,589 353,699 311,194 27 FEMPENSES 251,221 248,012 252,007 3333,227 438,589 353,599 311,194 27 FEMPENSES 251,221 248,012 252,007 3333,299 311,194 27 FEMPENSES 251,221 248,012 7,259 6,120 6,890 12,502 12,346 13,465 7,580 0 FEMPENSES 251,221 248,012 7,259 6,120 6,890 13,169 12,502 12,346 13,465 7,580 0 FEMPENSES 251,221 248,012 7,559 0,120 0 FEMPENSES 251,221 248,012 7,559 0,120 0 FEMPENSES 251,221 248,012 7,559 0,110,68 12,346 13,465 11,104 0 FEMPENSES 251,221 248,012 7,559 0,110,68 11,350 12,047 10,432 10,537 11,590 12,047 10,432 10,537 11,590 12,047 10,432 10,537 10	SUB TOTAL - FIXED EXPENSES	117.593	117,593	117,593	117,593	117,593	117,593	115,333	115,333	115,333	115,333	115,333	115,333	1,397,556
PERPENSES	TOTAL OPERATING EXPENSES	251,221	246,012	252,907	333,327	430,589	393,997	504,749	498,953	383.989	311.194	287.238	270 490	4 174 R74
PEXPENSES PROPRISES PROPRISED PROPRISE PROPRISED P			-	-	-					The State of the State of the State of	the section of			
EXPENSES 251,221 240,012 252,007 333,327 436,583 393,989 311,154 22 PEXPENSES 251,221 240,012 252,007 333,327 436,589 353,989 311,154 22 NILOT 0 <th< td=""><td>OTHER EXPENSES</td><td></td><td></td><td>3</td><td>distant designations of the second</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td></th<>	OTHER EXPENSES			3	distant designations of the second									-
PRYFENSES 251,221 248,012 252,907 333,327 436,589 353,597 504,749 496,553 383,989 311,154 28 NNLOT 0	INTEREST ON BONDS - NET		3 .	4	-			,	,			4		
PROPENSES 251,221 246,612 252,907 333,327 436,589 353,387 504,749 496,553 363,989 311,194 28 NNLDY 0	INTEREST ON NOTES	1	,	•			4		A STATE OF THE PERSON NAMED IN	٠				10
PROPENSES 251/221 246/012 252/907 3XXJ327 436.589 353/997 504/749 490,953 383/989 311/194 23 INLOT 0	SUB TOTAL - OTHER EXPENSES			1		-		q	4		+		•	0
NILOT 0	TOTAL COST INCLUDING OTHER EXPENSES	251.221	248,012	252,907	333,327	436,589	393,997	504,749	490,953	363,989	311,194	287,238	270,496	4,174,674
NNLOY NNLOY 29 6 18 14 29 24 5 342 276 20 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	TOTAL LABOR HOURS	4,124	4,335	7,259	6.120	6,650	13,169	12,502	12,345	13,465	7,560	5,596	808.9	571.001
NILOY C	STAYISTICAL DATA:			The state of the s									0	
MALOT 239 6 16 14 29 24 5 382 276 237	No. of CARS PARKED - W. H. MAIN LOT	0	0	0	0	0	0	0	0	0	- 0	0		4
AVE LOT 3,731 3,340 3,873 7,559 10,068 10,741 6,807 10,624 10,156 10,290 5, 5, 51. LOT 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	No of CARS PARKED - W H, TOWN LOT	2	0	16	4	£	24	9	382	276	227	118	41	
ST. (OT 0	No. of CARS PARKED - PALMER AVE LOT	3,731	3,340	3,873	7,599	10,068	10,741	6,807	10.624	10.156	10.290	5.296	4 263	AS 790.
SST. LOT 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	No. of CAPS PAPKED - RINK LOT	0	0	0	0	6	0	1,026	256	0	0	0	c	1 982
HOULTOT 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	No. of CAPS PAPKED - CIFFORD ST. LOT	0	•	0	0	0	0	0	0	0	0	0	0	0
LOT	NO OF CAPS PARKED - MIGH SCHOOL LOT	0	P	0	0	0	0	0	0	0	0	0	q	C
3.760 3.348 3.891 7,613 10,097 10,765 11,350 12,047 10,432 10,527	Wo. of CAHS PARKED - SUN LOT	0	0	0	0	0	0	0	0	0	0	0	0	10
3,760 3,348 3,891 7,613 10,097 10,765 11,350 12,047 10,432 10,527	INO. OF CAMES PARKED - BOURNE LOT	0	a à	0	0	0	0	1,512	785	0	0	0	0	2297
	TOTALING OF CARS PARKED - WOODS HOLE	3,750	3,348	3,891	7,613	10,097	10,765	11,350	12,047	10,432	10,527	5,416	4,304	93,550
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2018 Operating Budget

Particle	ZOIG SUDVE-I	700		MAR	APR	MAY	NDC	700	AUG	9EP	120	MON	DEC	TOTAL
2,500 2,100 1,115 1,200 1,50	HYANHIS PANKING LOT		Į.	1								And the second of		
1,000					Andrew Comments and the second									
1,505 21,500 21,500 1,505 2,520 2,1500 2,15	PAYROLL	36,710	32,137	34,561	44,187	72,315	75,256	92,194	67,220	81,613	65.621	55.698	44 92K	722 626
1,550 2,1500 2,	GASOUNE	75	75	1,250	1,300	1,975	2,325	425	7.900	400	2.550	3775	2.025	24 075
1,095 3,866 1,115 5,425 7,2012 101/780 127/81 117/464 35,190 107,278 107,2	OPERATING RENTS	21,500	21,500	21,500	21,500	21,500	21,500	21,500	21,500	21.500	21.500	21500	21,500	259 000
\$1,380 \$7,372 \$8,478 \$72,012 \$101,780 \$127,01 \$117,444 \$180,190 \$107,270 \$100,146 \$2526 \$1,580	DIRECT CHARGES - OTHER	1,095	3.660	1,115	5,025	5,990	28,710	3,285	10,570	3,865	10,475	1 295	13.745	97 A2D
2,540 2,500	SUB TOTAL - OPERATING COSTS	61,380	57,372	58.426	72,012	101,780	127,791	117,404	136,190	107,378	100,146	82,256	51,296	1,103,431
\$2.800 \$2	FIXED EXPENSES			1	in the second									
5.242 5.244 5.247 5.247 5.242			2,500	2,500	2,500	2,500	2,500	2,500	2,500	2.500	2.500	2.500	2,500	30 000
1,142 1,742 1,742 7,74			5,242	5,242	5,242	5,242	5,242	5,242	5,242	5,242	5,242	5,242	5,242	62.904
69,122 65,114 66,168 79,754 109,522 135,533 125,146 143,932 115,120 107,888 69,598 69,009 1,196,33 68,122 65,114 66,169 79,754 109,522 135,533 125,146 143,922 115,120 107,888 69,598 69,009 1,196,33 535 222 329 665 921 1,002 1,002 1,004 1,317 1,139 1,105 847 2,391 1,105 9,99 1,106 1,145 1,207 1,138 1,106 847 2,391 1,106 847 2,391 1,106 847 1,104 1,105 1,106	SUB TOTAL - FIXED EXPENSES	7,742	7,742	7,762	7,742	7,742	7,742	7,742	7,742	7,742	7,742	7,742	7.742	92,904
S	TOTAL OPERATING EXPENSES	221,69	65,114	66,168	79,754	109,522	135,533	125,146	143,932	115,120	107,888	89,998	89,038	1, 198,335
S SS T SS T SS T T T	OTHER EXPENSES													
S 65,114 66,168 79,754 109,522 125,146 143,532 115,120 107,888 69,596 69,038 1,196,33 33,07 1,216 2,077 1,081 2,496 3,965 3,968 3,777 4,417 2,961 2,122 2,431 33,07 33,07 1,126 2,977 1,128 1,106 2,977 1,128 1,106 2,977 1,139 1,106 2,977 2,961 2,122 2,431 33,07 1,139 1,106 2,971 1,139 1,136 2,991 33,07 1,138 3,991	INTEREST ON BONDS - WET			•	,		A CONTRACTOR OF THE PERSON OF	-	ATTENDED TO A STATE OF THE PARTY OF THE PART	,				10
Sample S	INTEREST ON NOTES	4	l a			9							- 4	o 'c
1,700 1,216 2,077 1,601 2,496 3,968 3,777 4,417 2,961 2,122 2,431 1,700 1,216 2,077 1,601 1,062 1,062 1,000 1,317 1,139 1,106 847 2,561 2,122 2,431 1,139 1,106 847 2,961 2,131 1,139 1,106 847 2,961 2,131 1,139 1,106 847 2,961 2,131 1,139 1,106 847 2,961 2,131 1,139 1,106 847 2,961 2,131 1,139 1,106 847 2,131 1,139 1,106 847 2,131 1,139 1,106 847 2,136 1,139 1,106 847 2,136 1,139 1,106 847 2,136 1,138 1,106 847 2,138 1,106 2,138 1,10	SUB TOTAL - OTHER EXPENSES	4				,			1			٠	•	0'0
1,700 1,216 2,077 1,001 2,496 3,966 3,968 3,777 4,417 2,961 2,122 2,431 335 222 336 666 921 1,002 1,304 1,139 1,106 847 722 334 159 49 0 1,495 1,240 1,913 1,994 2,396 1,783 1,705 3,276 655 0 0 0 0 0 0 825 1,671 3,216 1,109 3,21 75 413 1,09	TOTAL COST INCLUDING OTHER EXPENSES	69,122	65,114	_66,168	79,754	109,522	135,530	125,146	143,932	115,120	107.888	868,68	89,038	1,196,335
335 222 329 865 921 1,000 1,317 1,139 1,105 847 759 75	TOTAL LABOR HOURS		1,216	2,077	1,861	2.496	3,966	3,968	aim	4,417	2,961	2,122	2,431	33,074
159 49 79 204 1,140 1,813 1,594 2,396 1,183 1,3191 7722 334 159 49 0 1,145 1,134 912 1,783 1,475 1,276 596 696	STATISTICAL DATA: No. of CAPS PARKED - HYANNES MAIN LOT	335	222	628	. 99	921	2901	1,000	1.317	-	190	- 748	7.00	5000
159 49 0 1,145 1,243 1,138 1912 1,783 1,475 1,276 506 655 10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	No. of CARS PARKED - LEWIS BAY LOT	-	0	79	204	1,140	1,813	1,994	2,396	1,783	1391	122	1	11 857
0 0 0 0 0 321 75 4131 495 271 408 2,214 4,129 4,565 5,563 9,714 5,500 4,094 2,240 2,138	No. of CARS PARKED - YARMOUTH RD LOT	159	69		1,145	1,243	1.138	912	1,783	1,475	1,276	596	636	10.411
495 271 408 2.240 4,129 4,565 5,560 6,714 5,500 4,084 2.240 2.138	No. of CARS PARKED - BROOKS ROAD LOT	0	0	٥	0	828	552	1,671	3,216	1,109	321	75	413	184
	TOTAL No. of CARS PARKED - HYANNIS	495	271	408	2,214	4,129	4,565	5,563	8,714	5,500	4,034	2,240	2,138	40,357
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			manufacture in			-				-				
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2018 Operating Budget

2018 BUDGET	JAM	FE9	MAR	APR	MAY :	NO.	JE	AUG	935 P	JOCI	AGN	DEC	TOTAL
WOODS HOLE RESERVATION GUNEAU									1				
	-				-	-	-				-		
PAYROLL	92,075	80,156	86,542	107,078	116,993	112,526	120,089	110,772	114,528	97,450	84,437	87.302	1.215.948
OFFICE SUPPLIES	3,326	838	1,247	1,977	2,715	2,365	4,561	2,190	3,093	1,106	713	3,220	27,353
TELEPHONE	6,115	6,065	6,105	6,245	6,395	5,815	6,830	6,805	6,470	6,370	6,260	6,230	75,725
OPENA INTO RENTS	6,800	9.800	6,800	6,800	6,800	6,800	6.B00	6,800	6,800	6,800	0,800	6,800	91,600
M.S.C.	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
LIGHT, MEAT, POWER & WATER	3,400	3,450	3,475	3,375	3	5,700	2,500	2,700	2,400	2,200	2,625	3,375	35,250
MAINTENANCE						The second secon	-	entre (en	-	-	-		0
DEPRECIATION	0	0	0	0	0	10	0	0	0	0	0	D	0
TOTAL	112716	000 000	106 180	107 476	104 050	2000	000			1~		-	
Alirian same			100,100	200	200,00	100,600	144,700	10/20/	13.23	928,511	102,635	108,927	1.459,876
TOTAL LABOR HOLIRS	3,286	3,418	5,698	5,698	5,448	6,962	5,663	5.654	968'9	4,616	3,715	5,200	62,257
	-	-										-	
MARTHA'S VINEYARD RESERVATION BUREAU		and the second s	discussion .	1	Topidity popularities due was a		-						
		0	0	0	0	0	0	0	0	0	0	9	
PAYROL	14,750	12.775	14,136	14,287	14,656	13.923	15,012	14,614	14,745	15,194	14,102	14,584	172,780
OFFICE SUPPLIES	133	121	121	131	0	٥	131	297	354	21 :	133	161	1,591
	Z1	21	£ .	ณ	22	21.5	54	24	24)	24	24	84	270
CPERALIMSHENIS	0	0	٥	0	0	0	0	Ф	0	o	0	0	0
MSC.	0		0	0	0	٥	0	0	0	0	0	0	0
MAINTENANCE	0 0	5 6	0	0 0	0	0	0	0	0	٥	¢	Q	0
DODD CLATON	P .	à	0	0	٥	0	0	0	٥	٥	0	o	0
Deliveration .	,	1	,	,	•			,		•	4		0
TOTAL	14,902	12,927	14,290	14,439	14.677	13,944	15,167	14,935	15,123	15.239	14,259	14,739	174.643
Market A.A. A. A. Seller, M. C. A. A. Market A			,	,	,						Andreas of the same of the same of		
IOTAL LABOR HOURS	22	258	698	663	284	22	969	600	757	292	571	108	7,809
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2018 Operating Budget

2016 BUDGET	No.	924	MAR	APR	MAY	NO.	ייי	AUG	d SED	oct	NOV.	DEC	TOTAL
COMPUTER SYSTEM			A married of second fig. abstract a	and the state of the state of	,	Match 974/18 Hause supth form eggs	- Anthony desired the Control of Springs Springs				-		
OPERATURE COSTS													
РАУНОЦ	81,404	72,703	80,876	79,783	84,292	81,420	96,419	660'99	85.284	84.604	90.767	286	987.046
TELEPHONE	47.490	47,490	47,490	47,490	47,490	47,490	47,490	47,490	47,490	47.490	47.490	47.490	589.880
HARDWARE MAINTENANCE	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15.500	185,000
SOFTWARE MAINTENANCE	73,060	73,060	73,060	73,050	73,050	73,050	73,050	73,050	73,050	090,07	73,050	73,050	876,600
SUPPLIES & EQUIPMENT	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500	210,000
SUB TOTAL.	234,944	226,243	234,416	233,333	237,632	234,960	239,959	239,639	238,824	238,144	234,327	238,905	2,829,526
PIXED EXPRISES			پروشندي د ا	- -									
DEPRECIATION	1 44,547	44,547	44,547	40,887	40,667	39,013	38,596	35.445	35.445	34.345	34.34	34 344	468 907
SUB TOTAL - FIXED EXPENSES	44,547	44,547		40,867	40,667	39,013	38,596	35,445	35,445	34.345	34,344	34,344	486,907
TOTAL OPERATING EXPENSES	279,491	270,790	278,963	274,200	278,699	273,973	278,555	275,084	274,269	272,489	268.671	271.249	3.298.433
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INTEREST ON BONDS - NET	0	0	The Contract of			0			6		c		6
INTEREST ON NOTES	0	ō	0	•	0	9	0	0		9 9			0
SUB TOTAL - OTHER EXPENSES	0	o		0	0	0	0	٥	0	9	0	0	0
TOTAL COST INC. I PANG OTHER EXBENSES	2774 403	000.020	270 000	000 F60	000								1
			1	00000	6/0'099	515,515	276,330	190'072	274,200	272,489	209,671	271,249	3,296,433
A desired that the second of t													
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The second secon		County Street		Commercial designation of the local division in the local division						3			2
				-	-				6				
OPERATING COSTS	***************************************)			1				And the second second second second		A Marin Marin Marin A		
PAYROLL - ADMINISTRATION	120,618	109,159	120,493	116,933	120,817	117,875	124,110	125,064	120,204	124,352	120,445	124.111	1 444 393
PATROLL - ACCOUNTING	88,739	79,636	88,250	91,067	95,575	92,756	100,056	100,627	06.963	92,009	87.852	90,896	1,104,458
PATROLL - DINEN	36,201	19,519	69.697	18,797	10,273	5,427	177.6	908'6	31,799	8,234	6,870	7.097	237,790
PLEATURE POSITION	22,470	21,780	21,805	21,815	21,795	21,505	23,030	23,200	23,060	23,295	21,880	20.905	266.540
HUNELS & FORMS	3,550	3,125	4,300	3,475	6,325	4,675	12,250	9,650	8,225	4,200	0.450	2.550	68.775
ADVERTISARS	23,500	28,500	86,250	210,120	192,520	192,520	192,520	192,520	112,520	27,500	37.500	27.500	1.323.470
SCHEDULES & BROCKUHES	13,605	16,006	15,505	12,605	35,405	42,405	19,905	16,905	21,905	5,505	7.005	9.005	219.760
CHACE SUPPLIES & ECUPMENT	7,000	2,000	2,000	7,000	2,000	7,000	7,000	2,000	7,000	2,000	7,000	2.000	84,000
LEGAL	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21.000	21.000	21,000	21 000	26.2 000
PENSIONS & RELIEF	1,181,718	1,081,072	1,250,535	1,235,416	1,426,918	1,292,787	1,356,395	1.471.629	1.332.8BB	1414 572	1 356 607	2 4.77	AR KA1 200
OUTSIDE ACCOUNTING	0	0	0	0	0	0	0	0	0	G	0	136 000	36 000
OUTSIDE CONSULTANTS	16,900	16,900	16,900	18,400	16,900	16,900	16.900	16.900	15.400	15,400	15.400	95.400	200,000
OPERATING RENTS	51,035	51,685	48,535	123,115	54,350	51,200	104.700	84.350	51.345	SB Ade.	51 010	004.03	ODE 196
PAYROLL TAXES	176,612	160,633	159,264	187,541	270,373	219,581	231.144	284.085	220 542	256.242	184 ARR	200 946	2 EEC 720
OTHER	179,750	258,090	210,750	195,675	231,775	260,300	284,550	254.550	273.185	200 5/60	Mex son	142 275	2,007,130
SUB TOTAL - OPERATING COSTS	1,942,908	1,676,304	2,120,524	2,262,949	2,514,024	2,349,933	2,500,331	2,619,385	2,336,016	2.258.714	2.096.277	2,906,321	27.875 588
SYBO BXXBNSE			erender of the second section of the second						1				
PASSIBANCE	2002 240	1000 740	000 000	000					The state of the s				
DEDBECIATION	017,5UC	302,710	302.710	302,/10	302,710	302,710	307,250	307,600	307,600	307.600	307,500	307,600	3,661,510
CARTON BIVED EVICABLE	200,100	787 656	535,405	992,800	992,014	961 059	978,351	974,579	974,578	973,337	973,336	973,336	11,620,722
SUBLICIAL - PART CAPENSE	1,238,840	1,238,503	1,238,116	1,295,513	1,294,724	1,283,769	1,285,601	1,282,179	1,282,178	1,280,937	1,280,936	1,280,936	15,282,232
TOTAL OPERATING EXPENSES	3,161,749	3,114,607	3,358,640	3,558,462	3,608,748	3,623,702	3,788,932	3,901,564	3,618,194	3,539,651	3,377,213	4.275,257	43,157,918
OTHER EXPENSES		7		-									0
INTEREST ON BONDS - NET	272,034	245.708	244,159	238,283	244 159	278G 28F3	244 850	244 450	A44 . 140	040			0
INTEREST ON NOTES	The state of the s		1				000	Cod' to	Z#4,133	245,200	240,133	248,206	2,947,754
INTEREST ON PENSION WITHDRAWAL	42,366	42.236	42,105	41.975	41.843	41.711	43.570	49 447	41 314	46.180			0
MISC CHARGES OR DEDUCTIONS	1,750	1,750	1.750	1.750	1,750	1 750	1 750	1 760	1 760	1350	20°C	216,016	499,715
SUBTOTAL - OFHER EXPENSES	316,150	289,694	268,014	280,008	287,752	279,744	287.488	207.155	287.283	201.136	282 000	00/1	2 469 460
OTAL COST INCLUDING OTHER EXPENSES	3,497,896	3.404,501	3,646,654	3,838,470	4.096.500	3913.446	4.076.420	4 188 920	3 905 457	1 R.30 787	2000		2000000
MANARY OF REAL ON ATEN COSTS	All the second s				***					(Protection)	207000	4,000,1	40,020,307
PENSIONS A RELIEF	726 606	REC ANT	756 670	750 500	245				Manual Co.	- 1	,		
OPERATION DENTS	020'CV	44 6 70	20,020	020,201	500,183	5/14/0//	863,424	953,106	817,423	908,149	862,227	840,139	9,832,516
Payani Tayes	0/1/21	100 dos	0/0/27	002	44,235	42,335	55,835	74,235	42,335	49,835	41,650	44,750	672,870
INTEREST ON BONDS	05.E.117	100,459	20,038	758,613	174,849	148,614	159,744	194,570	149,152	171,997	125,815	139,626	1,692,157
INTEREST ON BONDS			0	0	0	o	0	Ð	0	0	٥	0	9
INCOLUMN TO THE PROPERTY OF TH	174,940	174,940		174,940	174,940	174,340	175,040	175,040	175,040	175,040	175,040	175,040	2,099,880
DEFICIAL INT	778,322	777,985		835,362	835,382	825,016	822,337	818,565	818,565	817,465	817,464	817.464	9.741.932
TOTAL REALLOCATED	1,643,063	1,760,441	1,817,826	1,996,949	2,129,589	1,995,377	2,116,380	2,215,516	2,002,515	2,122,486	2,022,196	2,017,019	24,039,357
OTAL ADMINISTRATION UNALLOCATED	1,654,835	1.644.050	1 ROB BOR	1 841 591	1 00% 011	a Orla Date	1 000 000	0 0777	-				
						200010101	1.500cm	1,373,404	1,942,942	1,708,303	1,638,013	2,550,106	22,587,030
			-	1		-				- -			-

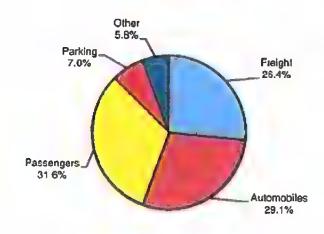
FIECAP OF TOTAL EXPENSES 7,402,196 TOTAL OPERATING EXPENSES 316,150 TOTAL COST YO BE ALLOCATED 7,478,348 MAY MARTHA'S VINEYARD 107,989 MAY WOODS HOLE 37,834 MAY SANKATY 96,324 MAY SANKATY 96,324 MAY SANKATY 550,222 MAY SANKATY 550,222 MAY SANKATY 550,222 MAY KAYAKAK 273,952	6,412.0 289,5 289,5 494,0 38,5 28,5 28,5 243,0 543,0 543,0	8,108,415 288,014 8,386,429 517,787 82,520 45,694 770,891 281,465 547,459	260,008 260,008 8,465,113 557,718 220,995 182,262	287,752 287,752 9.638,469	8,481,105	6,600,348	8,650,095	6,579,139		7.850 608		
CATED ON			8,705,105 280,006 8,465,113 557,718 220,995 182,262	287,752	8,481,105 279,744	6,600,348	8,650,095	8,579,139		7 850 608		
ON	7 4 4 6 6 6		260,006 8.465,113 552,580 557,718 220,995 182,262	287,752 9,638,469	279,744				8,674,119	manianal .	6.005.971	97,839,879
ON STED	4 4 6 6 5		8.465,113 552,580 567,718 220,995 182,262	9,638,469		287,488	287,356	287,260	291,136	282.998	290.868	3.468.469
ON The state of th	46.62	. 1 . 1	557,718 220,995 182,862	;	8,760,849	8,887,836	B,937,451	6 6	8,925,255	7,933,604	B,296,839	101,306,348
	4 6 6 6	1	552,580 557,718 220,995 182,262		1 1			. 1			1	
	4 4 5 6 6	1 + 1 1 4 1 1	557,718 220,995 182,262	571.686	550.677	557,828	551.364	401.818	329 701	Ani saa	628 067	703 604
KET - 5	4 5 6 6	1 1 4 1	182,262	864,046	511,528	543,008	546,330	536,654	552,860	547.304	250.764	6 260 623
KET - 5	4 2 6 6	1 4 1	182,262	350,237	332,215	331 696	350,536	333,521	282.552	38,532	40.224	2,411,416
		4	1	236,291	221,626	147.037	150,607	642,844	627,491	218,797	54,172	2,652,279
			811,768	534,369	475,858	468,405	479,698	518,012	595,062	620,355	542,356	6,836,082
and the second s		Į	516.450	525,302	443,244	612 204	316,124	321,654	254,694	176,404	329,061	3,594,068
)			350,069	353.598	319.057	339.324	248 925	HC7. H21	225, 606	217 776	384,400	0,555,566
in .	ĺ	,	0	0	9	9	0	0		01177	0	4,410,440
MV ISLAND HOME			683,403	666,984	582,537	637,203	641,275	636,972	678,774	704,573	662.762	8.346.065
The state of the s			309,934	389,230	409,837	403,612	408,563	398,514	409,626	346,159	343,723	4,441,431
PONCES FLACE LEPARKAL	304,761	318,465	338,976	400,136	366,530	385,125	363,150	351,517	367.389	345,832	352,147	4,235,589
	,	,	200,000	273,380	278,445	266,356	268.275	272,737	271.275	258,471	285,522	3,152,660
CALL THE PARTY OF	,		311,417	218.918	207.906	207,002	215,131	100,041	177 USB	900,000	67,637	1,783,948
HYANNUS TERMINAL 323,744	A88,00E A		396,575	420,038	369,768	406,152	424.641	370.214	366 631	370.881	242 ATB	4 4R4 COC
And the second s			0	0	0	0	0	0	0	0	0	0
+			174,899	177,717	184,738	251,642	201.677	187,288	174,897	194,742	171,347	2.307.325
1019	1.01	252.907	333,327	438,589	393,997	504,749	498,953	383,989	311,194	267,238	270,498	4,174,674
	}		79,754	109,522	135,533	125,146	143,932	115,120	107,888	986'69	89,036	1,196,335
			127,475	134,953	135,206	142,780	137,267	135,291	115,928	102,835	108,927	1,459 876
MARTINA'S VINEYARD HESCHVAIRUN BUMBAU		-	14,439	14,677	13,944	15,167	14.935	15,123	15,239	14,259	14,739	174,641
ADMINISTRATION 1,654,835	5 1,644,060	1,628,828	1,841,521	1,966,911	1,916,069	1,960,040	1,973,404	1.902.942	1.708.301	1.638.013	271,249	3,290,433
TOTAL ALOCATED COST 7,478,348	6,701,753	8,396,429	8,485,113	9.630.469	8,760,849	6,687,836	6,937,451	8.866.402	8.925,255	7,933,604		101,308,348
	0	0	0	0	0	0	0	0	0	0	0	0
	1	1		4 (•		1			
The state of the s			***	1	To a constant	1	1		A Ann American		-{	
A Company of the Comp						1 1	1 1		[]		1	
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PROJECTED RATE INCREASES NEEDED TO MAINTAIN CURRENT OPERATING MARGIN

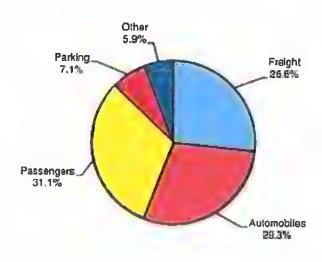
		2019		2020		2021		2022		2023
Net Operating Income (2018 Proposed Operating Budget)	••	7,204,757	60	7.204,757	40	7.204.757	s	7,204,757	49	7,204,757
Projected Increase in Operating Expenses 2019 - 2023*										
Payroll and related labor costs © 2.75% increase per year (2012 Actual - 2017 Estimate = 3.70%/yr)		976,323		976,323 1 003,171.88		976.323 1,003,172 1,030,759		976,323 1,003,172 1,030,759 1,059,105		976,323 1,030,172 1,030,759 1,059,105 1,088,230
Depreciation expenses Existing depreciation scheduled reductions My Martha's Vineyard Mid-Life, General Office, Woods Hole Terminal Reconstruction, misc Woods Hole Terminal Reconstruction Phase I, misc Woods Hole Terminal Reconstruction Phase II, misc Woods Hole Terminal Reconstruction Phase III, misc Woods Hole Terminal Reconstruction Phase III, misc Woods Hole Terminal Reconstruction Phase IV, misc		(726,092) 796,498		(1,105,023) 736,496 660,876		(1,297,981) 704 AVE 660,876 768,576		(1,603,863) 796,498 660,876 768,576 548,520		(2.043.597) 795.498 660.876 768.576 548.520
Vassel Fuel Oil Expense © 5.0% incresse per year (2012 Actual - 2017 Eslimale = -8 65%/yr)		332,560		332,560 349,188		332,560 349,188 366,648		332,560 349,188 366,648 364,980		332,560 349,188 366,648 384 980 404,229
Interest on bonds and other obligations		(311,200)		(636,538)		(982,075)		(1,215,500)		(1,460,300)
Other operating expenses @ 2% increase per year (2012 Actual - 2017 Estmate = 6.65%/yr) (Core CPI which excludes food B energy 2012 - 2017 = 1.86%/yr)		499,326		499,326 509,312		499,326 509,312 519,498		499,326 509,312 519,498 529,868		499,326 509,312 519,498 529,888 540,486
Total Projected Increase in Operating Expenses		1,567,415		3,385,694		5,532,680		7,515,866		9,351,105
Projected Net Operating Income (Loss) Without Rate Incresses		5,637,342		3,819,063		1,672,077		(311,169)		(2,146,348)
Rate Increases Needed to Maintain Current Operating Margin** 1.50% 2020 170% 2021 2.00% 2022 1.90% 2023 1.70%		1,567,415		1,567,415		1,567,415 1,818,279 2,146,986		1,567,415 1,818,279 2,146,986 1,983,186		1,567,415 1,818,279 2,146,986 1,983,186 1,835,239
Projected Net Operating Income With Rate Increases	5	7,204,757	S.	7,204,757	so.	7,204.757	u	7,204,757		7,204,757

Based on 2018 lavel of service (i.s. number of vessels, trips, etc.)
 Assumes so traffic volume increases over 2017 levels.

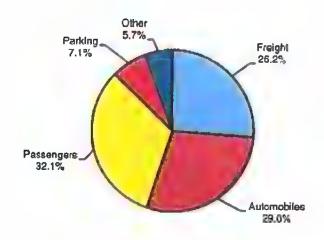
2018 Proposed Operating Budget Revenues



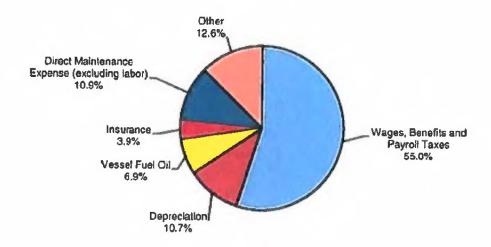
2017 Estimated Operating Revenues



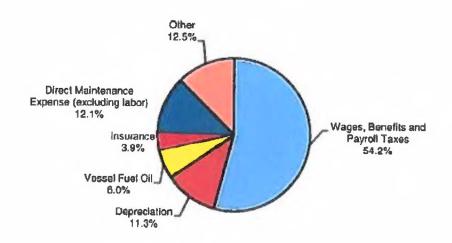
2016 Actual Operating Revenues



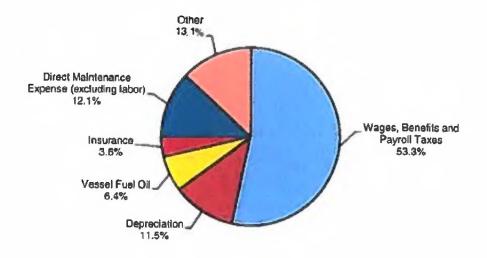
2018 Proposed Operating Budget Expenses



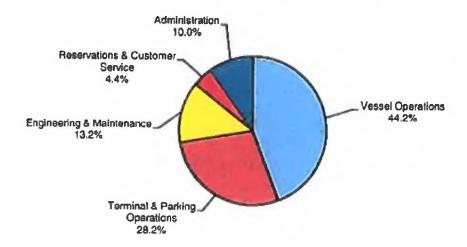
2017 Estimated Operating Expenses



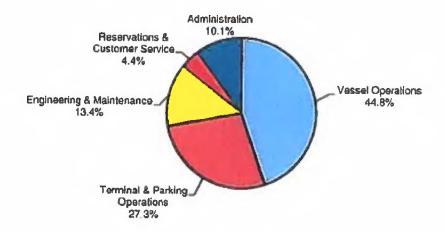
2016 Actual Operating Expenses



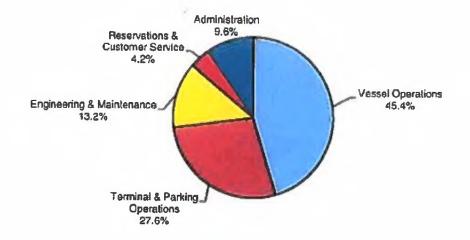
2018 Proposed Operating Budget Payroll

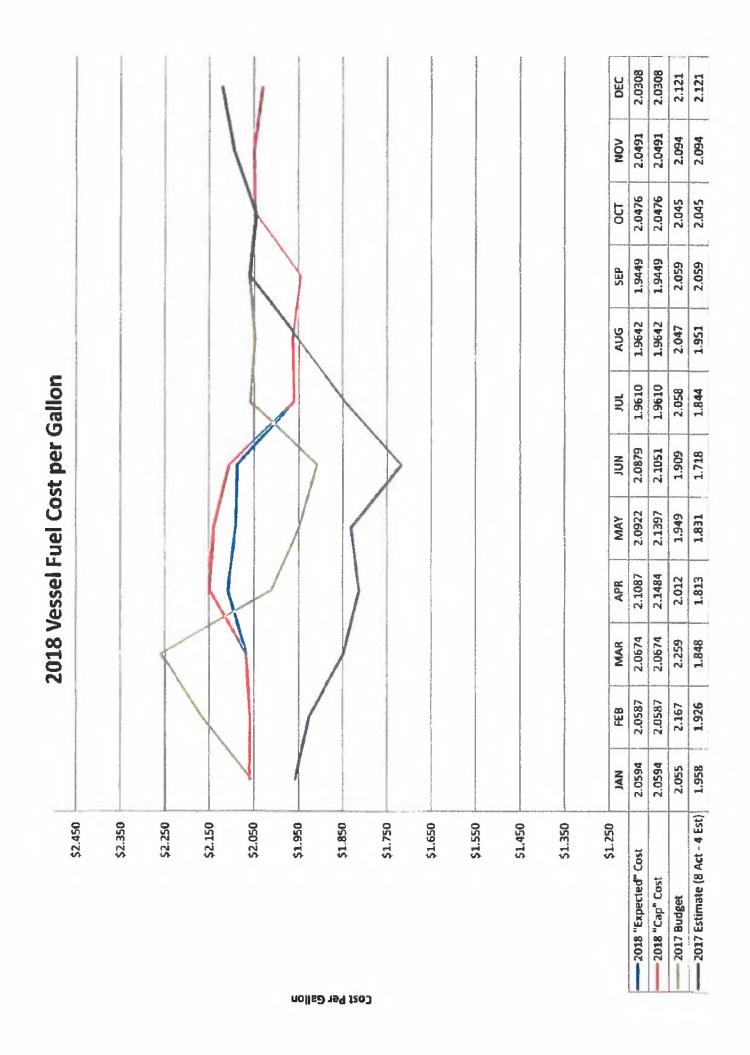


2017 Estimated Payroll Expenses



2016 Actual Payroll Expenses





Ö Sept Aug July June May \$15,000,000 \$12,500,000 (\$2,500,000) (\$5,000,000) (\$10,000,000) (\$15,000,000) \$10,000,000 \$5,000,000 8 (\$7,500,000) (\$12,500,000) \$7,500,000 \$2,500,000

2018 Budgeted Net Income From Operations by Month and Cumulative Net Income From Operations